



THE SOCIETY

DECEMBER 2025

**WE REPRESENT AUCTIONEERS, APPRAISERS,
AGENTS, SALES CONSULTANTS AND PROPERTY
MANAGERS ACROSS VARIOUS SECTORS,
INCLUDING REAL ESTATE, GENERAL AND
LIVESTOCK.**





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THE BOARD



Marc du Plessis
President



Troy Tyndall
Vice President

Board Members



Paul Kilby



Attilio Cavuoto



Enrique Bisbal





DISCOVER UPCOMING AUCTIONS!

**SOCIETY'S
UPCOMING AUCTIONS APP**

WWW.AUCTIONEERS.COM.AU

Download the Society Upcoming Auctions app today - available on the App Store & Google Play.





Christmas Drinks *and* Meet the Board



THURSDAY | **11** | 5:00 PM
DECEMBER
CREMORNE HOTEL
207 Unley Rd, Unley SA 5061

ALL MEMBERS, STAFF, GUESTS, SPONSORS ARE INVITED!!!

● **\$25 EACH FOR FOOD**



● **BAR OPEN AT COST**

[Download Brochure](#)

Please RSVP by Friday 5th December



2 Day Auctioneers Licence Workshop

Including Nationally Accredited Auction Training Module

CPPREP4162 (CONDUCT AND COMPLETE SALE BY AUCTION)

Society of Auctioneers & Appraisers (SA) Inc. Real Estate Auction Academy

This is the only Auction Academy run by five times Golden Gavel Winner Brett Roenfeldt, giving participants an insight into his experience in conducting over 16,000 Real Estate Auctions in South Australia

**WEDNESDAY 4th FEBRUARY
and
THURSDAY 12th FEBRUARY**

8AM for 8:30AM to 5PM

VENUE: The Arkaba Hotel
150 Glen Osmond Rd,
Fullarton SA 5063

COST: \$1,250 for members requiring license

COST: \$850 for members already licensed

(Non members are invited to join prior to
attending)



**This Training Package is available to train
Participants on how to conduct a Public
Auction of Real Estate and qualify for
Registration as an Auctioneer in South
Australia.**

***For further information about this dynamic
program, talk to the presenters personally
Brett Roenfeldt 0411 180 960
Garry Topp 8372 7830***



**Nationally Accredited Trainer
Brett Roenfeldt F.S.A.A. (Life)**

[Download Brochure](#)



27th Anniversary

The 27th Society Golf Classic, again sponsored by The Form 1 Company, was held on Friday 14th November 2025.

The very first event was won in 1998 by Elders Real Estate Nairne.

27 years later we have 13 teams totaling 52 players carrying on the tradition.

We planned an afternoon tee off to get some exercise, have some fun and enjoy the sensational Mount Osmond golf course.

The players were treated with fine food on arrival and post game, on course drinks and prizes.

The players and guests were welcomed by Society President Marc du Plessis and then Chris Gill explained the Ambrose competition rules for the day.

Last year it rained heavily the day before our golf classic and then fined up for the Friday.





This year thunderstorms and heavy rain were forecast for Friday late afternoon and would you believe BOM got it right, the thunder storm and lightning arrived just as the last player played the final hole for the day, perfect timing. The course was subsequently closed as the lightning rules require.

The team led by Paul Richards from Harris Real Estate in Mt Barker won for the first time after several years trying to win the trophy. Like everything in life persistence is rewarded.



Every year we have a great list of sponsors providing a variety of prizes and we thank them for their generosity and ask that you use the sponsors whenever the need arises.

Tabled below are the prize winners starting with the novelty prizes and then the Golf Day top 3.







Awards



Award 1



Nearest to the pin on the 2nd hole
Presented by: Darren Read of Read Brother Signs.
Prize: Voucher of \$50 to Soda Rooftop Bar Glenelg courtesy of Soda and a Society Tie.
Winner: Taylor Skinner

Award 2



Nearest to the pin on the 4th hole
Presented by: Darren Read of Read Brother Signs.
Prize: \$200 Cash prize courtesy of Darren Read of Read Brothers Signs and a Society Tie.
Winner: George Giotis

Award 3



Nearest to the pin on the 11th hole
Presented by: Darren Read of Read Brother Signs
Prize: Voucher of \$50 to Soda Rooftop Bar Glenelg courtesy of Soda
Winner: Pete Smith

Award 4



Nearest pin on the 2nd shot on 7th hole
Presented by: Damien Burchell of Bowden Printing.
Prize: Voucher of \$50 to Soda Rooftop Bar Glenelg courtesy of Soda and a Society Tie.
Winner: Oliver Temme



Award 5



Long Drive on 14th Hole

Presented by: Damien Burchell of Bowden Printing.
Prize: Bottle of Absolut Swedish Vodka courtesy of Society Board Member Paul Kilby and Society Tie and Towel courtesy of Form 1 Company
Winner: Alex Nemer

Award 6



Long Drive on 6th Hole

Presented by: Chris Gill of Form 1 Company.
Prize: Bottle of Penfolds Cabernet Sauvignon Bin 707 (Value \$700-\$800) courtesy of du Plessis Auction Gallery and a Society Tie and towel courtesy of Form 1 Company
Winner: Jase Hyland

Award 7



Best Dressed

Presented by: Chris Gill of Form 1 Company.
Prize: Voucher of \$50 to Soda Rooftop Bar Glenelg courtesy of Soda and a Society Tie
Winner: Mark Rademacher

Award 8



3rd Place

Presented by: President, Marc du Plessis and Chris Gill of Form 1 Company.
Prize: Each player received A Bottle of Eight at the Gate Family Selection Shiraz courtesy of Jane Richards of Eight at the Gate Winery; \$100 print voucher each from the Bowden Printing Group courtesy of Damien Burchell and Sam Bowden and a Society Tie each.
Winner: Ray White Mawson Lakes team with a score of 52.625.

- Marz Harkotsikas
- Daniel Tsiavlis
- George Giotis
- Arthur Georgakopoulos



Award 9



2nd Place

Presented by: President, Marc du Plessis and Chris Gill of Form 1 Company.

Prize: Each player received A Bottle of Eight at the Gate Family Selection Shiraz courtesy of Jane Richards of Eight at the Gate Winery, \$100 voucher each for goods and services courtesy of Darren Read of Read Brothers Signs, and \$100 voucher each to spend at the Palais Semaphore and a Society Tie each.

Winner: **DB Phillott Real Estate Team with a score of 52.125**

- David Philpott
- Peter Smith
- Hamish Archibald
- Paul Cooper

Award 10

1st Place

Presented by: President, Marc du Plessis and Chris Gill of Form 1 Company.

Prize: Wins the Perpetual Trophy and each player received a \$100 voucher each from Arkaba Hotel Fullarton, A bottle of Eight at the Gate Family Selection Shiraz courtesy of Jane Richards of Eight at the Gate Winery, a Society Tie each and a towel each courtesy of Form 1 Company

Winner: **Paul Richards Team with a score of 49.375**



- Paul Richards
- Jase Hyland
- Oliver Temme
- Jase Pridham

Award 11



Present for Chris Gill

Presented by: Marc du Plessis

Thank you Chris Gill, The Form 1 Company for subsidizing the cost of The Society Annual Gold Classic and sponsoring the event, on behalf of the Society we presented Chris with his favourite bottle of Jim Bean Bourbon.



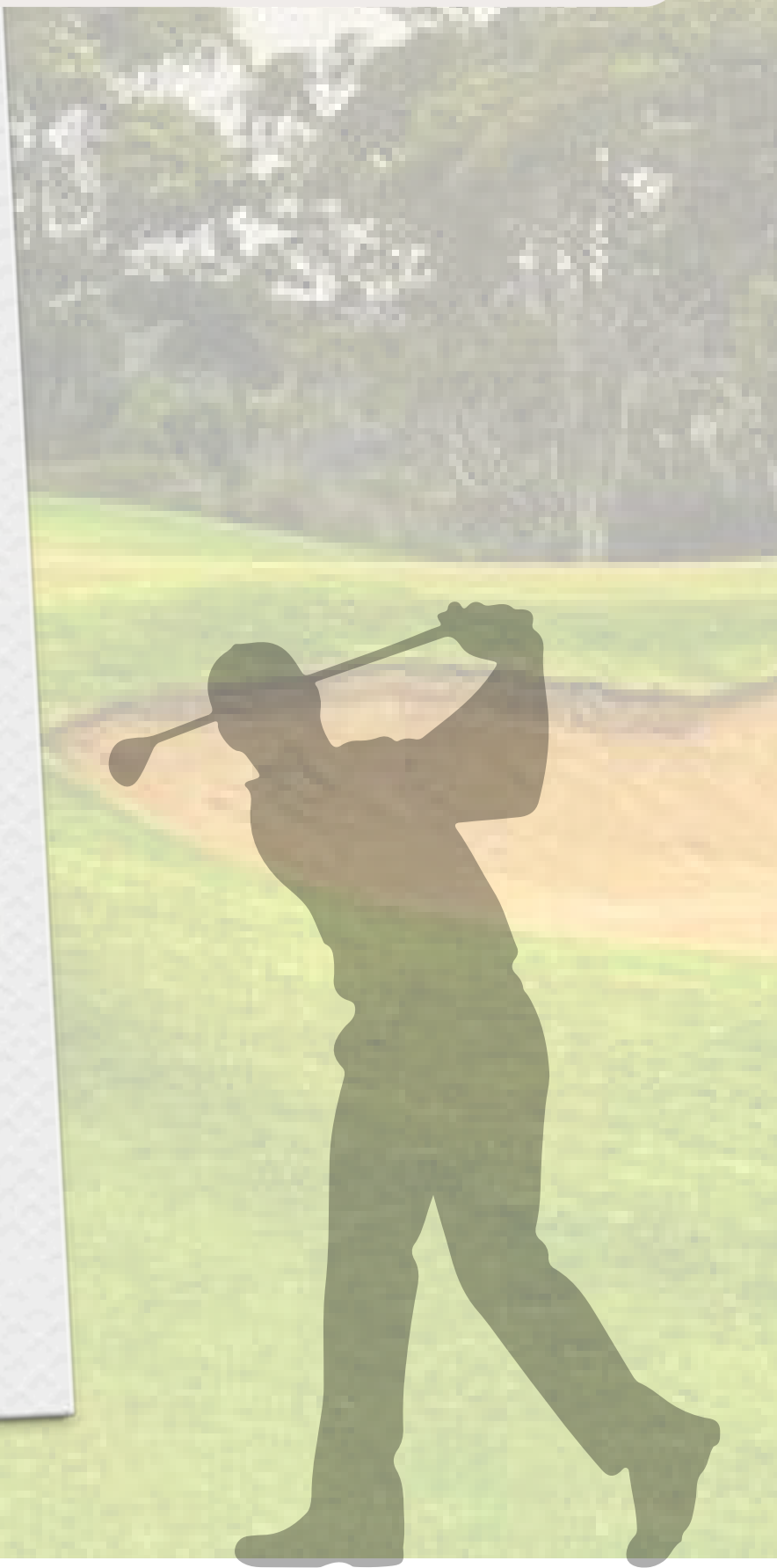


SOCIETY

GOLF CLASSIC



WINNER
2025

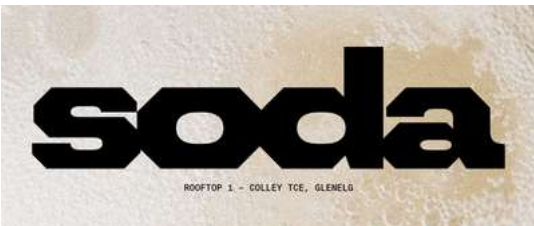


Thank you to our sponsors:

†The Form 1 Company™



du Plessis
The Fine Art of Fine Living®



With coordination of Marc du Plessis



With coordination of Attilio Cavuoto



Board Member, Paul Kilby



ARCHIVES
from
THE PAST



INTERESTED IN AUCTIONS?

The words "sub hasta" are not well known in South Australia today. However, these are the Latin words for "by auction". When an auction took place among the Romans, it was customary to stick a spear in the ground to give notice to the Public of the sale by auction — literally "under the spear".

It is generally realised that no better means are available for effecting a fair and just sale, than a regularly and openly conducted auction with buyers invited to make successively higher bids or offers. It is an arrangement for increasing the price by exciting competition amongst purchasers.

Having the distinct advantage of enabling a variety of goods to be rapidly disposed of for cash sums and requiring only the minimum of display, auctions throughout history have according to the Encyclopedia Britannica, "ranged from the spoils of war to the glittering price of a principality itself".

In A.D. 193 for instance, the Roman Empire was cynically offered to the highest bidder by the Praetorian Guard who, shortly before, had assassinated their Emperor, Pertinax. Julianus, a wealthy Senator was successful in the bidding, offering the equivalent of a gift of 250,000 sestercios to each guard (roughly \$400 per man). The guard greedily accepted the offer but killed Julianus soon afterwards.

Almost every conceivable form of goods, including that of the "monstrous and degrading custom" of slavery have been, or are currently being, disposed of through the auction methods.

Auctioneering as a profession has taken some important strides towards recognition and professionalism in the last few years. In South Australia the Auctioneers and Appraisers Association has been formed. This Association has committee members who are willing to devote the necessary time and energy to auctioneering because they are generally interested in the welfare of auctioneering as a profession. These and numerous other improvements are propelling us along the road towards professional recognition in the field of services and sales. This Association together with the Real Estate Institute of South Australia is now conducting, on a regular basis schools for auctioneers.

These schools cover livestock, chattel and real estate auctions. Perhaps the greatest benefit of these schools is seen by the willingness of all registrants to discuss their efforts, faults and improvements in a professional and honest manner. This overall feature receives most favourable comment in the final evaluation of the schools by registrants.

Remember when you examine the facts and challenge the myths there seems to be little reason why more chattels, stock and properties in South Australia should not be offered for sale by auction — the most successful method of selling.

WINNER OF "PERPETUAL GOLDEN GAVEL" AWARD

The Hooker organization in S.A. has 25 offices and grant an award annually to their top auction performers. Congratulations go to Peter Economou, the proprietor of L.J. Hooker Unley office, who achieved this award for the year 1984-85.

Throughout Australia the L.J. Hooker network boasts of selling over \$570 million worth of property at auction in the last 12 months (July 1981 — June 1983). This year they believe that the real estate market is a lot more buoyant and right around Australia they are preparing for a bumper summer selling season.



The "No it couldn't happen to me" department

Suppose they throw an auction and no one came. Well Christopher Cole reports on an auction he was commissioned to do for another Agent. At 11.10 a.m. there were 16 awaiting the 11.30 start time. At 11.20 a.m. there were 7 and at 11.30 a.m. only two. — you guessed it. — The Agent and the Vendor. Chris swears it's true!!

Trevor Carr related a story on appraising the stock of a general store. Seems the Vendor reckoned the stockpile was short by one 3 kg bag of sugar. Not to be daunted she commissioned a second independent stockpile, at her expense. Sure enough, she was right and they found the missing bag. The only problem was that the store was on the West Coast and the new appraisal cost an extra \$300! — and I thought sugar prices were falling.

Spotted Alan Walker (Walker & Fry) at the Rellies Club the other day, enjoying a luncheon with the maintenance — Wolf Blain. It seems Alan enjoyed the lunch so much he ran late for his next appointment — 8 p.m. with the Residential Tenancy Tribunal — top effort Alan!

DID YOU KNOW

The first public auction of Australian wool was held in Garraway's Coffee House, Change Alley, Cornhill, London on 17th August 1821.

It consisted of the sale of a number of bales of wool belonging to Captain John Macarthur. His wool sold from 79 pence to 124 pence per pound. This top price remained a record for the next 100 years.

In Australia, the first sale of wool by auction was held in Adelaide in 1840. On 3rd March of that year, Messrs. Solomon sold 208 bales of wool: 25 of which sold at 14½ pence per pound, 130 at 14 pence, 25 at 13½ pence and 8 washed, at 18 pence per pound.

Wool Auctions began in Australia in the following order: 1810 Adelaide, 1843 Sydney, 1848 Melbourne, 1856 Geelong, 1869 Ballarat, 1893 Albany, 1898 Brisbane, 1902 Hobart, 1911 Launceston, 1913 Perth, 1929 Newcastle, 1931 Goulburn, 1963 Albany and Portland.

The Australian Wool Corporation (A.W.C.) was established in 1972 by the Federal Government and incorporated the former Australian Wool Board. The A.W.C. functions by the 'Wool Marketing Act'.

The "More Red Tape" Department
Have just received the new regulations for the Second Hand Goods Act. More licensing required of course and more fees to pay. Hang onto your quills and check these —

Application Fee \$20, Grant Fee \$60, Annual Fee \$60, Registration of premises Fee \$20, Application for Manager \$20, Registration as Manager \$20, Issue of each certificate \$5.

Good news however, if you only sell "Lead Acid Motor Vehicle batteries" — you're exempt under the Act!

On a lighter note, our Chairman Mr. Christopher McLaughlin was recently booked by the long arm of the law for jumping a red traffic light, with a \$60 on the spot fine. I can tell you he wasn't happy as he was on a bike at the time — a push bike!

Also seen recently at Angus Street Police Headquarters was our own Robin de Plessis (de Plessis Auction Gallery). Robin still maintains she was there to assist police in making up an identikit picture of a suspicious character. Rumour has it that the picture bears a remarkable likeness to her husband Peter — well done Robin.

Bruce Mevion (Jackman & Trisler), a man of many talents, tells us he is shortly to auction a series of Motor Vehicle number plates. Not it's not "that" auction but another one at the Hilton Hotel on October 13. Seems Real Estate is quiet so ABE is turning his gaze to registration plates. Expect a quick knock when the plate J & T 000 comes up — guarantee Gavin won't get it!

Letters to the Editor
may be sent
c/o The Secretary
57 Barton Tce, North Adelaide
S.A. 5006



IT'S NOT ALL DOOM AND GLOOM!

Good properties are still selling well, despite some negative talk and newspaper reports.

This is the feeling of Michael Brock from Brock Younger & Co. Real Estate.

At the time of writing, 100% of the 24 properties offered by auction by Brock Younger & Co. since Christmas have sold. Of these, 75% have sold under the hammer, the balance either before or after auction.

Much of the depressed climate comes from the members themselves. Surely the industry would prosper more if agents said "Sure, the market is not as strong as it was last year, but properties are still selling" rather than complaining to the public that the market is not good.

The combined effect of negative gearing, interest rate rises (and therefore lack of availability of mortgage funds), plus the fact that S.A. real estate has just gone through a boom period, all led to a downwards readjustment of prices through November and December.

These months were certainly difficult, as vendors had to be made aware that the prices they were hoping for were simply not achievable.

Since late December, however, vendors are more aware interest rates appear to have peaked, and there are a lot more buyers around. 150 people came through an open inspection last week at St. Peters in just one hour.

On January 3rd a crowd of over 200 people attended an auction at Hyde Park of a six roomed villa which required some upgrading. It was sold by Brock Younger & Co. for \$222,000 with five bidders competing.

The main point is to pick the properties you recommend to auction. Certainly home units and townhouses, first home buyer properties north and south of the city and even small attached cottages, are not attracting enough buyers for auction.

However, better homes close to the city are still in strong demand, especially those in the \$150,000 to \$450,000 price bracket.



Michael Brock
from Brock Younger & Co.

The upper end of the market is particularly strong, with people looking for the tax sanctuary of their own family home.

Two further points are worth mentioning. For an auction programme to be successful, a property does not necessarily have to be sold on the day. Either it can be sold prior to auction, or afterwards. Even if it is passed in, at least the vendor can be made to realise what the market feels the home is worth, and a sale should quickly follow. Vendors should be made aware of this from the outset.

The last point is one that is sometimes overlooked. It is very easy for an auctioneer to claim the credit when he conducts a sale which runs in excess of the owner's reserve price. He should never lose sight of the fact, however, that a strong and professional sales team is crucial for success. If the sales team have not convinced several people that they should bid for the property and nurtured them to the extent that they are there on the day with their cheque books, then even the best auctioneers cannot create something out of nothing.

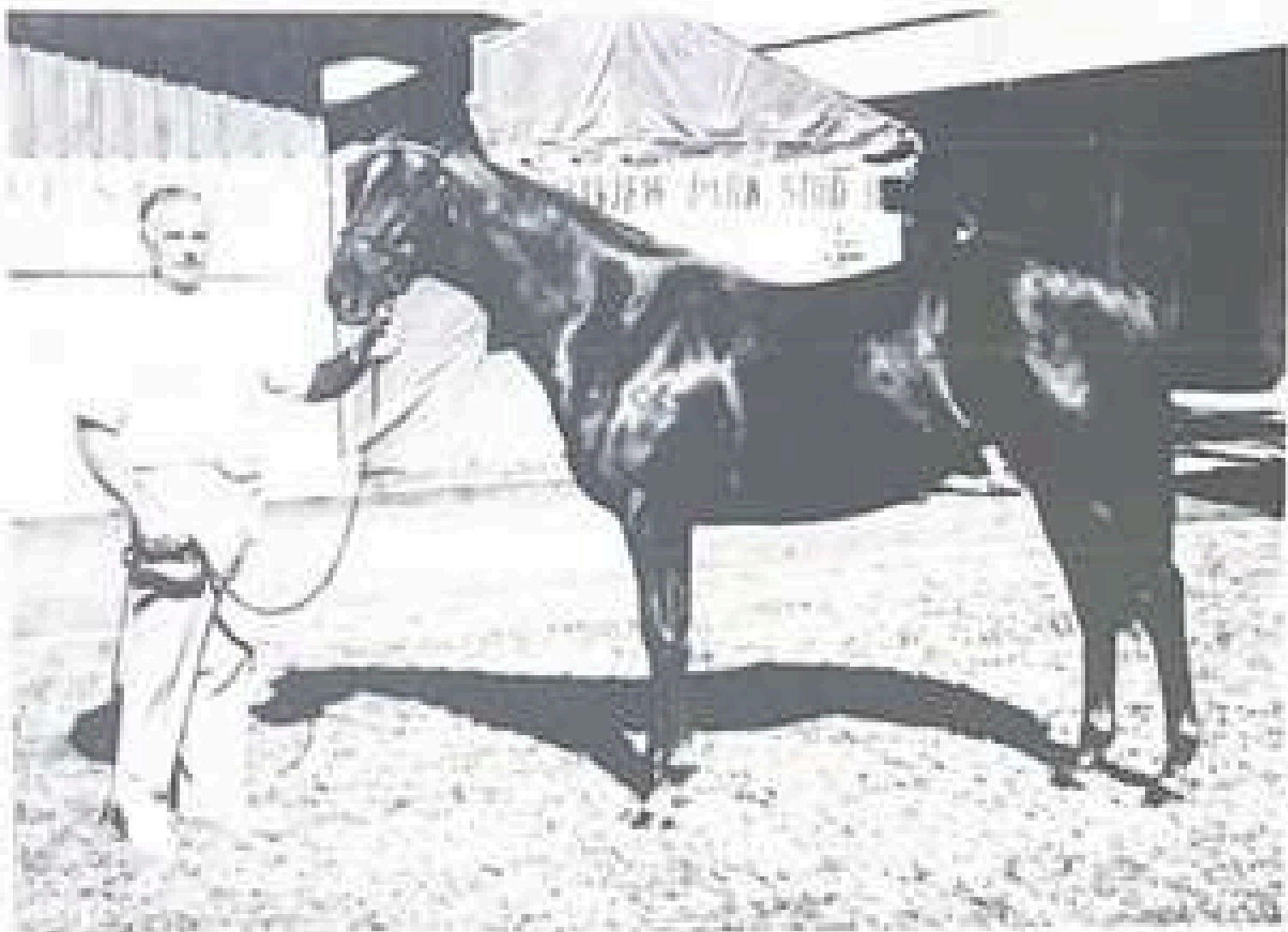
Brock Younger & Co. are optimistic about the future. Although things will probably remain reasonably static over the next six months or so, we believe that towards the latter part of the year, there will be a return of confidence and therefore an increase in prices. There are already signs that this trend has started.

— Michael Brock

S.A.'s 3rd LARGEST INDUSTRY SHOWS GOOD GAINS ON LAST YEAR'S YEARLING SALES

Horse racing enthusiasts from all around Australia gathered in Adelaide recently for South Australia's annual yearling sales. The two day Auction of young horses was conducted at the Morphettville Racecourse and attracted 500 entries from thoroughbred breeders. The yearling sales are the traditional source of new young racehorses and the sales act as the front window for the Thoroughbred Breeding Industry in this State. Not many people realise that the racing industry is the 3rd largest industry in South Australia and creates over 11,000 employment opportunities. The yearling sales themselves apart from providing the annual income to many stud breeders also bring many millions of dollars into the South Australian economy.

Top price paid at the sales was \$110,000 for a filly by the Lindsay Park Stud Stallion, Godswalk. Purchased by Bart Cummings, the trainer of many Melbourne winners, the filly will be raced in Sydney. Star of the yearling sales was in fact the progeny of Godswalk. Two other Godswalk yearlings made \$100,000 whilst a third made \$90,000. In total 11 yearlings by Godswalk went under the auction hammer at an average price of \$69,000. This may seem an incredible average, which it is, but other yearlings by him averaged \$160,000 in New Zealand recently and one sold in Ireland last year for 400,000 pounds.



Lot 147, a filly by Vain Papa, was purchased by The Codes Corporation, Adelaide, for \$23,000 on behalf of New Zealand interests.

The world record holder, Without Fear, was represented by 14 yearlings in the sale and these sold to \$90,000 at an average price of \$47,300. Third in the list of average prices was the French-bred stallion Twig Moss. His draft of 14 yearlings sold to \$80,000 at an average of \$43,208.

The two-day sale turned over \$5.2 million at an average of \$13,890. This result was most pleasing as it showed good gains on the corresponding sale last year. Spare a thought for the Auctioneers who operated 11 hours straight on the first day and 8 hours the second day!



*Colin Gaetjens, wine auctioneer, Merrilyn Middleton, wine auction manager,
and Stephen Lumb, wine auctioneer and valuer*

Welcome to Oddbins Wine Auctions. At Oddbins we believe that our long-established and respected auction services offer everyone the opportunity to appreciate all that is good in wine.

Since Oddbins was established in 1986 at the Stonyfell Winery Complex, it has become an Adelaide institution carrying on from Theodore Bruce's wine auctions which started in 1974 with Colin Gaetjens.

In the beginning our auctions attracted only a small audience - a group of dedicated fine wine lovers keen to pick up a smorgasboard of Australian, rare and imported wines. However, since this nation of ours has matured, so too has its palate and its thirst for fine wines.

Today we have subscribers from around Australia and Asia who regularly place bids via the fax at both our live and silent bid auctions.

Colin Gaetjens and Stephen Lumb are two of Australia's most respected wine auctioneers. Colin established South Australia's first wine auctions in 1974 and over the past decade

Stephen has continued the tradition at Oddbins.

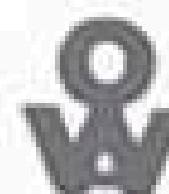
Together they have an enormous knowledge of Australian and imported wines both in terms of its quality and its value. Oddbins takes great pride in its ability to accurately list, describe and price all wines in the catalogue to ensure the best possible prices are realised.

Oddbins Wine Auctions is the official auctioneer to the McLaren Vale Bushing Festival, the prestigious biennial Barossa Valley Vintage Festival and the Langhorne Creek Vignerons.

Along with Merrilyn Middleton, wine auction manager, the Oddbins team is one of Australia's leading wine auction experts.

Oddbins Wine Auctions is a commission auction house only - unlike other auction houses it does not deal in wine. Our role is to achieve the best possible market result between vendor and purchaser.

Oddbins Wine Auctions







SOCIETY'S AUCTIONS



LARGS NORTH
15 Warwick Street
SOLD for \$1,740,000

Agent: Pilgrim Real Estate
Auctioneer: Brett Pilgrim



SHEA-OAK LOG
'Shea-Oak Log'
SOLD for \$2,600,000

Agent: Ray White Rural SA
Auctioneer: Geoff Schell



VALLEY VIEW
17 Clifford Way
SOLD for \$1,589,500

Agent: All Adelaide City Edge
Auctioneer: Brett Roenfeldt



NORMANVILLE
48 Main Road
SOLD for \$2,120,000

Agent: Commercial SA
Auctioneer: Jonathon Moore



SOCIETY'S AUCTIONS



SEMAPHORE
22 Derby Street
SOLD for \$1,950,000

Agent: Century 21 Beachside and Lakes
Auctioneer: Brett Roenfeldt



GREENACRES
9A Leander Cres
SOLD for \$1,025,000

Agent: Ray White Prospect
Auctioneer: John Morris



PLYMPTON PARK
12 South Terrace
SOLD for \$1,580,000

Agent: Crawford Doran
Auctioneer: Vincent Doran



DERNANCOURT
5 Beck Street
SOLD for \$1,225,000

Agent: Boffo Real Estate
Auctioneer: Paul Arnold



SOCIETY'S AUCTIONS



GOLDEN GROVE
15 St Just Court
SOLD for \$1,230,000
Agent: Toop + Toop
Auctioneer: Bronte Manuel



EDEN HILLS
2 Mill Terrace
SOLD for \$1,445,000
Agent: Williams Real Estate
Auctioneer: Hamish Mill



PARALOWIE
5 Swaine Avenue
SOLD for \$700,500
Agent: All Adelaide Real Estate
Auctioneer: Ben Krieg



FELIXSTOW
13 Hilltop Avenue
SOLD for \$1,410,000
Agent: LJ Hooker Adelaide Metro
Auctioneer: Troy Tyndall



NOVEMBER AUCTIONS RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
ALLENBY GARDENS	1/73 Coombe Rd	Saturday, 15/11/2025	Noakes Nickolas	John Morris	\$585,000
ATHELSTONE	19 Carolyn Grove	Saturday, 29/11/2025	Ray White Prospect	John Morris	\$1,130,000
ATHELSTONE	4 Dinham Rd	Saturday, 22/11/2025	Ray White Prospect	John Morris	\$1,250,000
ATHELSTONE	261 Gorge Road	Saturday, 15/11/2025	LJ Hooker Adelaide Metro	Troy Tyndall	Sold Prior
ATHELSTONE	33 Greenbank Rd	Saturday, 08/11/2025	Ray White Campbelltown	Jonathon Moore	\$990,000
ATHOL PARK	13 Yellow Gum Ave	Saturday, 08/11/2025	Ray White Salisbury	John Morris	\$830,000
BANKSIA PARK	8 Deering Crescent	Saturday, 22/11/2025	All Adelaide City Edge	Brett Roenfeldt	\$955,000
BEULAH PARK	84 Beulah Road	Saturday, 15/11/2025	Toop&Toop	Glenn McMillan	Sold Prior
BEVERLEY	1 Woolgina St	Saturday, 29/11/2025	Ray White Prospect	John Morris	\$1,012,000
BLACK FOREST	11A Eglinton Avenue	Saturday, 15/11/2025	Crawford Doran	Vincent Doran	\$820,000
BLAKEVIEW	121 Main Terrace	Saturday, 29/11/2025	Raptis Real Estate	Brett Roenfeldt	Sold Prior
BROADVIEW	12 Tralee Ave	Saturday, 29/11/2025	DB Philpott Real Estate	Jonathon Moore	\$1,190,000
BROADVIEW	28 Poltawa Terrace	Saturday, 15/11/2025	Ray White Prospect	John Morris	\$1,262,000
BROMPTON	37 Burley Griffin Boulevard	Thursday, 27/11/2025	Crawford Doran	Vincent Doran	Sold Prior
BROMPTON	23 Taylor Street	Sunday, 16/11/2025	Crawford Doran	Vincent Doran	Sold Prior



NOVEMBER AUCTIONS RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
BROMPTON	10 Wentworth Pl	Saturday, 15/11/2025	Ray White Prospect	John Morris	\$1,070,500
BURTON	4 Greenvale Cres	Thursday, 13/11/2025	Ray White Salisbury	John Morris	\$750,000
CROYDON	50 Thomas Street	Sunday, 23/11/2025	Crawford Doran	Vincent Doran	Sold Prior
CROYDON PARK	10 Morlei Ave	Saturday, 01/11/2025	Ray White Prospect	John Morris	\$1,215,000
DAVOREN PARK	5 Curnow Street	Saturday, 29/11/2025	Edge Realty	Brett Roenfeldt	\$600,000
DAVOREN PARK	3A Whittington Rd	Saturday, 08/11/2025	Ray White Para Hills	John Morris	\$630,000
DERNANCOURT	12 Balmoral Rd	Monday, 17/11/2025	Ray White Prospect	John Morris	\$916,500
DERNANCOURT	5 Beck Street	Wednesday, 12/11/2025	Boffo Real Estate	Paul Arnold	\$1,225,000
DRY CREEK	17 High St	Thursday, 06/11/2025	Commercial SA	Jonathon Moore	\$1,060,000
DULWICH	20 Scott St	Friday, 07/11/2025	Ray White Kensington	John Morris	\$1,703,000
EDWARDSTOWN	3/43 Woodlands Tce	Thursday, 20/11/2025	Commercial SA	Jonathon Moore	\$820,000
ELIZABETH	11 Grayling St	Saturday, 29/11/2025	Ray White Salisbury	John Morris	Sold Prior
ELIZABETH DOWNS	15 Andrews Road	Saturday, 22/11/2025	All Adelaide City Edge	Brett Roenfeldt	\$615,000
ELIZABETH DOWNS	6 & 8 Johnston Rd	Sunday, 16/11/2025	eXp Realty	John Morris	\$912,500
ELIZABETH DOWNS	5 & 7 Turnbull Rd	Sunday, 16/11/2025	eXp Realty	John Morris	\$912,500



NOVEMBER AUCTIONS RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
ELIZABETH EAST	14 Chillingworth Rd	Sunday, 16/11/2025	eXp Realty	John Morris	Sold Prior
ELIZABETH EAST	16 Chillingworth Rd	Sunday, 16/11/2025	eXp Realty	John Morris	Sold Prior
ELIZABETH GROVE	84 Sampson Rd	Saturday, 15/11/2025	Ray White Para Hills	John Morris	Sold Prior
ELIZABETH NORTH	196 Woodford Rd	Saturday, 29/11/2025	Ray White Norwood	John Morris	\$630,000
ELIZABETH PARK	4 Beaminister Road	Saturday, 29/11/2025	All Adelaide City Edge	Brett Roenfeldt	\$634,000
ELIZABETH PARK	11 Billing St	Monday, 17/11/2025	Ray White Prospect	John Morris	\$1,326,000
ELIZABETH PARK	2 Grove Ave	Friday, 14/11/2025	Stadium Real Estate	John Morris	\$612,000
EXETER	21 Wellington St	Monday, 10/11/2025	Ray White Semaphore	John Morris	Sold Prior
FELIXSTOW	2/6a Cadna Ave	Sunday, 16/11/2025	Harcourts St Peters	Jonathon Moore	\$880,000
FLAGSTAFF HILL	29 Tolcairn Crescent	Tuesday, 04/11/2025	Scott Murphy Real Estate	Brett Roenfeldt	Sold Prior
FREWVILLE	2 Carr Ave	Friday, 28/11/2025	Ray White Kensington	John Morris	\$2,480,000
GAWLER EAST	11 Blanch Street	Saturday, 01/11/2025	Barker Real Estate	Brett Roenfeldt	Sold Prior
GILLES PLAINS	14 Tasman Ave, Gilles Plains	Saturday, 29/11/2025	Ray White Salisbury	John Morris	\$1,070,000
GILLES PLAINS	2 Harvey Ave	Saturday, 15/11/2025	Ray White Prospect	John Morris	\$1,200,000
GILLES PLAINS	33 Morawa Ave	Sunday, 02/11/2025	Noakes Nickolas	John Morris	\$850,000



NOVEMBER AUCTIONS RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
GLENELG SOUTH	56- 58 Bath St	Thursday, 27/11/2025	Ray White Semaphore	John Morris	Sold Prior
GLENUNGA	2/28 Cedar Ave	Saturday, 08/11/2025	Noakes Nickolas	John Morris	Sold Prior
GLENUNGA	137 Allinga Ave	Saturday, 08/11/2025	Toop&Toop	Bronte Manuel	Sold Prior
GOLDEN GROVE	15 St Just Court	Saturday, 08/11/2025	Toop&Toop	Bronte Manuel	\$1,230,000
GOLDEN GROVE	12 Caroline Ct	Monday, 03/11/2025	Ray White Prospect	John Morris	\$1,485,000
GREENACRES	15A Wingate St	Saturday, 29/11/2025	Ray White Para Hills	John Morris	\$1,051,000
GREENACRES	38 Rellum Rd	Saturday, 22/11/2025	Ray White Prospect	John Morris	\$860,500
GREENACRES	9A Leander Cres	Sunday, 16/11/2025	Ray White Prospect	John Morris	\$1,025,000
HECTORVILLE	73 Wembley Avenue	Saturday, 15/11/2025	LJ Hooker Adelaide Metro	Troy Tyndall	\$1,220,000
HILLBANK	23 Skyline Drive	Saturday, 22/11/2025	All Adelaide City Edge	Brett Roenfeldt	\$715,000
HILLBANK	5 Hilltop Blvd	Saturday, 08/11/2025	Ray White Prospect	John Morris	\$770,000
HILLCREST	6A Dunedin Ave	Saturday, 22/11/2025	Ray White Prospect	John Morris	\$966,500
HILLCREST	57 Lord Howe Ave	Saturday, 22/11/2025	Noakes Nickolas	John Morris	\$1,065,000
HILLCREST	39A Flinders Rd	Wednesday, 19/11/2025	Ray White Prospect	John Morris	\$1,301,000
HILLCREST	385 North East Road	Monday, 17/11/2025	Ray White Prospect	John Morris	\$542,500



NOVEMBER AUCTIONS RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
HOLDEN HILL	19 Karina Cres	Saturday, 22/11/2025	Ray White Hillcrest	John Morris	Sold Prior
HOLDEN HILL	10 Elliott Ave	Friday, 07/11/2025	Ray White Para Hills	John Morris	\$951,000
KALBEEBA	7 John Schultz Court	Saturday, 08/11/2025	Harcourts Barossa Real Estate	Jarrold Tagni	\$1,700,000
KENSINGTON	27A Regent Street	Saturday, 01/11/2025	Toop&Toop	Bronte Manuel	Sold Prior
KENSINGTON GARDENS	11 White Avenue	Saturday, 29/11/2025	First National Burton Groves	Jarrold Tagni	Sold Prior
KIDMAN PARK	7 Winterlake Way	Saturday, 22/11/2025	Century 21 Beachside and Lakes	Brett Roenfeldt	Sold Prior
KILBURN	44 Tyne Ave	Sunday, 30/11/2025	Ray White Salisbury	John Morris	Sold Prior
KILBURN	19 Myponga Terrace	Sunday, 16/11/2025	Crawford Doran	Vincent Doran	Sold Prior
KILBURN	68 Kintore Avenue	Saturday, 08/11/2025	Crawford Doran	Vincent Doran	Sold Prior
KILBURN	8 jersey ave	Saturday, 01/11/2025	DB Philpott Real Estate	Jonathon Moore	\$1,155,000
KILKENNY	23 Downer Street	Sunday, 09/11/2025	Toop&Toop	Bronte Manuel	\$1,270,000
KLEMZIG	10 Fox Ave	Friday, 21/11/2025	Ray White Prospect	John Morris	\$1,241,000
KLEMZIG	26 Whitbread Ave	Saturday, 15/11/2025	Ray White Prospect	John Morris	\$1,230,000
KLEMZIG	24 Boronia St	Saturday, 15/11/2025	Ray White Prospect	John Morris	\$970,000
LARGS BAY	170 Mead St	Tuesday, 25/11/2025	Ray White Semaphore	John Morris	\$605,000



NOVEMBER AUCTIONS RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
LARGS NORTH	15 Warwick Street	Saturday, 08/11/2025	Pilgrim RE	Brett Pilgrim	\$1,740,000
LIGHTSVIEW	17 Hastings Ln	Saturday, 22/11/2025	Noakes Nickolas	John Morris	\$1,192,000
LIGHTSVIEW	3 Nottage Road	Saturday, 15/11/2025	Professionals Adelaide City	Brett Roenfeldt	\$875,000
LOCKLEYS	24 Malurus Ave	Saturday, 22/11/2025	Ray White Henley Beach	Jonathon Moore	\$1,928,000
LOCKLEYS	12 Barrow Cres	Saturday, 01/11/2025	Ray White Henley Beach	Jonathon Moore	\$1,350,000
MARLESTON	36 Anstey Crescent	Saturday, 08/11/2025	Harcourts Matthews	Jarrold Tagni	\$1,075,000
MAWSON LAKES	48 Douglas Dr	Saturday, 29/11/2025	Ray White Salisbury	John Morris	\$1,225,000
MAWSON LAKES	42 Mallard Cres	Saturday, 08/11/2025	Ray White Prospect	John Morris	\$1,500,500
MAWSON LAKES	5B Lucia Pl	Saturday, 08/11/2025	Ray White Mawson Lakes	John Morris	\$795,000
MAWSON LAKES	7 Oriole Walk	Saturday, 01/11/2025	Ray White Salisbury	John Morris	\$1,350,000
MILE END	1/41 Kintore Ave	Saturday, 22/11/2025	DB Philpott Real Estate	Jonathon Moore	\$635,000
MODBURY	15 Grove St	Saturday, 22/11/2025	Ray White Norwood	John Morris	\$1,600,000
MODBURY HEIGHTS	7 Duigan Court	Saturday, 29/11/2025	All Adelaide City Edge	Brett Roenfeldt	\$790,000
MODBURY HEIGHTS	180 Kelly Rd	Saturday, 15/11/2025	Ray White Adelaide City	John Morris	\$1,001,000
MOUNT BARKER	7 Cherry Cl	Friday, 14/11/2025	Ray White Prospect	John Morris	\$790,500



NOVEMBER AUCTIONS RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
MUNNO PARA	5 Lulama Cres	Monday, 03/11/2025	Ray White Semaphore	John Morris	\$652,000
NAILSWORTH	34 Burwood Ave	Thursday, 20/11/2025	DB Philpott Real Estate	Jonathon Moore	\$1,805,000
NORMANVILLE	48 Main Rd	Friday, 07/11/2025	Commercial SA	Jonathon Moore	\$2,120,000
NORTH ADELAIDE	201 O'Connell St	Friday, 28/11/2025	Stadium Real Estate	John Morris	Sold Prior
NORTH HAVEN	11 Read Court	Sunday, 16/11/2025	Century 21 Beachside and Lakes	Brett Roenfeldt	Sold Prior
NORTHFIELD	9A James Ave	Saturday, 22/11/2025	Ray White Para Hills	John Morris	\$992,500
NORTHGATE	9 Waterford	Sunday, 02/11/2025	Noakes Nickolas	John Morris	Sold Prior
NORWOOD	1A Brown St	Friday, 07/11/2025	Ray White Kensington	John Morris	\$1,300,000
PARA HILLS	8 Martindale St	Thursday, 20/11/2025	Ray White Henley Beach	Jonathon Moore	\$770,500
PARA HILLS	15A River Dr	Sunday, 16/11/2025	Prime Property Group	John Morris	\$981,000
PARA HILLS	493 Nelson Rd	Saturday, 08/11/2025	Ray White Para Hills	John Morris	\$730,000
PARAFIELD GARDENS	8 Diana Ave	Friday, 28/11/2025	Ray White Prospect	John Morris	\$776,000
PARAFIELD GARDENS	19B Armstrong Ave	Thursday, 20/11/2025	Ray White Salisbury	John Morris	\$780,000
PARAFIELD GARDENS	37 McDonald Rd	Thursday, 20/11/2025	Ray White Salisbury	John Morris	\$1,100,000
PARAFIELD GARDENS	122 The Boulevard	Saturday, 01/11/2025	Ray White Prospect	John Morris	\$1,287,000



NOVEMBER AUCTIONS RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
PARALOWIE	54 Firmin St	Wednesday, 26/11/2025	Ray White Salisbury	John Morris	\$880,000
PARALOWIE	36 Tracey Ave	Thursday, 20/11/2025	Ray White Salisbury	John Morris	\$779,000
PARALOWIE	61 Lennox Dr	Wednesday, 19/11/2025	Ray White Salisbury	John Morris	\$840,000
PARALOWIE	22 Galleon Dr	Tuesday, 18/11/2025	Ray White Salisbury	John Morris	\$810,000
PARALOWIE	300 Waterloo Corner Rd	Saturday, 15/11/2025	Ray White Salisbury	John Morris	\$694,500
PARALOWIE	7A Middle Avenue	Saturday, 01/11/2025	Professionals Manning	Brett Roenfeldt	\$685,000
PARKSIDE	10 Fuller Street	Saturday, 15/11/2025	Professionals Adelaide City	Brett Roenfeldt	\$1,385,000
PARKSIDE	2/16 St Anns Place	Saturday, 01/11/2025	Crawford Doran	Vincent Doran	\$1,200,000
PARKSIDE	140 Young Street	Saturday, 01/11/2025	Toop&Toop	Bronte Manuel	Sold Prior
PAYNEHAM	33 Rosella St	Saturday, 01/11/2025	Noakes Nickolas	John Morris	\$1,750,000
PAYNEHAM	12 Henry Street	Saturday, 01/11/2025	Toop&Toop	Bronte Manuel	Sold Prior
PENNINGTON	27 Stonehaven Street	Saturday, 22/11/2025	Elders Real Estate	Brett Roenfeldt	Sold Prior
PLYMPTON PARK	12 South Terrace	Sunday, 16/11/2025	Crawford Doran	Vincent Doran	\$1,580,000
POORAKA	3/12 Johnson St	Thursday, 13/11/2025	Ray White Para Hills	John Morris	\$771,000
POORAKA	1 Manning Crescent	Saturday, 08/11/2025	All Adelaide City Edge	Brett Roenfeldt	\$912,000



NOVEMBER AUCTIONS RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
POORAKA	8/7 David St	Saturday, 01/11/2025	Ray White Para Hills	John Morris	\$565,000
PORT ADELAIDE	139-145 St Vincent St	Friday, 28/11/2025	Commercial SA	Jonathon Moore	\$3,300,000
PORT ADELAIDE	78 Wellington St	Sunday, 16/11/2025	Ray White Grange	John Morris	\$790,500
PROSPECT	74 Victoria St	Sunday, 16/11/2025	Ray White Prospect	John Morris	\$1,500,000
PROSPECT	47 Bosanquet Ave	Saturday, 08/11/2025	Ray White Prospect	John Morris	\$1,680,000
PROSPECT	20 Airlie Ave	Saturday, 01/11/2025	Ray White Prospect	John Morris	\$1,720,000
PROSPECT	37B Guilford Ave	Saturday, 01/11/2025	Ray White Prospect	John Morris	\$900,000
REDWOOD PARK	79 Gaylard Crescent	Saturday, 01/11/2025	Toop&Toop	Bronte Manuel	Sold Prior
RIDGEHAVEN	3 Tulip Street	Saturday, 01/11/2025	First National Burton Groves	Jarrold Tagni	\$850,000
ROSEWATER	10 Chad Street	Saturday, 22/11/2025	Grange On Jetty	Brett Roenfeldt	\$959,000
ROSTREVOR	3 Koonga Ave	Saturday, 29/11/2025	Ray White Prospect	John Morris	Sold Prior
ROSTREVOR	38 Leabrook Drive	Saturday, 01/11/2025	Ray White Norwood	John Morris	\$1,215,000
SALISBURY	10/13-17 Burton Rd	Monday, 24/11/2025	Ray White Salisbury	John Morris	\$635,000
SALISBURY	39 Montebello Dr	Sunday, 02/11/2025	Ray White Mawson Lakes	John Morris	Sold Prior
SALISBURY DOWNS	12 Jolsen St	Saturday, 15/11/2025	Ray White Hillcrest	John Morris	\$724,000



NOVEMBER AUCTIONS RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
SALISBURY DOWNS	14 Mike Pl	Tuesday, 11/11/2025	Ray White Salisbury	John Morris	\$900,000
SALISBURY DOWNS	15 Woodfield Drive	Sunday, 09/11/2025	Edge Realty	Brett Roenfeldt	\$850,000
SALISBURY EAST	16 Mostyn Cres	Sunday, 30/11/2025	Ray White Hillcrest	John Morris	\$799,500
SALISBURY EAST	21 Balmoral Rd	Wednesday, 12/11/2025	Ray White Salisbury	John Morris	Sold Prior
SALISBURY HEIGHTS	4/39 Stanford Road	Sunday, 23/11/2025	Avenue Property Consultants	Brett Roenfeldt	\$1,200,000
SALISBURY NORTH	9 Haughan Drive	Saturday, 29/11/2025	A One Real Estate	Jarrold Tagni	\$772,000
SALISBURY NORTH	9 Timani Ct	Saturday, 29/11/2025	Ray White Para Hills	John Morris	\$735,000
SALISBURY NORTH	91 Hunter Cres	Thursday, 27/11/2025	Ray White Salisbury	John Morris	\$605,000
SALISBURY PARK	7A Redvers Road	Saturday, 29/11/2025	All Adelaide City Edge	Brett Roenfeldt	\$787,000
SEACOMBE GARDENS	52A White Crescent	Sunday, 02/11/2025	Crawford Doran	Vincent Doran	Sold Prior
SEATON	15 Kingbourne Ave	Saturday, 29/11/2025	MichaelKris Real Estate	Jonathon Moore	\$1,140,000
SEMAPHORE	122 Semaphore Rd	Tuesday, 25/11/2025	Ray White Semaphore	John Morris	\$1,217,000
SEMAPHORE	1/42 Esplanade, Semaphore	Tuesday, 25/11/2025	Ray White Semaphore	John Morris	\$985,000
SEMAPHORE	2/42 Esplanade	Tuesday, 25/11/2025	Ray White Semaphore	John Morris	\$800,000
SEMAPHORE	22 Derby Street	Sunday, 16/11/2025	Century 21 Beachside and Lakes	Brett Roenfeldt	\$1,950,000



Suburb	Address	Date	Agent	Auctioneer	Sold Price
SEMAPHORE	5 Hart Street	Sunday, 09/11/2025	Century 21 Beachside and Lakes	Brett Roenfeldt	\$775,000
SEMAPHORE PARK	16 Cannet Grove	Saturday, 08/11/2025	LJ Hooker Adelaide Metro	Troy Tyndall	\$700,000
SEMAPHORE SOUTH	185 Robin Rd	Monday, 10/11/2025	Ray White Semaphore	John Morris	\$1,050,000
SHEA-OAK LOG	Shea-Oak Log'	Friday, 07/11/2025	Ray White Rural SA	Geoff Schell	\$2,600,000
SHEIDOW PARK	5 Southbank Boulevard	Tuesday, 18/11/2025	Scott Murphy Real Estate	Brett Roenfeldt	\$1,090,000
SHEIDOW PARK	40 Rees St	Saturday, 15/11/2025	MichaelKris Real Estate	Jonathon Moore	\$851,000
SOMERTON PARK	13 Paringa Ave	Friday, 21/11/2025	Commercial SA	Jonathon Moore	\$1,920,000
SOMERTON PARK	56 Paringa Avenue	Saturday, 15/11/2025	Harcourts Matthews	Jarrold Tagni	Sold Prior
SOUTH PLYMPTON	59 Waterhouse Rd	Friday, 21/11/2025	Ray White Semaphore	John Morris	Sold Prior
ST PETERS	5 Sixth Ave	Saturday, 22/11/2025	DB Philpott Real Estate	Jonathon Moore	\$2,500,000
ST PETERS	9 Second Avenue	Wednesday, 05/11/2025	Boffo Real Estate	Paul Arnold	\$2,410,000
STURT	8 Carlow Street	Saturday, 01/11/2025	Keeping It Realty	Brett Roenfeldt	\$780,000
SURREY DOWNS	22 Pauline Drive	Sunday, 23/11/2025	Avenue Property Consultants	Brett Roenfeldt	\$835,000
TEA TREE GULLY	11 Elizabeth Street	Saturday, 15/11/2025	First National Burton Groves	Jarrold Tagni	Sold Prior
TORRENSVILLE	160 South Rd	Thursday, 06/11/2025	Ray White Henley Beach	Jonathon Moore	\$1,850,000
TRANMERE	1/10 Hallett Ave	Wednesday, 19/11/2025	Stadium Real Estate	John Morris	\$499,500
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Suburb	Address	Date	Agent	Auctioneer	Sold Price
TWO WELLS	3 Longview Rd	Friday, 28/11/2025	Ray White Gawler	John Morris	\$925,000
VALE PARK	32 Ascot Avenue	Saturday, 22/11/2025	All Adelaide City Edge	Brett Roenfeldt	\$1,020,000
VALLEY VIEW	17 Clifford Way	Saturday, 08/11/2025	All Adelaide City Edge	Brett Roenfeldt	\$1,589,500
WALKERVILLE	40A St Andrews Street	Saturday, 22/11/2025	Real Estate Management Company - RMC Real Estate	Brett Roenfeldt	\$2,410,000
WALKLEY HEIGHTS	56 Magazine Dr	Wednesday, 26/11/2025	Ray White Prospect	John Morris	\$1,390,000
WEST BEACH	4/15 Clegowie St	Sunday, 09/11/2025	Ray White Henley Beach	Jonathon Moore	\$870,000
WEST CROYDON	8 Westbourne Street	Sunday, 30/11/2025	Crawford Doran	Vincent Doran	Sold Prior
WEST HINDMARSH	35 McDonnell Avenue	Sunday, 30/11/2025	Crawford Doran	Vincent Doran	Sold Prior
WEST HINDMARSH	1/40 Young Avenue	Sunday, 16/11/2025	Crawford Doran	Vincent Doran	Sold Prior
WEST LAKES	10 Mariners Cres	Wednesday, 12/11/2025	Ray White Port Adelaide	John Morris	Sold Prior
WINDSOR GARDENS	1B March St	Tuesday, 04/11/2025	Ray White Prospect	John Morris	\$1,012,000
WINGFIELD	33 Ninth Ave	Thursday, 27/11/2025	Commercial SA	Jonathon Moore	\$1,420,000
WOODVILLE GARDENS	109 Humphries Terrace	Saturday, 08/11/2025	LJ Hooker Adelaide Metro	Troy Tyndall	\$820,000
WOODVILLE PARK	49b Windsor Ave	Saturday, 15/11/2025	Ray White Woodville	Jonathon Moore	\$1,050,000
WOODVILLE SOUTH	2/2 Dee Street	Sunday, 23/11/2025	Crawford Doran	Vincent Doran	Sold Prior
WYNN VALE	9 Baldwin Ct	Monday, 17/11/2025	Ray White Prospect	John Morris	\$791,000
WYNN VALE	13 Shiraz St	Sunday, 16/11/2025	Ray White Prospect	John Morris	\$775,000



**SOCIETY AUCTIONEERS REPORTING
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Troy Tyndall



John Morris



Tony Tagni



Jarrod Tagni



Aj Colman



Brett Roenfeldt



Bronte Manuel



Rod Smitheram



Geoff Schell



Jonathon Moore



Michael Cavuoto



John Raptis



Simon Lambert



Peter Economou



Richard Thwaites



Brett Pilgrim



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Anthony DeMarco



Vincent Doran



Angus Barnden



Trent Godfrey



James Wardle



Hamish Mill



David Smallacombe



Nathan Casserly



Mark Griffin



Michael Fenn



Glenn McMillan



Vincent Wang



Marc duPlessis



Simon Tanner



Andy Edwards



James Pedlar



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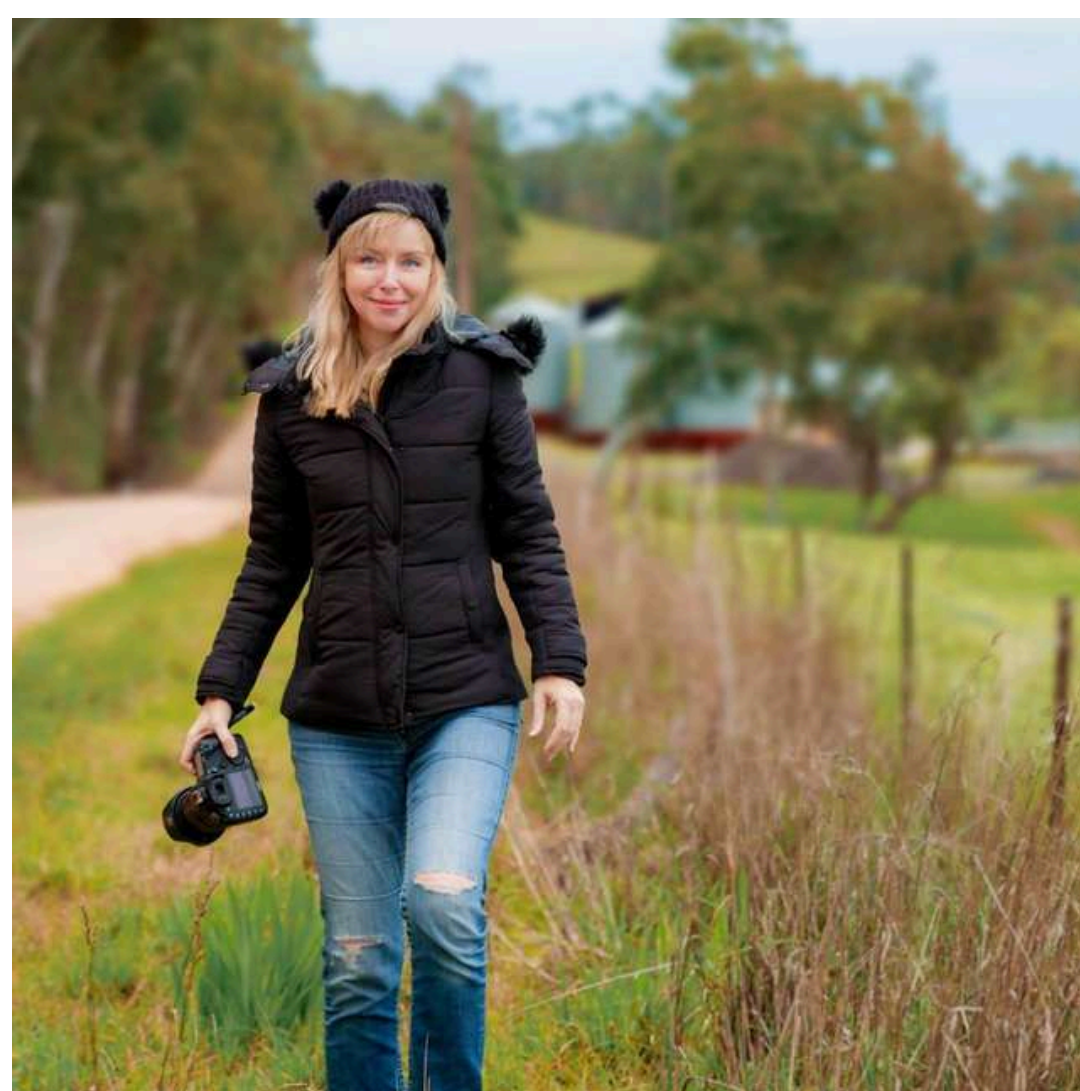
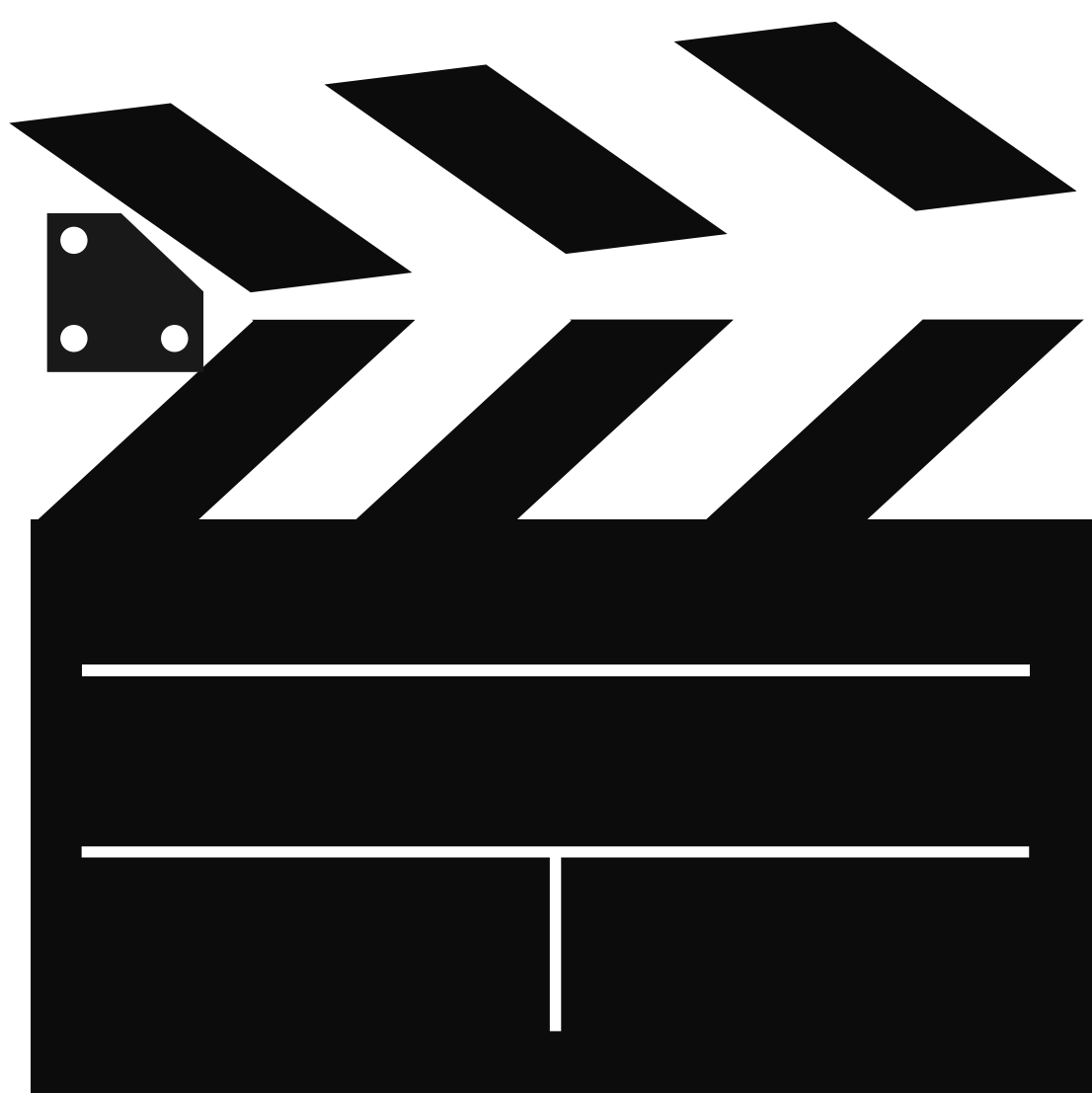
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6. Creates a sense of urgency, which motivates purchasers to action.

7. Allows all potential buyers to compete amongst themselves to offer you the best price.

8. Can be used as part of a total marketing package where auction is the component that gets the buyers to act.

9. Price is usually not disclosed so you remove the objection factor.

10. Forces buyers to make decisions to a deadline of the auction date and brings negotiations to a head.

11. The Auctioneer's skills, enthusiasm and techniques can maximise the price.

12. Vendors control their reserve price and settlement date and accept or reject varied terms and get cash contracts, which usually settle in 30 days.

13. In every other form of marketing the buyer is in control. The buyer will dictate the offer, terms, subject to finance, subject to sale, subject to building inspection etc. and get a cooling off period. The buyer will negotiate from a position of strength. With Auction the Vendor dictates the terms.

14. Auction opens the door to more motivated buyers.

15. The Auction marketing campaign that you choose will be tailored to deliver maximum exposure within the first few weeks on the market – the time frame during which it is most likely to sell.

16. Your home is only open at times that suit you with a predetermined schedule of opens.

17. The level of market interest will help you gauge your reserve price.
- #### What is an Auction?

Auction is a process which allows interested parties to make competitive bids which establishes the current market value of the property in an open, transparent and public form utilising the skills of an experienced auctioneer.

18. The competitive Auction environment offers the greatest chance for a premium price.

19. Auction negates the need for commissioner's approval when dealing with associates under legislation saving valuable time.

20. Unlike other marketing methods where buyers generally negotiate down from the asking price, at Auction buyers increase their offers commensurate with the skills of the Auctioneer.

21. On the fall of the hammer the Vendor becomes a cash buyer subject to settlement only.

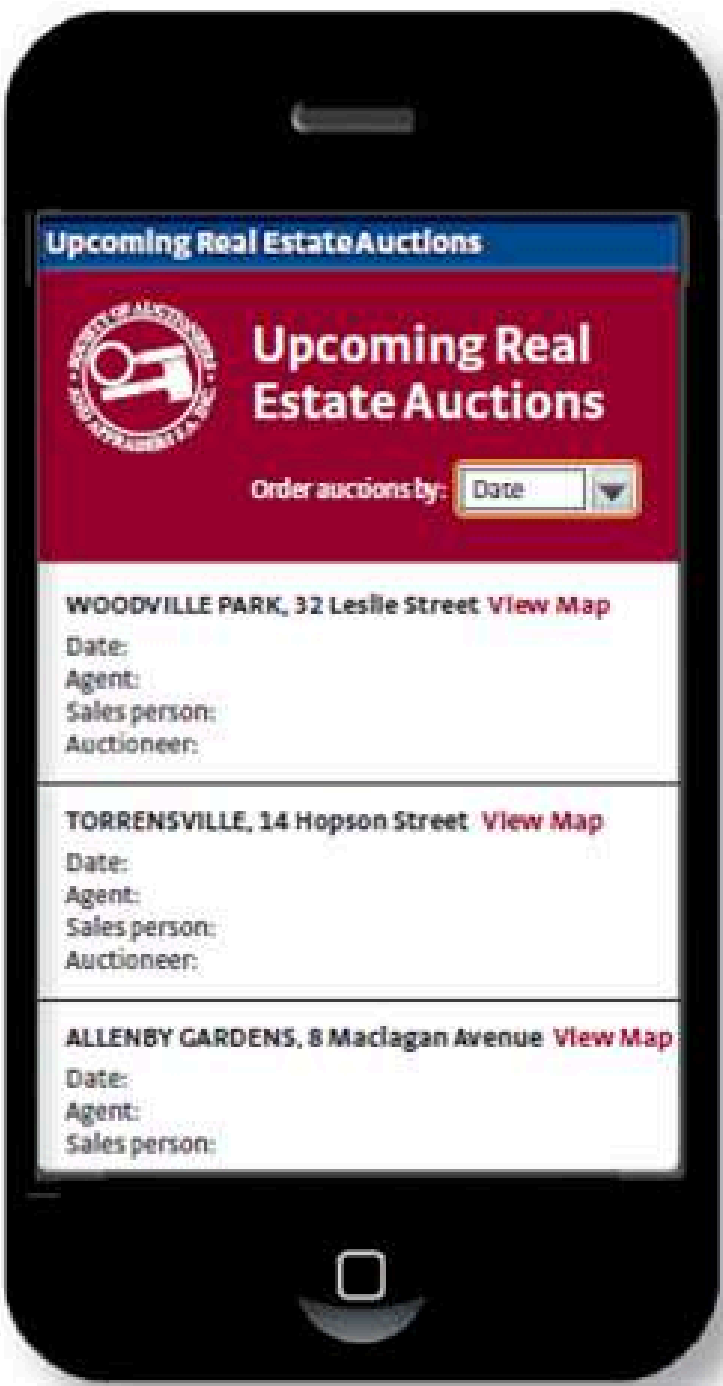
Why Auction Real Estate?

Real Estate Auctions have become one of the most popular methods of buying and selling property in Australia with substantial benefits for both Vendors and Purchasers. Auction is used as the preferred method of sale by Beneficiaries, Governments, Banks, Administrators, Executors & Trustee Companies, Corporations and Private Vendors and has been proven to be the best method of establishing true market value. Committed Vendors sell their property by Auction!

If you're not auctioning your property you are missing out on the highest bid – it costs no more to have Auction as part of your marketing strategy

UPCOMING AUCTIONS APP

Taking Auction Marketing to a Whole New Level!



GROUND BREAKING APP

Use your smart phone to search for upcoming Auctions!

GAUGE THE MARKET

The best way by monitoring Auctions!

DOWNLOAD

The Society's Upcoming Auctions App can be downloaded from your favourite App store.
Just search "upcoming auctions"

SEARCH WITH EASE

Drive around, see what's happening and search by Auctioneer, Agent, Suburb, Date and Time

INSTANT UPDATE

The moment you add or update an auction to the web page, the app will adjust accordingly

LIST

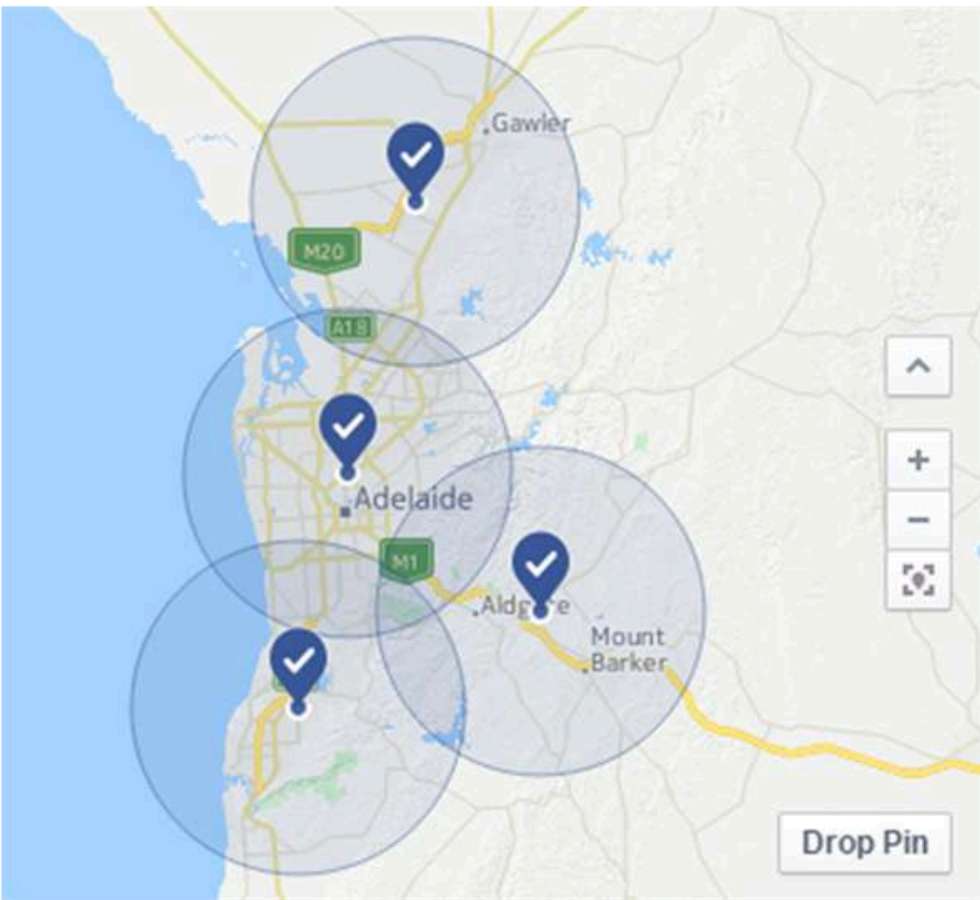
Please ensure all Upcoming Auctions are posted on our web site the minute they are listed!

All auctions submitted to the website will automatically be uploaded to the phone app, ABSOLUTELY FREE!



We're targeting Everyone in the mapped out areas 25 years old+, using both Apple and Android phones.

What this means for our members... **MORE BUSINESS!** With so much more exposure, downloads of our app, and awareness of auctions around Adelaide and maximise your benefit by submitting all your auctions to our website!



Make sure you tell your vendors that their auction will be advertised to thousands of the general public for free through this Smartphone app!



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