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The Society of Auctioneers and Appraisers (SA) Inc.

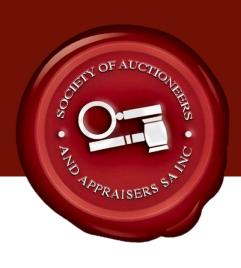
THE INDUSTRY CHOICE OF PROFESSIONALS



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The Society welcomes Marc du Plessis to the board!

Marc du Plessis is a Director and General Manager of Adelaide's foremost Auctions Rooms situated at 1 London Road, Mile End "duPlessis Auctions" selling antiques, fine art, jewellery, wine, special vehicles, historic memorabilia and decorator items. du Plessis Auction Gallery was established in Sydney in the mid 60s by his parents Peter and Robin.

As General Manager, Marc is heavily involved with the dayto-day workings of company. It's a position we like to think he was born for, as he attended his first company auction at just two days old. Now having tallied up thirty eight plus years in the industry and with particular expertise in European paintings, 18th century & earlier furniture, and sporting memorabilia, he is responsible maintaining their for high standard of items for sale.



Society of Auctioneers, Appraisers, Agents and Property Managers



Marc is a past President and current Fellow of the Society of Auctioneers and Appraisers (SA), a multi-award winning, world record breaking auctioneer, (including three times winning The Golden Gavel Auctioneer of the Year), and also a multi-award winning appraiser.

Marc fills a casual vacancy after the resignation of Trent Godfrey.

Trent Godfrey and Trish Johnson have each made valuable contributions during their numerous years of tenure, bringing dedication, insight, and professionalism to their roles, and we thank them both for their service.

We recognise and appreciate the time, energy, and commitment they have each invested in representing our members and supporting the Society's objectives.

Both Trent and Trish were recently appointed to positions that reclassified their Society Membership to Affiliate Professional which precluded them from continuing to sit on the Society Board.

They have both moved on to new roles within the profession and we wish them all the best.





THE BOARD

Board Members





John Raptis



John Young



Jacob Kinsman



Nathan Janda



Master Forms





The Real Estate Institute of SA and the Society of Auctioneers and Appraisers (SA) Inc. have announced an agreement to work closer together, initiating the endorsement of one set of industry forms.

"MASTER FORMS"

Residential, Rural, Commercial and Industrial, Business and Residential Property Management.

Announcing the partnership, both organisations said that the time was right to work together closely to secure ownership of documentation and the importance of these transactional forms to being industry-owned and industry-led.

Access Master Forms for a free trial

Request from admin@auctioneers.com.au





2 Day Auctioneers Licence Workshop

Including Nationally Accredited Auction Training Module

CPPREP4162 (CONDUCT AND COMPLETE SALE BY AUCTION)

Society of Auctioneers & Appraisers (SA) Inc. Real Estate Auction Academy

This is the only Auction Academy run by five times Golden Gavel Winner Brett Roenfeldt, giving participants an insight into his experience in conducting over 16,000 Real Estate Auctions in South Australia

TUESDAY 19th AUGUST and TUESDAY 9th SEPTEMBER

8AM for 8:30AM to 5PM

VENUE: The Arkaba Hotel 150 Glen Osmond Rd, Fullarton SA 5063

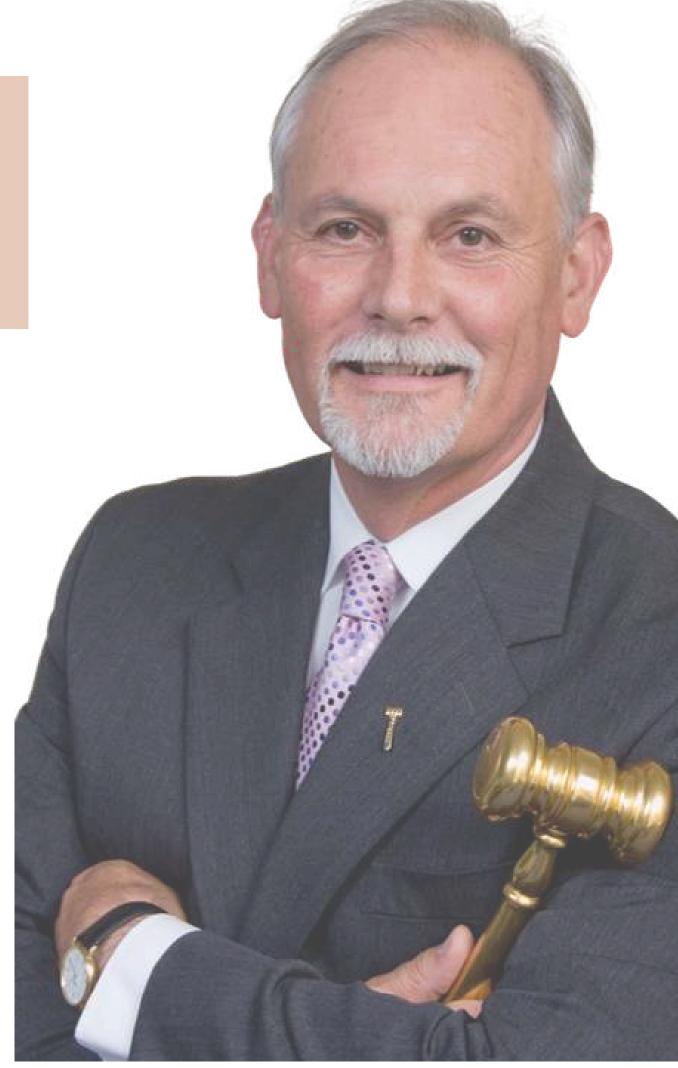
COST: \$1,250 for members requiring license **COST:** \$850 for members already licensed

(Non members are invited to join prior to attending)



This Training Package is available to train Participants on how to conduct a Public Auction of Real Estate and qualify for Registration as an Auctioneer in South Australia.

For further information about this dynamic program, talk to the presenters personally Brett Roenfeldt 0411 180 960
Garry Topp 8372 7830



Nationally Accredited Trainer Brett Roenfeldt F.S.A.A. (Life)

Download Brochure

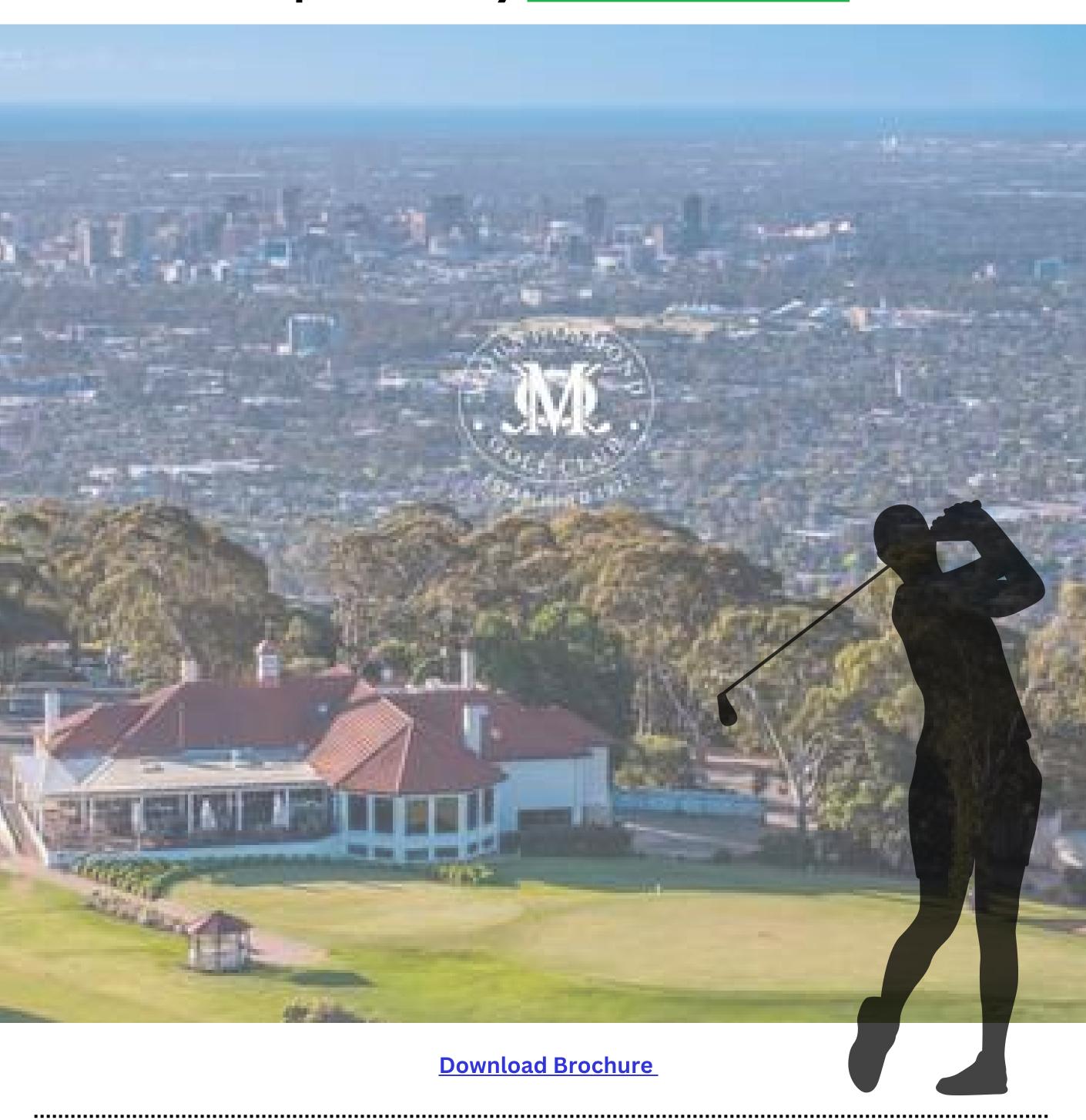


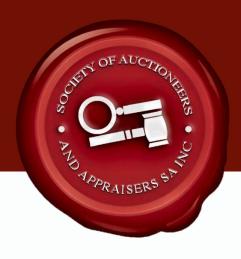
2025 SOCIETY GOLF CLASSIC

FRIDAY 14 NOVEMBER

@ MOUNT OSMOND GOLF CLUB

Sponsored by †The Form 1 Company





SOCIETY'S AUCTIONS





NORWOOD 67 Edwards St SOLD for \$3,260,000

Agent: Commercial SA **Auctioneer:** Jonathon Moore



MARDEN
23A Blanden Ave
SOLD for \$1,158,000

Agent: Ray White Prospect **Auctioneer:** John Morris



KENSINGTON
61 High Street
SOLD for \$1,590,000

Agent: Toop + Toop
Auctioneer: Glenn McMillan



UNLEY 140-142 Unley Road SOLD for \$3,325,000

Agent: Negotiators Real Estate **Auctioneer:** Brett Roenfeldt



SOCIETY'S AUCTIONS





WOODVILLE PARK 659 Port Road SOLD for \$2,700,000

Agent: McGees Property **Auctioneer:** Tom Rowe



FELIXSTOW

3 Birch Street

SOLD for \$993,000

Agent: LJ Hooker Adelaide Metro **Auctioneer:** Troy Tyndall



EDWARDSTOWN 18-20 Arabrie Avenue SOLD for \$2,220,000

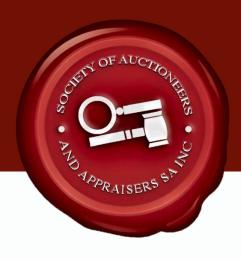
Agent: Harcourts Matthews **Auctioneer:** Jarrod Tagni



NORWOOD 13/3 Runge Place SOLD for \$1,385,000

Agent: Toop+Toop

Auctioneer: Bronte Manuel



SOCIETY'S AUCTIONS





BANKSIA PARK 85 Elizabeth Street SOLD for \$650,000

Agent: LJ Hooker Property

Specialists

Auctioneer: Michael Fenn



GOLDEN GROVE 8 Gloucestershire Ave SOLD for \$1,456,000

Agent: Ray White Prospect

Auctioneer: John Morris



TRANMERE
24 Strathmore Avenue
SOLD for \$1,567,000

Agent: Boffo Real Estate **Auctioneer:** Paul Arnold



CROYDON PARK
27 Days Road
SOLD for \$1,200,000

Agent: Professionals Adelaide City **Auctioneer:** Brett Roenfeldt



Suburb	Address	Date	Agent	Auctioneer	Sold Price
ALBERT PARK	109 Gordon Street	Saturday, 05/07/2025	Michael Kris Real Estate	Brett Roenfeldt	\$765,000
ATHELSTONE	12 Burbank Grove	Saturday, 05/07/2025	DB Philpott Real Estate	Jonathon Moore	\$896,000
BANKSIA PARK	85 Elizabeth Street	Saturday, 19/07/2025	LJ Hooker Property Specialists	Michael Fenn	P.N.D.
BEVERLEY	87 Ledger Rd	Thursday, 10/07/2025	Commercial SA	Jonathon Moore	\$2,020,000
BLAKEVIEW	12 Highgate Mews	Saturday, 19/07/2025	Ray White Salisbury	John Morris	\$570,000
BRAHMA LODGE	157 Park Tce	Sunday, 20/07/2025	Ray White Mawson Lakes	Jonathon Moore	\$700,000
BURTON	Lot 11/16 Beadell St	Saturday, 26/07/2025	Ray White Salisbury	John Morris	\$667,000
COLLINSWOOD	35A Rosetta St	Saturday, 26/07/2025	Ray White Prospect	John Morris	\$1,405,000
CROYDON PARK	27 Days Road	Saturday, 05/07/2025	Harcourts Adelaide City	Brett Roenfeldt	\$1,200,000
EDWARDSTOWN	18-20 Arabrie Avenue	Wednesday, 09/07/2025	Harcourts Matthews	Jarrod Tagni	\$2,220,000
ELIZABETH EAST	36-38 Worthington Rd	Friday, 04/07/2025	Ray White Para Hills	John Morris	Sold Prior
ELIZABETH NORTH	36 Knighton Rd	Monday, 28/07/2025	Ray White Prospect	John Morris	\$361,000
ELIZABETH PARK	8 & 10 Dayman St	Saturday, 05/07/2025	Ray White Para Hills	John Morris	\$1,050,000
ENFIELD	1 Bath St	Saturday, 12/07/2025	Ray White Adelaide City	John Morris	\$875,000



Suburb	Address	Date	Agent	Auctioneer	Sold Price
FELIXSTOW	3 Birch Street	Saturday, 19/07/2025	LJ Hooker Adelaide Metro	Troy Tyndall	\$993,000
FINDON	41 Whimpress Avenue	Saturday, 12/07/2025	Peter Ravese Real Estate	Brett Roenfeldt	\$1,010,000
FIRLE	34A Shelley St	Saturday, 19/07/2025	Noakes Nicholas	John Morris	\$910,000
GILLES PLAINS	55A Wandana Avenue	Saturday, 05/07/2025	Refined Real Estate	Brett Roenfeldt	Sold Prior
GOLDEN GROVE	8 Gloucestershire Ave	Saturday, 12/07/2025	Ray White Prospect	John Morris	\$1,456,000
GOLDEN GROVE	10 Limes Ct	Saturday, 05/07/2025	Ray White Prospect	John Morris	\$685,000
GREENACRES	14 Wingate St	Sunday, 20/07/2025	Ray White Para Hills	John Morris	P.N.D.
GREENACRES	9 Floriedale Rd	Friday, 18/07/2025	Ray White Prospect	John Morris	\$910,000
HALLETT COVE	47 Grand Central Avenue	Saturday, 05/07/2025	Тоор&Тоор	Glenn McMillan	Sold Prior
HECTORVILLE	1D Lloyd Street	Saturday, 12/07/2025	All Adelaide City Edge	Brett Roenfeldt	\$842,500
HOPE VALLEY	1 Chiffley Avenue	Saturday, 19/07/2025	LJ Hooker Property Specialists	Michael Fenn	P.N.D.
INGLE FARM	79 Beovich Rd	Saturday, 12/07/2025	Noakes Nicholas	John Morris	\$865,000
KENSINGTON	61 High Street	Saturday, 05/07/2025	Тоор&Тоор	Glenn McMillan	\$1,590,000
KENT TOWN	81 Fullarton Rd	Thursday, 03/07/2025	Commercial SA	Jonathon Moore	P.N.D.



Suburb	Address	Date	Agent	Auctioneer	Sold Price
KILBURN	58 Gladstone Ave	Saturday, 26/07/2025	Ray White Adelaide City	John Morris	P.N.D.
KILKENNY	388 Torrens Rd	Thursday, 10/07/2025	Commercial SA	Jonathon Moore	\$5,110,000
KLEMZIG	17 Reece Ave	Saturday, 19/07/2025	Ray White Prospect	John Morris	\$1,125,000
KLEMZIG	9 Clarence Avenue	Saturday, 05/07/2025	All Adelaide City Edge	Brett Roenfeldt	\$873,000
KURRALTA PARK	27 Garfield Avenue	Sunday, 06/07/2025	Century 21 The Bay - Glenelg	Jarrod Tagni	\$1,052,000
LARGS NORTH	4 Waller Ct	Monday, 21/07/2025	Ray White Semaphore	John Morris	\$752,000
LARGS NORTH	19 Wandilla St	Saturday, 19/07/2025	Ray White Semaphore	John Morris	Sold Prior
LINDEN PARK	3A Devereux Road	Friday, 11/07/2025	Pilgrim RE	Brett Pilgrim	Sold Prior
MAGILL	15 Angas Road	Saturday, 12/07/2025	G & Q Real Estate	Brett Roenfeldt	\$1,168,000
MAGILL	18 Chapel Street	Sunday, 06/07/2025	Real Estate Partners (SA)	Brett Roenfeldt	Sold Prior
MARDEN	23A Blanden Ave	Saturday, 12/07/2025	Ray White Prospect	John Morris	\$1,158,000
MAWSON LAKES	50 Isla Court	Saturday, 26/07/2025	LJ Hooker Property Specialists	Michael Fenn	P.N.D.
MAWSON LAKES	13 Hamilton Place	Saturday, 19/07/2025	Ray White Mawson Lakes	Jonathon Moore	\$787,000
MAWSON LAKES	12 St Elias St	Saturday, 19/07/2025	Ray White Mawson Lakes	Jonathon Moore	\$700,000



Suburb	Address	Date	Agent	Auctioneer	Sold Price
MAWSON LAKES	23 Windermere Crescent	Saturday, 12/07/2025	All Adelaide City Edge	Brett Roenfeldt	\$710,000
MITCHELL PARK	28 David Avenue	Sunday, 06/07/2025	Scott Murphy Real Estate	Brett Roenfeldt	\$906,000
MODBURY	19 Cooke St	Saturday, 12/07/2025	Ray White Hillcrest	John Morris	\$939,000
MODBURY	21 Horatio Street	Saturday, 05/07/2025	LJ Hooker Property Specialists	Michael Fenn	P.N.D.
MODBURY HEIGHTS	14 Conyngham Ave	Friday, 18/07/2025	Carter Partners	Jonathon Moore	\$650,000
MYRTLE BANK	2/2 Spence Avenue	Saturday, 26/07/2025	Ray White Prospect	John Morris	\$825,000
NEWTON	3 Playford Rd	Saturday, 19/07/2025	Ray White Prospect	John Morris	\$1,316,000
NORTH ADELAIDE	21 Tynte Street	Thursday, 24/07/2025	Тоор&Тоор	Bronte Manuel	P.N.D.
NORTH ADELAIDE	Units 1/116-120 Melbourne Street	Wednesday, 16/07/2025	Negotiators Real Estate	Brett Roenfeldt	\$655,000
NORTH ADELAIDE	Unit 2/116-120 Melbourne Street	Wednesday, 16/07/2025	Negotiators Real Estate	Brett Roenfeldt	\$700,000
NORTHFIELD	4/90-92 Rowe Ave	Tuesday, 29/07/2025	Ray White Salisbury	John Morris	\$548,000
NORTHFIELD	18 Wright Ave	Friday, 25/07/2025	Ray White Prospect	John Morris	\$1,011,000
NORTHGATE	8 Ashton Link	Saturday, 12/07/2025	All Adelaide City Edge	Brett Roenfeldt	\$895,000
NORWOOD	13/3 Runge Place	Saturday, 26/07/2025	Тоор&Тоор	Bronte Manuel	\$1,385,000



Suburb	Address	Date	Agent	Auctioneer	Sold Price
NORWOOD	103 Sydenham Road	Sunday, 13/07/2025	Real Estate Partners (SA)	Brett Roenfeldt	\$1,725,000
NORWOOD	Unit 3, 133 Kensington Road	Saturday, 12/07/2025	Тоор&Тоор	Glenn McMillan	\$785,000
NORWOOD	67 Edwards St	Thursday, 03/07/2025	Commercial SA	Jonathon Moore	\$3,260,000
PARA HILLS	19 Glenarbon Court	Saturday, 05/07/2025	LJ Hooker Property Specialists	Michael Fenn	P.N.D.
PARAFIELD GARDENS	15 Lakeview Dr	Saturday, 26/07/2025	Ray White Prospect	John Morris	\$800,000
PARAFIELD GARDENS	48 Parkway Cct	Monday, 21/07/2025	Ray White Prospect	John Morris	\$760,000
PARAFIELD GARDENS	4A Audrey Ave	Thursday, 17/07/2025	Ray White Para Hills	John Morris	Sold Prior
PARAFIELD GARDENS	14 Hatherleigh Road	Saturday, 05/07/2025	LJ Hooker Property Specialists	Michael Fenn	P.N.D.
PARALOWIE	6 Columbia St	Thursday, 17/07/2025	Ray White Salisbury	John Morris	\$850,000
POORAKA	5/43 Scott St	Sunday, 20/07/2025	Ray White Mawson Lakes	Jonathon Moore	\$494,000
POORAKA	11 Rowland Rd	Saturday, 05/07/2025	Ray White Prospect	John Morris	\$866,000
SALISBURY	19 Murray St	Saturday, 19/07/2025	Ray White Salisbury	John Morris	\$720,000
SALISBURY EAST	20 Piccadilly Road	Saturday, 05/07/2025	LJ Hooker Property Specialists	Michael Fenn	P.N.D.
SALISBURY EAST	6/43-49 Gloucester Ave	Friday, 04/07/2025	Commercial SA	Jonathon Moore	\$426,000



Suburb	Address	Date	Agent	Auctioneer	Sold Price
SALISBURY NORTH	29 Bantanga Cres	Saturday, 26/07/2025	Ray White Salisbury	John Morris	\$735,000
SALISBURY NORTH	20 Bolivar Rd	Tuesday, 22/07/2025	Ray White Salisbury	John Morris	\$738,000
ST AGNES	6/35 Whinnen St	Saturday, 12/07/2025	Ray White Prospect	John Morris	Sold Prior
ST PETERS	12a River Street	Saturday, 26/07/2025	Harcourts Matthews	Jarrod Tagni	Sold Prior
TRANMERE	24 Strathmore Avenue	Wednesday, 09/07/2025	Boffo Real Estate	Paul Arnold	\$1,567,000
TRANMERE	1/20 Freeman Ave	Friday, 04/07/2025	Ray White Kensington	John Morris	\$594,000
TUSMORE	415 Greenhill Rd	Friday, 25/07/2025	Ray White Kensington	John Morris	Sold Prior
UNLEY	140-142 Unley Road	Wednesday, 02/07/2025	Negotiators Real Estate	Brett Roenfeldt	\$3,325,000
VALE PARK	1/13 Harris Rd	Saturday, 05/07/2025	Ray White Prospect	John Morris	\$740,000
VALLEY VIEW	86 Flinders Dr	Saturday, 19/07/2025	Ray White Prospect	John Morris	\$935,000
VIRGINIA	14 Leo St	Saturday, 12/07/2025	Ray White Hillcrest	John Morris	\$910,000
WALKERVILLE	3/9 Queen St	Friday, 18/07/2025	Ray White Kensington	John Morris	\$650,000
WEST BEACH	6 Mountbatten Grove	Saturday, 19/07/2025	Ray White Henley Beach	Jonathon Moore	\$1,575,000
WINDSOR GARDENS	48 Albert St	Saturday, 26/07/2025	Ray White Prospect	John Morris	\$1,385,000



Suburb	Address	Date	Agent	Auctioneer	Sold Price
WOODFORDE	39 Norton Summit Road	Friday, 04/07/2025	Pilgrim RE	Brett Pilgrim	Sold Prior
WOODVILLE GARDENS	85 Humphries Tce	Saturday, 05/07/2025	Ray White Woodville	Jonathon Moore	\$815,000
WOODVILLE PARK	659 Port Road	Friday, 04/07/2025	McGees Property	Tom Rowe	\$2,700,000
WOODVILLE SOUTH	8 Grampian St	Saturday, 19/07/2025	Ray White Woodville	Jonathon Moore	\$990,000



SOCIETY AUCTIONEERS REPORTING THEIR AUCTIONS ON THE SOCIETYS UPCOMING AUCTIONS APP



Troy Tyndall



John Morris



Tony Tagni



Jarrod Tagni



AJ Colman



Brett Roenfeldt



Bronte Manuel



Rod Smitheram



Geoff Schell



Jonathon Moore



Michael Cavuoto



John Raptis



Simon Lambert



Peter Economou



Richard Thwaites



Brett Pilgrim



SOCIETY AUCTIONEERS REPORTING THEIR AUCTIONS ON THE SOCIETYS UPCOMING AUCTIONS APP



Anthony DeMarco



Vincent Doran



Angus Barnden



Trent Godfrey



lames Wardle



Hamish Mill



David Smallacombe



Nathan Casserly



Mark Griffin



Michael Fenn



Glenn McMillan



Vincent Wang



Marc duPlessis



Simon Tanner



Andy Edwards



James Pedlar



SOCIETY AUCTIONEERS REPORTING THEIR AUCTIONS ON THE SOCIETYS UPCOMING AUCTIONS APP









Matt Smith

Paul Arnold

Sharon Gray



Paul Kilby



Enrique Bisbal



Tom Rowe



40 YEARS OF HISTORY

Highlighting 40 years of achievements celebrating and recognising the dedication and passion of The Society Family.



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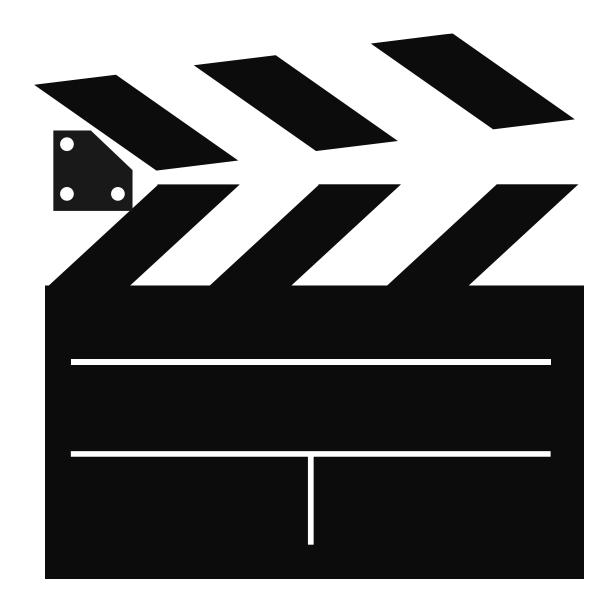
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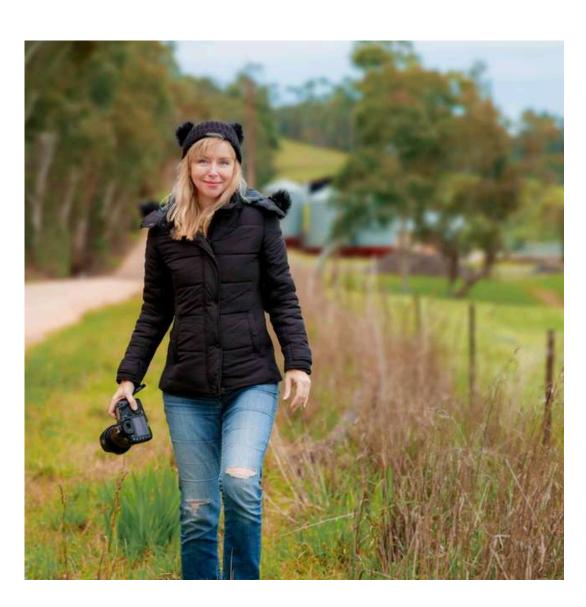
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†The Form 1 Company™

The Form 1 Company is a specialist provider of the statutory Form 1 to the real estate, legal and conveyancing professions.

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Contact Chris Gill The Form 1 Company

Phone: 08 7221 4908 Fax: 08 7221 4909 Email: form1@form1.net.au





For Form 1 preparation please contact Chris Gill on 7221 4908

Chris has been involved with the Society of Auctioneers & Appraisers as a trainer and board adviser since 1995 and has been conveyancing since 1985.

Chris runs specialist training workshops for sales agency, contracts and Form 1 and has an intricate knowledge of the legislation and agency practice.

www.form1.net.au



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21 ADVANTAGES OF AUCTION

SOCIETY OF AUCTIONEERS & APPRAISERS S.A. INC.

The 21 Advantages of using Auction as Your Preferred Marketing Process





Auction puts the Focus on Your Property

What are the Advantages to me as a Vendor?

- Control, as Vendor you set the terms and conditions.
- 2. You get a cash unconditional contract.
- 10% deposit on the fall of the hammer.
- No cooling off period applies.
- Allows 3 opportunities to sell before, at Auction or immediately after – and reduces the overall selling time in the market.
- Creates a sense of urgency, which motivates purchasers to action.
- Allows all potential buyers to compete amongst themselves to offer you the best price.
- Can be used as part of a total marketing package where auction is the component that gets the buyers to act.
- Price is usually not disclosed so you remove the objection factor.
- Forces buyers to make decisions to a deadline of the auction date and brings negotiations to a head.
- The Auctioneer's skills, enthusiasm and techniques can maximise the price.
- Vendors control their reserve price and settlement date and accept or reject varied terms and get cash contracts, which usually settle in 30 days.

Why Auction Real Estate?

Real Estate Auctions have become one of the most popular methods of buying and seiling property in Australia with substantial benefits for both Vendors and Purchasers. Auction is used as the preferred method of sale by Beneficiaries, Governments, Banks, Administrators, Executors & Trustee Companies, Corporations and Private Vendors and has been proven to be the best method of establishing true market value.

Committed Vendors sell their property by Auction!

- 13. In every other form of marketing the buyer is in control. The buyer will dictate the offer, terms, subject to finance, subject to sale, subject to building inspection etc. and get a cooling off period. The buyer will negotiate from a position of strength. With Auction the Vendor dictates the terms.
- Auction opens the door to more motivated buyers.
- The Auction marketing campaign that you choose will be tailored to deliver maximum exposure within the first few weeks on the market – the time frame during which it is most likely to sell.
- Your home is only open at times that sult you with a predetermined schedule of opens.
- The level of market Interest will help you gauge your reserve price.

What is an Auction?

Auction is a process which allows interested parties to make competitive bids which establishes the current market value of the property in an open, transparent and public form utilising the skills of an experienced auctioneer.

- The competitive Auction environment offers the greatest chance for a premium price.
- Auction negates the need for commissioner's approval when dealing with associates under legislation saving valuable time.
- Unlike other marketing methods where buyers generally negotiate down from the asking price, at Auction buyers increase their offers commensurate with the skills of the Auctioneer.
- On the fall of the hammer the Vendor becomes a cash buyer subject to settlement only.

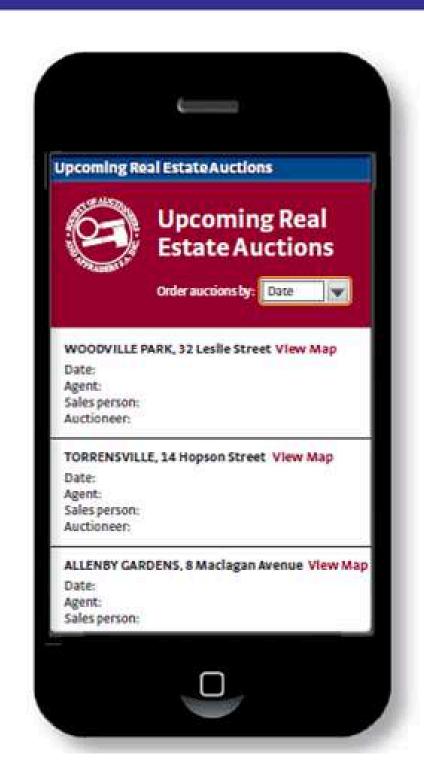
If you're not auctioning your property you are missing out on the highest bid
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SEARCH WITH EASE

Drive around, see what's happening and search by Auctioneer, Agent, Suburb, Date and Time

INSTANT UPDATE

The moment you add or update an auction to the web page, the app will adjust accordingly

LIST

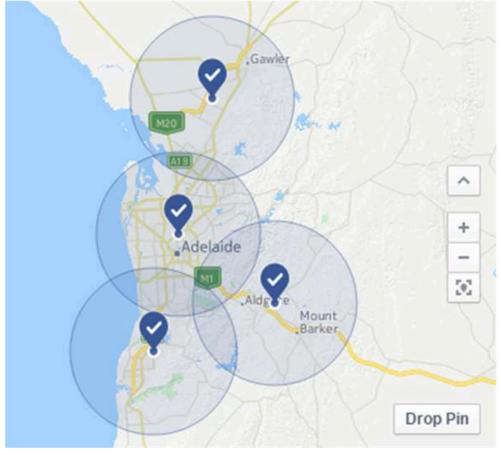
Please ensure all Upcoming Auctions are posted on our web site the minute they are listed! All auctions
submitted to the
website will
automatically be
uploaded to the
phone app,
ABSOLUTELY FREE!





We're targeting Everyone in the mapped out areas 25 years old+, using both Apple and Android phones.

What this means for our members...
MORE BUSINESS! With so much more exposure, downloads of our app, and awareness of auctions around Adelaide and maximise your benefit by submitting all your auctions to our website!



Make sure you tell your vendors that their auction will be advertised to thousands of the general public for free through this Smartphone app!



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