



# THE SOCIETY

**We represent Auctioneers, Appraisers, Agents,  
Sales Consultants and Property Managers  
across various sectors, including Real  
Estate, General, and Livestock.**

**MAY 2025**





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INDUSTRY  
CHOICE OF  
PROFESSIONALS



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THE BOARD



Trent Godfrey  
President



Trish Johnson  
Vice President

Board Members



John Raptis



John Young



Jacob Kinsman



Nathan Janda







# FROM PRESIDENT

**Dear Members,**

Welcome to May!

A huge congratulations to all of our award winners at the 33rd Golden Gavel Awards held last month, in particular Rising Star winner - Joseph Murdock, Golden Gavel winner - Bronte Manuel, General Auctioneer of the year - Marc du Plessis and Top Real Estate Auctioneer of the year - John Morris.

May is a massive month for auctioneering in South Australia with Adelaide hosting the Australasian Auctioneering Championships (AUSTROS), 13th - 15th May ([reisa.com.au](http://reisa.com.au) for more details).

We wish our SA AUSTROS auctioneers all the best - Bronte Manuel, Anthony DeMarco, Mark Lands, Joseph Murdock and Stefan Krcmarov.



**Mr Trent Godfrey M.S.A.A**  
*President*





# Master Forms



The Real Estate Institute of SA and the Society of Auctioneers and Appraisers (SA) Inc. have announced an agreement to work closer together, initiating the endorsement of one set of industry forms.

## "MASTER FORMS"

Residential, Rural, Commercial and Industrial, Business and Residential Property Management.

Announcing the partnership, both organisations said that the time was right to work together closely to secure ownership of documentation and the importance of these transactional forms to being industry-owned and industry-led.

Access Master Forms for a free trial

Request from [admin@auctioneers.com.au](mailto:admin@auctioneers.com.au)







# Practice Compliance Real Estate Sales

## ENSURE YOUR OFFICE FULLY COMPLIES WITH ALL ASPECTS OF THE LEGISLATION

Seminar format with open discussion and Q&A session. It's the issues that arise in the group questions & answers that will give you an insight into where agents are misunderstanding the requirements of the legislation.



Chris Gill

- How to handle the changing market
- Vendor and Agent pricing in reference to what to put in the Agency Agreement.
- Compliant dialogue in reference to pricing and advertising.
- Price Guides given verbally at open inspections and over the phone.
- Industry practices which may conflict with legislation.
- Clarify what needs to be provided to Vendors.
- Plus Q&A on any aspects of Real Estate Practice including 24G, Planning Approvals, Serving Form 1's, Cooling off, EPA, etc.
- Mistakes & Pitfalls

**THURSDAY, 12<sup>th</sup> JUNE**  
**8:30AM for 9AM to 11:30AM**

**VENUE:** Arkaba Hotel - 150 Glen Osmond Road, FULLARTON SA 5063

**COST:** Members and employees \$44 each  
(Group of 2 or more from the same office \$33 each)

[Download Brochure](#)





# 2 Day Auctioneers Licence Workshop

*Including Nationally Accredited Auction Training Module*

**CPPREP4162 (CONDUCT AND COMPLETE SALE BY AUCTION)**

**Society of Auctioneers & Appraisers (SA) Inc. Real Estate Auction Academy**

This is the only Auction Academy run by five times Golden Gavel Winner Brett Roenfeldt, giving participants an insight into his experience in conducting over 16,000 Real Estate Auctions in South Australia

**TUESDAY 19<sup>th</sup> AUGUST  
and  
TUESDAY 9<sup>th</sup> SEPTEMBER**

**8AM for 8:30AM to 5PM**

**VENUE:** The Arkaba Hotel  
150 Glen Osmond Rd,  
Fullarton SA 5063

**COST:** \$1,250 for members requiring license

**COST:** \$850 for members already licensed

(Non members are invited to join prior to attending)



**This Training Package is available to train Participants on how to conduct a Public Auction of Real Estate and qualify for Registration as an Auctioneer in South Australia.**

***For further information about this dynamic program, talk to the presenters personally  
Brett Roenfeldt 0411 180 960  
Garry Topp 8372 7830***



**Nationally Accredited Trainer  
Brett Roenfeldt F.S.A.A. (Life)**

[Download Brochure](#)





# New Financial Year Drinks



THURSDAY | 3 | 5:00 PM  
JULY

## THE HWY BEER GARDEN

THE HWY HOTEL  
290 Anzac Hwy, Plympton SA 5038

ALL MEMBERS, STAFF, GUESTS, SPONSORS ARE INVITED!!!

● \$25 EACH FOR FOOD

● BAR OPEN AT COST

Bookings by Friday, 27<sup>th</sup> June

[Download Brochure](#)





# GOLDEN GAVEL LIVE 2025



WATCH NOW





# RISING STAR HEATS 2025



Rising Stars are our Auctioneers of the future and have conducted less than 25 Auctions in the field or no live auctions at all and have not won this Award previously.

This year the Rising Stars auctioned a 3-bedroom home in Dulwich.

They demonstrated confidence and professionalism while engaging both the judges and bidders throughout the auction process. Their performance reflected a deep understanding of the property market and a keen ability to connect with potential buyers, setting a promising precedent for their future endeavors in the auctioneering profession.

4 Entrants for this year were:

Joseph Murdock, Angus Barnden, Paul Kilby and Stefan Krcmarov.

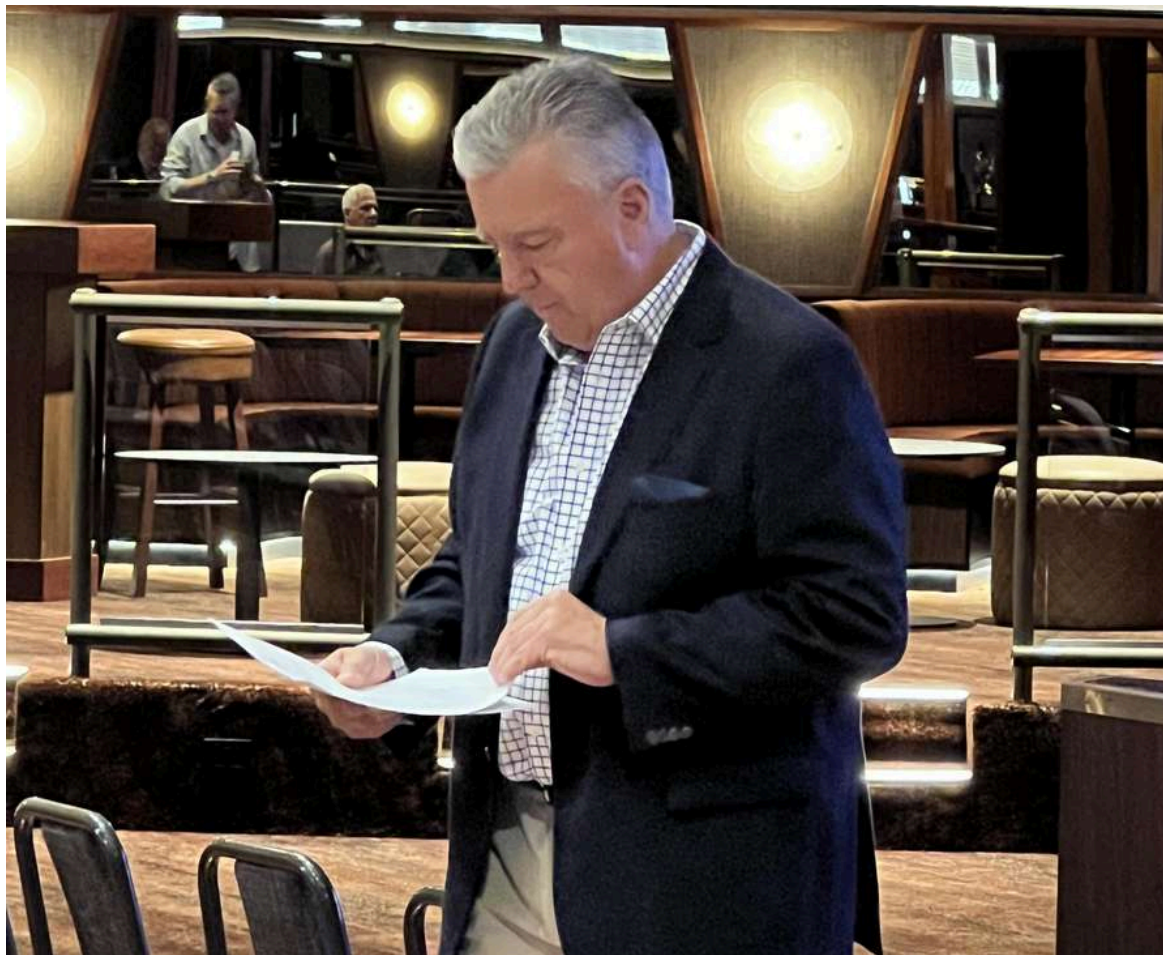




The master of ceremonies for the event was the esteemed Golden Gavel Trustee, **Oren Klemich**.

The panel of judges were:

**Vincent Doran, Darren Read, Jane McKniff, Brett Roenfeldt, Luke Domingo, John Young, Andrea Heading and Trent Godfrey.**







The bidders were:

Wayne Johnson, Troy Tyndall, Enrique Bisbal, Jarrah Holmes and Bernie Altschwager.

Overseeing the proceedings with precision and expertise was our Floor Manager, Matt Smith, while the benchmark auction was skillfully conducted by Ben Krieg, the 2024 "The Society" Rising Star Champion.

The competition showcased exceptional talent, with each participant delivering remarkable performances, making for an intense and memorable event.







# GENERAL AUCTIONEER



This year we invited General Auctioneers to conduct a live auction that is streamed or uploaded onto our Facebook event page.

General Auctioneers are renowned for their ability to conduct auctions tirelessly, sometimes without breaks for hours or even days. They specialize in selling a wide array of goods, ranging from Cars, Trucks, and Earthmoving Machinery to Antiques, Fine Art, and Collectables, as well as overseeing Farm Clearing Sales, Vineyards, Wineries, Aircraft, and Manufacturing Machinery.

It's truly commendable to see the Society shining a spotlight on these exceptional professionals who consistently achieve excellence in their field.

This year the judges were: **Attilio Cavuoto, Brett Roenfeldt, and Paul Kilby.**





# SENIOR HEATS



"The Society" Golden Gavel has unquestionably raised the standards of Auctioneering in South Australia. The concept evolved as a means to give profile to our local Auctioneers and Appraisers and it has become the benchmark for the Australasian Competition and other Auction Competitions throughout Australia and New Zealand.

This is the longest running Auctioneering Competition in the Southern Hemisphere and has been the spring board that has fast-tracked the careers of many SA Auctioneers and Appraisers.

We had 9 auctioneers enter this year's competition and as such we will recognise 3 finalists.

For the Senior Heats the judges were **Brett Roenfeldt, Matt Smith, Steve Kemp, Rod Adcock, Sharon Gray, and Trent Godfrey**

**Ray Brincat** did the tally and all scores were audited by the Society Auditors.







# AWARDS LUNCH



The Golden Gavel Live 2025 was an incredible event held at the Arkaba Hotel on Thursday, 3<sup>rd</sup> of April, where exceptional individuals were recognized for their outstanding contributions to our profession. The evening was filled with energy and camaraderie, making it an unforgettable experience. From the delicious luncheon to the exhilarating awards ceremony, every moment was a celebration of excellence and achievement.



What made the event truly special was the opportunity to connect with fellow industry professionals and celebrate their achievements. It was inspiring to see everyone come together to support their peers and share in their successes. The atmosphere was buzzing with positivity and encouragement, creating a truly memorable experience.



Overall, The Golden Gavel Live 2025 was a fantastic opportunity to honor excellence, forge new connections, and celebrate the incredible accomplishments within our profession.













# GOLDEN GAVEL AWARDS



Matt Smith on behalf of Joseph Murdock

## Rising Star

**Joseph Murdock** is the Rising Star of the year. He received an engraved Auction hammer and a \$500 cheque from the Society.

The top 2 Finalists are **Joseph Murdock** and **Stefan Krcmarov**. They received a certificate and a box of Haigh’s chocolates



Stefan Krcmarov with Jane McKniff of Direct Connect

## Senior

The Winner, **Bronte Manuel** received the perpetual trophy, a framed boxed golden gavel, and \$2,000 cash.

The Top 3 Finalists are **Bronte Manuel**, **John Morris** and **Anthony DeMarco** who received a certificate and a box of Haigh’s chocolates.



Bronte Manuel with Jane McKniff of Direct Connect



Bronte Manuel, John Morris and Anthony DeMarco with Jane McKniff of Direct Connect





Marc du Plessis with Jane McKniff of Direct Connect

General

Marc du Plessis is the General Auctioneer of the year and he received a Perpetual Trophy, a framed boxed hammer and \$2000 cash courtesy of du Plessis Auction Gallery and the Society.



Marc du Plessis

Top 10

The Top 10 Principal and Sales Consultant Auction Marketers are the people who embrace Auction as their preferred method of marketing property.

The Society recognizes the Top 10 Principals and Sales Consultants from the monthly results published in our Upcoming Auctions App as submitted by Society Real Estate Auctioneers.

The Top 10 Sales Consultant Auction Marketers are Ben Krieg, Gabrielle Overton, Glenn McMillan, Hamish Mill, John Raptis, Peter Economou, Rod Smitheram, Ross Christodolou, Simon Lambert, Vincent Wang



Peter Economou, Hamish Mill, Vincent Wang, Rod Smitheram, Stefan Krcmarov with Jane Richards of Eight at the Gate Wines.



Justin Irving, Rachel Lawrie, Paul Arnold, Andrew Welch, Peter Kiritsis, Brijesh Mishra with Jane Richards of Eight at the Gate Wines.

The Top 10 Principal Auction Marketers are Andrew Welch, Anthony Fahey, Brijesh Mishra, Justin Irving, Nick Psarros, Paul Arnold, Peter Kiritsis, Rachel Lawrie, Thomas Crawford.





Rod Smitheram with Larissa Ozolins of Perspective Media

## Top Sales Consultant Auction Marketer

The **Top Sales Consultant Auction Marketer** for 2025 is **Rod Smitheram** who received a plaque and a personal promotion video courtesy of Perspective Media.



Peter Kiritsis with Larissa Ozolins of Perspective Media

## Top Principal Auction Marketer

The **Top Principal Auction Marketer** for 2025 is **Peter Kiritsis** who received a plaque and a personal promotion video courtesy of Perspective Media.

## Top 15 Real Estate Auctioneers



Vincent Wang, Paul Arnold, John Morris, Jarrod Tagni, Brett Roenfeldt, Troy Tyndall, David Smallacombe, Rod Smitheram, Bronte Manuel and Glenn McMillan

This award recognizes the Top Auctioneers who have sold the most properties under Auction conditions for the year. Calculated from results submitted and published in The Society’s Upcoming Auctions App. This year we will recognise the **Top 15 Real Estate Auctioneers** by giving them a bottle of premium wine, courtesy of Eight at the Gate Winery and a Gold Lapel Badge to signify their status. They will join an elite group called the ‘**Gold Club**’.

The Top 15 for 2025 are **Brett Roenfeldt, Bronte Manuel, David Smallacombe, Glenn McMillan, James Pedlar, Jarrod Tagni, John Morris, John Raptis, Jonathon Moore, Michael Fenn, Paul Arnold, Rod Smitheram, Troy Tyndall, Vincent Doran, and Vincent Wang.**





Top Real Estate Auctioneer

Top Real Estate Auctioneer of the Year is **John Morris** who sold the most properties at Auction for the last Calendar Year. The prize is a plaque to signify his win and a \$200 printing voucher courtesy of the Bowden Group.



John Morris with Sam Bowden of Bowden Printing

Top Real Estate Group Auction Marketer



Ray White Team

The Real Estate Group Auction Marketer for the year is **Ray White**. This award is for the group that has sold the most properties under Auction Conditions from the results submitted to the Society that appears on our Upcoming Auctions App.



Geoff Schell with Sam Bowden of Bowden Printing

Top Real Estate Highest Price Sale (Country)

The Real Estate Highest Price Sale winner is **Geoff Schell** for selling the Country Property of “Koomooloo Station” Koomooloo Road, BURRA for \$8.5 Million. This award recognises the Auctioneer who has achieved the highest price sale at auction in Country SA from the results submitted to the Society.





Hamish Mill with Sam Bowden of Bowden Printing

## Top Real Estate Highest Price Sale (Metropolitan)

The **Real Estate Highest Price Sale** winner is **Hamish Mill** for selling the Country Property of 16 Lochness Avenue, TORRENS PARK for \$3,620,000. This award recognises the Auctioneer who has achieved the highest Residential price sale at auction in Metropolitan SA from the results submitted to the Society.

## Top Real Estate Highest Price Sale (Commercial)

The **Real Estate Highest Price Sale** winner is **Jonathon Moore** for selling the Country Property of 1/29 Mount Barker Road, TOTNESS for \$5.3 Million. This award recognises the Auctioneer who has achieved the highest Commercial price sale at auction in Metropolitan SA from the results submitted to the Society.



Jonathon Moore

## Peter du Plessis Golden Pen Award 2025



Marc du Plessis with Chris Gill

Founding member of the Society **Peter du Plessis** sadly passed away on Monday 19th December 2016. Peter had a passion for the Society second to none. We commemorate Peter's Legacy with the **Peter du Plessis Golden Pen Award**.

The winner of Peter du Plessis Golden Pen Award for 2025 is **Marc du Plessis** who got the highest priced for a valuation of Private art collection at \$4,680,000.



Peter du Plessis





# General Auctioneer: Highest Price Single Lot and Highest Sale Proceeds

Award 11 recognises a General Auctioneer with the sale by Auction of an item of an exceptional price from the calendar year 2024.

Award 12 recognises a General Auctioneer who has conducted an Auction realising an exceptional sale proceeds from the calendar year 2024.



Highest Price Single Lot of the Year goes to **Marc du Plessis** for the **oil on board by Dorrit Black** at **\$72,230**.

Highest Sale Proceeds of the Year goes to **Marc du Plessis** for the **North Adelaide House Contents** at **\$423,310**







# SOCIETY'S AUCTIONS

**SOLD!**



LOCKLEYS  
10 Castlebar Road  
SOLD for \$1,171,000  
  
**Agent:** Ray White Henley Beach  
**Auctioneer:** Jonathon Moore



SALISBURY HEIGHTS  
16 Tobruk Drive  
SOLD for \$1,605,000  
  
**Agent:** TOOP + TOOP  
**Auctioneer:** Glenn McMillan



ROYSTON PARK  
173 First Avenue  
SOLD for \$1,530,000  
  
**Agent:** All Adelaide City Edge  
**Auctioneer:** Brett Roenfeldt



FREWVILLE  
22 Main Avenue  
SOLD for \$1,420,000  
  
**Agent:** Ray White Adelaide City  
**Auctioneer:** John Morris





# SOCIETY'S AUCTIONS



ENFIELD  
10 McCusker Avenue  
SOLD for \$886,000  
  
Agent: Century 21 The Bay - Glenelg  
Auctioneer: Jarrod Tagni



BURTON  
13 Barton Crescent  
SOLD for \$547,000  
  
Agent: First National Salisbury  
Auctioneer: Trent Godfrey



EDWARDSTOWN  
82 Daws Road  
SOLD for \$1,710,000  
  
Agent: McGees Property  
Auctioneer: Simon Lambert



NORWOOD  
7/2-4 Donegal Street  
SOLD for \$752,000  
  
Agent: TOOP+ TOOP  
Auctioneer: Bronte Manuel





# APRIL

## AUCTIONS RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
ALLENBY GARDENS	49 Lewanick Street	Friday, 04/04/2025	TOOP&TOOP	Bronte Manuel	Sold Prior
ABERFOYLE PARK	3 The Parkway	Saturday, 26/04/2025	Harcourts Tagni	Jarrood Tagni	\$825,000
BEVERLEY	13 Gemmell St	Saturday, 12/04/2025	Ray White Woodville	Jonathon Moore	\$1,332,000
BLAIR ATHOL	510 Main N Rd	Monday, 28/04/2025	Ray White Prospect	John Morris	\$811,000
BLAIR ATHOL	22 Clifton St	Wednesday, 23/04/2025	DB Philpott Real Estate	Jonathon Moore	\$921,000
BRAHMA LODGE	71 Dorothy St	Friday, 04/04/2025	Ray White Kensington	John Morris	\$680,000
BURTON	13 Barton Crescent	Saturday, 12/04/2025	First National Salisbury	Trent Godfrey	\$547,000
CAMPBELLTOWN	11B Hancock Ave	Saturday, 26/04/2025	Ray White Prospect	John Morris	\$915,000
CHRISTIES BEACH	29 Beach Rd	Friday, 04/04/2025	Commercial SA	Jonathon Moore	\$1,800,000
CLEARVIEW	9 Fairview Tce	Saturday, 05/04/2025	DB Philpott Real Estate	Jonathon Moore	\$750,000
COWANDILLA	90 Bagot Ave	Saturday, 26/04/2025	Ray White Woodville	Jonathon Moore	\$1,300,000
EDWARDSTOWN	82 Daws Road	Thursday, 03/04/2025	McGees Property	Simon Lambert	\$1,710,000
ELIZABETH SOUTH	23-25 Bagot Rd	Saturday, 05/04/2025	Ray White Salisbury	John Morris	\$900,000





# APRIL

## AUCTIONS RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
ELIZABETH VALE	12 Hibiscus Street	Saturday, 12/04/2025	LJ Hooker Property Specialists	Michael Fenn	P.N.D
ENFIELD	55 Perkins Ave	Saturday, 26/04/2025	Ray White Prospect	John Morris	\$980,000
ENFIELD	10 McCusker Avenue	Saturday, 12/04/2025	Century 21 The Bay - Glenelg	Jarrold Tagni	\$886,000
ENFIELD	91 Corconda St	Saturday, 12/04/2025	Ray White Prospect	John Morris	\$895,000
ENFIELD	10A Gurney Terrace	Saturday, 05/04/2025	Ray White Prospect	John Morris	\$980,000
FAIRVIEW PARK	19 Caspar Street	Saturday, 05/04/2025	First National Burton Groves	Jarrold Tagni	\$690,000
FLINDERS PARK	2 Franklin Ave	Saturday, 26/04/2025	Ray White Prospect	John Morris	\$962,000
FREWVILLE	22 Main Ave	Friday, 04/04/2025	Ray White Adelaide City	John Morris	\$1,420,000
FULHAM GARDENS	12 Stanley St	Saturday, 12/04/2025	Ray White Henley Beach	Jonathon Moore	\$1,390,000
FULHAM GARDENS	22 Cheadle St	Saturday, 12/04/2025	Ray White Henley Beach	Jonathon Moore	\$1,580,000
FULHAM GARDENS	3/411 Tapleys Hill Rd	Saturday, 05/04/2025	Ray White Henley Beach	Jonathon Moore	\$581,000
FULLARTON	16 Florence Street	Saturday, 05/04/2025	TOOP&TOOP	Bronte Manuel	\$1,465,000
GLENGOWRIE	70 Riesling Ave	Saturday, 05/04/2025	Bronlea Real Estate	Jonathon Moore	\$1,100,000





# APRIL

## AUCTIONS RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
GLENUNGA	5 Lebanon Avenue	Saturday, 26/04/2025	TOOP&TOOP	Bronte Manuel	Sold Prior
GREENACRES	2C Swan St	Tuesday, 15/04/2025	Ray White Prospect	John Morris	\$1,090,000
GREENACRES	14 Kirkby Cct	Saturday, 05/04/2025	Ray White Prospect	John Morris	\$896,000
GULFVIEW HEIGHTS	20 Cornwall Dr	Tuesday, 08/04/2025	Ray White Prospect	John Morris	\$1,535,000
HECTORVILLE	4/15 West Street	Wednesday, 09/04/2025	Real Estate Partners SA	Paul Arnold	Sold Prior
HILLCREST	11 Gilles Cres	Saturday, 26/04/2025	Korn Real Estate	Jonathon Moore	\$751,000
INGLE FARM	7 Makin Rd	Friday, 04/04/2025	@Realty	John Morris	Sold Prior
KENSINGTON GARDENS	1/44 Myall Ave	Saturday, 05/04/2025	Ray White Adelaide City	John Morris	\$665,000
KILKENNY	1 Ash St	Saturday, 12/04/2025	Ray White St Peters	John Morris	\$665,000
LIGHTSVIEW	23 Haines Rd	Saturday, 12/04/2025	Ray White Prospect	John Morris	\$756,000
LIGHTSVIEW	43 David Campbell Wy	Friday, 04/04/2025	Ray White Norwood	John Morris	\$790,000
LOCKLEYS	10 Castlebar Rd	Sunday, 13/04/2025	Ray White Henley Beach	Jonathon Moore	\$1,171,000
LOCKLEYS	16 Malurus Ave	Saturday, 12/04/2025	Ray White Henley Beach	Jonathon Moore	\$1,540,000





# APRIL

## AUCTIONS RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
MAGILL	1/12 Barnes Ave	Saturday, 05/04/2025	Ray White Prospect	John Morris	\$730,000
MARDEN	13 Church St	Saturday, 12/04/2025	Ray White Norwood	John Morris	\$1,501,000
MAWSON LAKES	9 Atiu Street	Saturday, 05/04/2025	LJ Hooker Property Specialists	Michael Fenn	P.N.D
MAYLANDS	8/2 Augusta St	Friday, 11/04/2025	Ray White Kensington	John Morris	\$900,000
MITCHAM	52A Smith-Dorrien Street	Saturday, 05/04/2025	TOOP&TOOP	Glenn McMillan	\$1,605,000
MODBURY HEIGHTS	7 Heron Court	Saturday, 26/04/2025	North East Realty	Jarrold Tagni	\$1,093,000
NORTH ADELAIDE	13/116-120 Melbourne St	Thursday, 10/04/2025	Commercial SA	Jonathon Moore	\$410,000
NORTH ADELAIDE	1/7 Wellington Square	Saturday, 05/04/2025	Meier Paul Real Estate	Brett Roenfeldt	\$837,500
NORTH HAVEN	29 Sea Spray Ave	Tuesday, 15/04/2025	Ray White Semaphore	John Morris	\$1,000,000
NORTHFIELD	30 East Ave	Thursday, 17/04/2025	Ray White Para Hills	John Morris	\$902,000
NORWOOD	7/2-4 Donegal Street	Sunday, 06/04/2025	TOOP&TOOP	Bronte Manuel	\$752,000
PARA HILLS WEST	11 Marryat Ct	Saturday, 12/04/2025	Ray White Norwood	John Morris	\$753,000
PARAFIELD GARDENS	37 Swallow Cres	Saturday, 26/04/2025	Ray White Salisbury	John Morris	\$825,000





# APRIL

## AUCTIONS RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
PARAFIELD GARDENS	6 Ormsby Ave	Thursday, 10/04/2025	Ray White Salisbury	John Morris	\$750,000
PARAFIELD GARDENS	2/221 Martins Rd	Wednesday, 02/04/2025	Ray White Salisbury	John Morris	\$695,000
PARALOWIE	28 Tracey Ave	Monday, 28/04/2025	Ray White Salisbury	John Morris	\$663,000
PARALOWIE	9 Arrow Cres	Thursday, 10/04/2025	Ray White Salisbury	John Morris	\$675,000
PENNINGTON	3 Mary St	Saturday, 26/04/2025	Ray White Woodville	Jonathon Moore	\$800,500
PENNINGTON	8 Pennington Terrace	Saturday, 12/04/2025	Harcourts Adelaide City	Brett Roenfeldt	\$870,000
POORAKA	6 Hillier Street	Saturday, 12/04/2025	Harcourts Adelaide City	Brett Roenfeldt	\$820,000
PROSPECT	16 Prospect Tce	Sunday, 27/04/2025	Ray White Prospect	John Morris	\$1,090,000
PROSPECT	85 Alabama Avenue	Saturday, 26/04/2025	Harcourts Adelaide City	Brett Roenfeldt	Sold Prior
PROSPECT	71 Redin St	Monday, 14/04/2025	Ray White Prospect	John Morris	\$755,000
PROSPECT	54 Percy St	Thursday, 10/04/2025	DB Philpott Real Estate	Jonathon Moore	\$1,150,000
QUEENSTOWN	12/54 Victoria Street	Saturday, 05/04/2025	Century 21 Beachside and Lakes	Brett Roenfeldt	Sold Prior
REDWOOD PARK	276 Hancock Road	Saturday, 12/04/2025	LJ Hooker Property Specialists	Michael Fenn	P.N.D





# APRIL

## AUCTIONS RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
RICHMOND	33 Kitson Ave	Saturday, 05/04/2025	Ray White Adelaide City	John Morris	\$860,000
ROYSTON PARK	4 Gilding Ave	Tuesday, 29/04/2025	Ray White Prospect	John Morris	\$1,431,000
ROYSTON PARK	173 First Avenue	Saturday, 12/04/2025	All Adelaide City Edge	Brett Roenfeldt	\$1,530,000
SALISBURY	1/28 Emlyn Ave	Monday, 28/04/2025	Ray White Salisbury	John Morris	\$700,000
SALISBURY	9 Eliza St	Saturday, 12/04/2025	Ray White Norwood	John Morris	\$869,000
SALISBURY EAST	12 Michael St	Sunday, 13/04/2025	Ray White Salisbury	John Morris	\$737,000
SALISBURY HEIGHTS	16 Tobruk Avenue	Saturday, 05/04/2025	TOOP&TOOP	Glenn McMillan	\$936,000
SALISBURY NORTH	12 Guernsey Cres	Wednesday, 16/04/2025	Ray White Salisbury	John Morris	\$675,000
SEATON	21 Troon Ave	Saturday, 26/04/2025	Ray White Woodville	Jonathon Moore	\$890,000
SEAVIEW DOWNS	3 Ross St	Monday, 14/04/2025	Ray White Semaphore	John Morris	\$900,000
SMITHFIELD	18 Charta Circuit	Saturday, 05/04/2025	LJ Hooker Adelaide Metro	Troy Tyndall	Sold Prior
SMITHFIELD	25 Mary St	Wednesday, 02/04/2025	Ray White Salisbury	John Morris	Sold Prior
ST AGNES	1/35 Whinnen St	Wednesday, 16/04/2025	Ray White Prospect	John Morris	\$715,000





# APRIL

## AUCTIONS RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
TEA TREE GULLY	14 Elizabeth Street	Saturday, 12/04/2025	Meier Paul Real Estate	Brett Roenfeldt	Sold Prior
UNLEY	UNIT 1/121 Unley Road	Tuesday, 15/04/2025	Negotiators Real Estate	Brett Roenfeldt	\$758,000
UNLEY	UNIT 2/121 Unley Road	Tuesday, 15/04/2025	Negotiators Real Estate	Brett Roenfeldt	\$550,500
VALLEY VIEW	4A Helen Terrace	Saturday, 05/04/2025	LJ Hooker Property Specialists	Michael Fenn	P.N.D
VALLEY VIEW	10 York St	Saturday, 05/04/2025	Ray White Para Hills	John Morris	\$700,000
WEST BEACH	46 Ingerson Street	Friday, 04/04/2025	First National Burton Groves	Jarrood Tagni	Sold Prior
WEST LAKES	11 Siesta Crt	Saturday, 12/04/2025	Ray White Woodville	Jonathon Moore	\$1,910,000
WILLIAMSTOWN	62 Carlisle Street	Monday, 14/04/2025	SA Homes and Acreage	Brett Roenfeldt	\$302,000
WILLUNGA	30 St Andrews Terrace	Tuesday, 29/04/2025	Stadium Real Estate	John Morris	Sold Prior
WINDSOR GARDENS	30 Pitman Rd	Saturday, 26/04/2025	Ray White Norwood	John Morris	\$825,000
WINGFIELD	6 First St	Friday, 11/04/2025	Commercial SA	Jonathon Moore	\$806,000
WOODVILLE SOUTH	17 Athlone St	Saturday, 12/04/2025	Ray White Woodville	Jonathon Moore	\$961,000
WOODVILLE WEST	4 Went St	Wednesday, 02/04/2025	Ray White Port Adelaide	John Morris	\$990,000
WYNN VALE	6 Harmer Ct	Saturday, 26/04/2025	Ray White Norwood	John Morris	\$760,000





**SOCIETY AUCTIONEERS REPORTING  
THEIR AUCTIONS ON THE SOCIETYS  
UPCOMING AUCTIONS APP**



Troy Tyndall



John Morris



Tony Tagni



Jarrod Tagni



Aj Colman



Brett Roenfeldt



Bronte Manuel



Rod Smitheram



Geoff Schell



Jonathon Moore



Michael Cavuoto



John Raptis



Simon Lambert



Peter Economou



Richard Thwaites



Brett Pilgrim





**SOCIETY AUCTIONEERS REPORTING  
THEIR AUCTIONS ON THE SOCIETYS  
UPCOMING AUCTIONS APP**



Anthony DeMarco



Vincent Doran



Angus Barnden



Trent Godfrey



James Wardle



Hamish Mill



David Smallacombe



Nathan Casserly



Mark Griffin



Michael Fenn



Glenn McMillan



Vincent Wang



Marc duPlessis



Simon Tanner



Andy Edwards



James Pedlar





**SOCIETY AUCTIONEERS REPORTING  
THEIR AUCTIONS ON THE SOCIETYS  
UPCOMING AUCTIONS APP**



Scott Newton



Matt Smith



Paul Arnold



Sharon Gray



Paul Kilby



Enrique Bisbal





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## Peace of mind

You can be assured that you're moving with the best in the business. As Australia's No. 1 Moving Services company, Direct Connect have helped over 1.2 million people move since 2004. Best of all, our service is free.



## A personalised moving service

Complete reliability & completely free



We guarantee you peace of mind with our Always On Guarantee\*. Simply connect with one of our leading electricity and gas suppliers and we guarantee your connections will be ready on the day you move in.

For more information visit our website [directconnect.com.au](http://directconnect.com.au) or call 1300 650 767

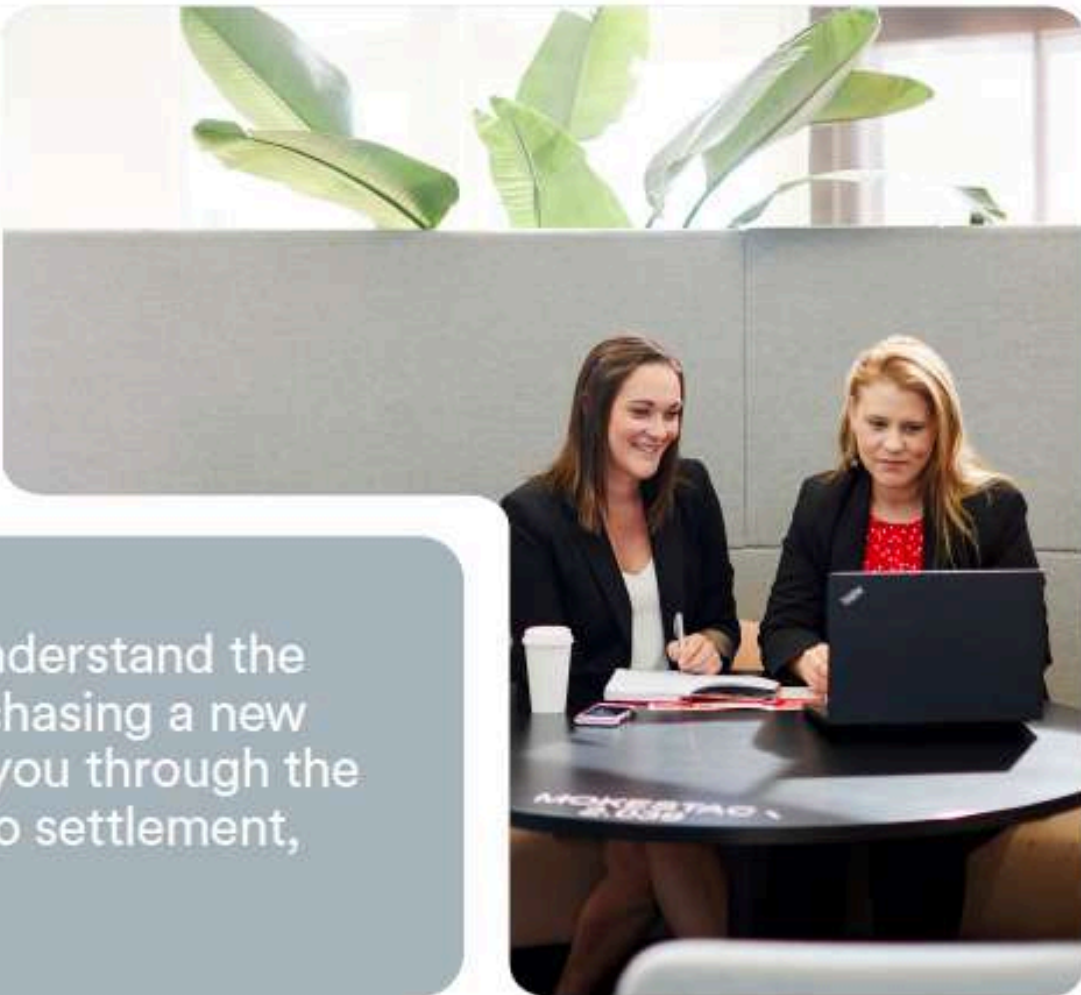
\* For Terms and Conditions visit [directconnect.com.au/terms-conditions](http://directconnect.com.au/terms-conditions)



## WE'VE GOT YOU COVERED

Direct Connect's free home buyer service provides you a personalised service with a dedicated contact person to guide you through every aspect of your move. You can choose to use as many or as few of our services as you require and we'll ensure that everything is covered and connected, ready for the day you move in.

## We understand the moving process



## SERVICES WE CONNECT

We can connect you with a wide range of market leading gas and electricity suppliers. With our Always On Guarantee\* you can be assured that your electricity and gas will be connected on the day you move in!



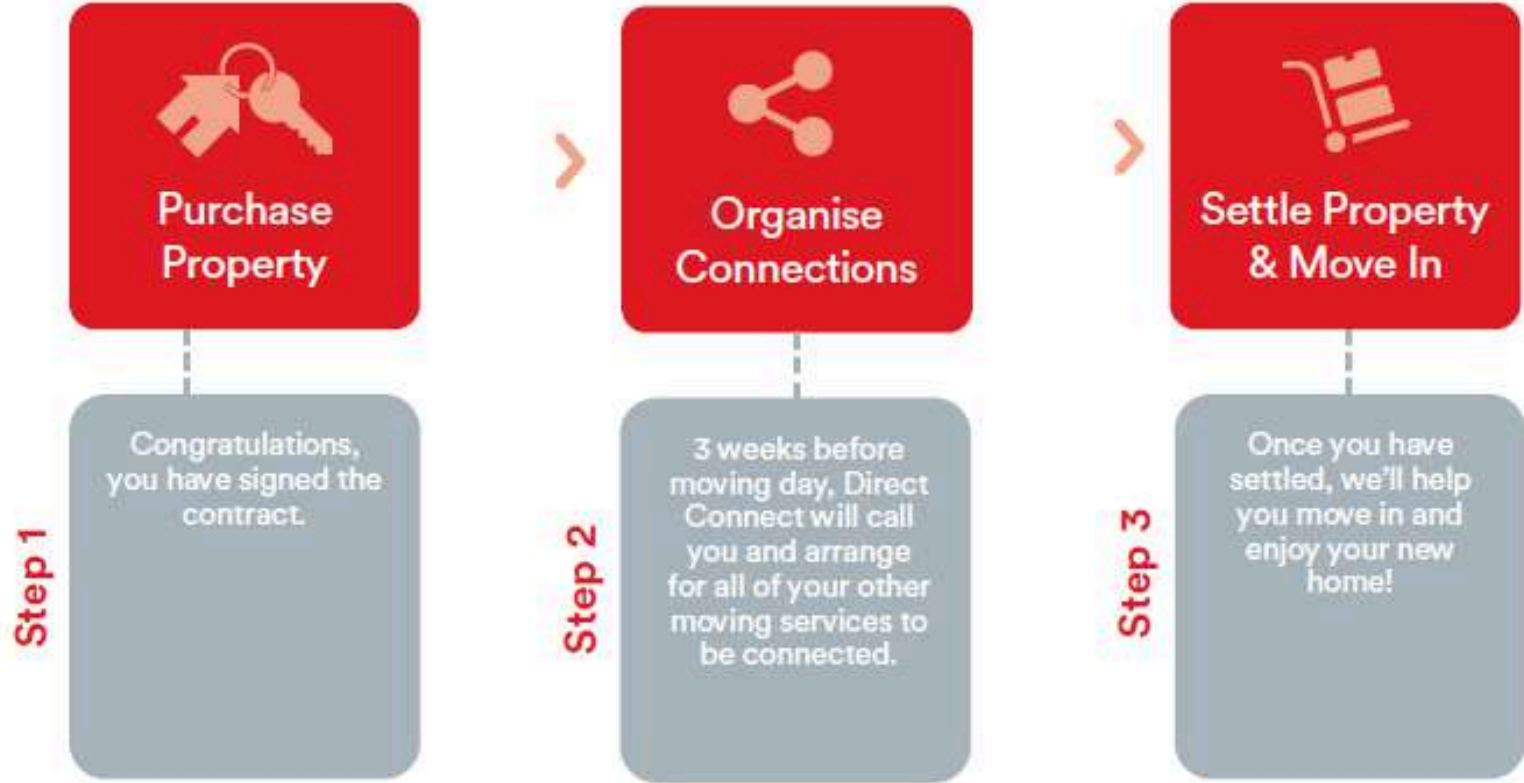
Our telecommunication experts can advise you on a great range of phone, broadband and mobile solutions, tailored to suit your needs.



Plus, ask our expert team about other services we can help with such as truck hire, removalists and cleaning.



At Direct Connect we understand the stress involved with purchasing a new property and can guide you through the process from purchase to settlement, and beyond.





# Direct Connect



**Your Dream Car Awaits  
With**



## **Direct Connect Adds Novated Leases to Service List in Exciting Partnership with Oly!**

Direct Connect prides itself on the quality of our connections – our service partners are highly regarded in their respective industries, including energy, removals, cleaning, broadband and telecommunications – and now, vehicle finance!

Through a new partnership with Oly, Direct Connect is excited to offer the opportunity to access novated leasing. This partnership allows you to drive your dream car while potentially benefiting from tax savings.

Oly is passionate about making novated leases available to everyone, no matter the size of the business you work for. Backed by McMillan Shakespeare, one of Australia's most trusted novated leasing providers, Oly is your key to unlocking the benefits of novated leasing.

Oly is opening the doors to novated leasing for millions of Aussies working at small and medium businesses. With access to a huge network of car dealers, they can help you secure a great deal on your new car.

Taking on all the admin, Oly will help you find your new car, arrange the finance, and get your insurance sorted. Plus, manage everything on the go with Oly's handy app, from submitting claims to checking your budget and updating your account.

Direct Connect are thrilled to announce our partnership with Oly and to offer this excellent service to our agents and partners in 2025.

If you have any questions or would like to know more, click [here](#)



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**Director**

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# eight at the gate



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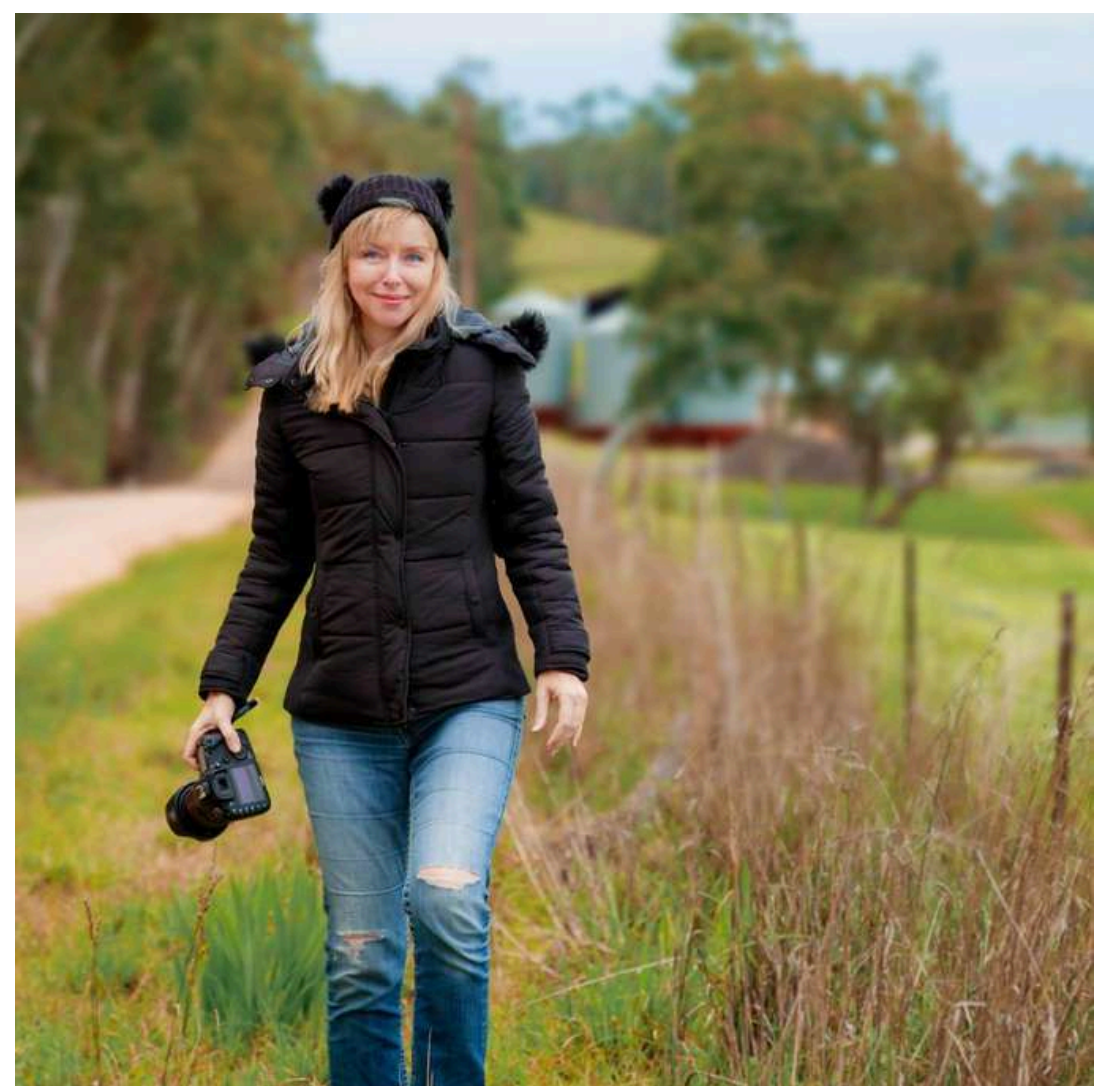
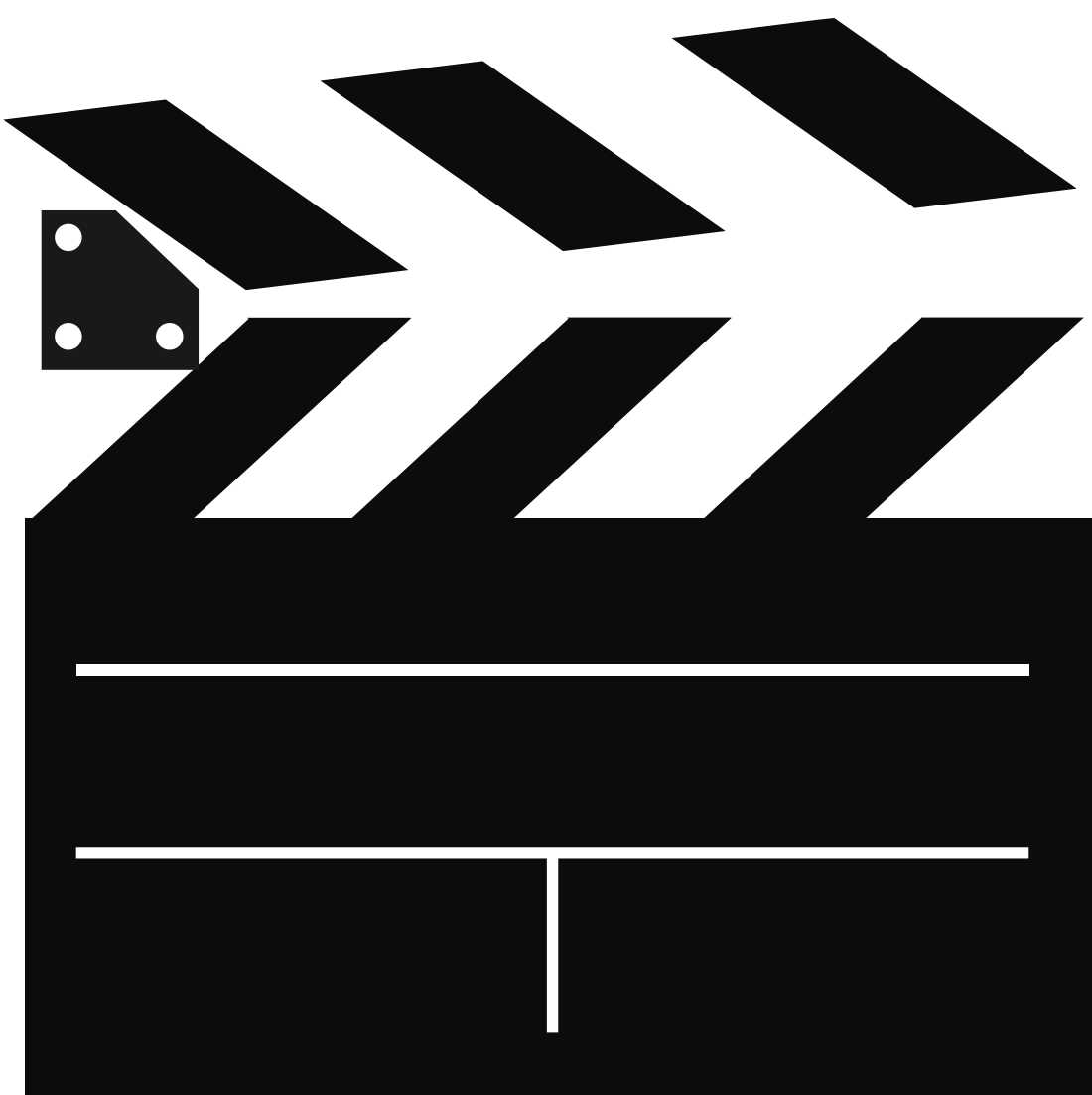
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The complexity associated with Form 1 preparation now requires specialist attention. If a Form 1 is defective the contract may be at risk so it is imperative the Form 1 is prepared correctly.

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**For Form 1 preparation please contact Chris Gill on 7221 4908**

Chris has been involved with the Society of Auctioneers & Appraisers as a trainer and board adviser since 1995 and has been conveyancing since 1985.

Chris runs specialist training workshops for sales agency, contracts and Form 1 and has an intricate knowledge of the legislation and agency practice.

[www.form1.net.au](http://www.form1.net.au)





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# 21 ADVANTAGES OF AUCTION

SOCIETY OF AUCTIONEERS & APPRAISERS S.A. INC.

## The 21 Advantages of using Auction as Your Preferred Marketing Process



### *Auction puts the Focus on Your Property*

#### What are the Advantages to me as a Vendor?

1. **Control**, as Vendor you set the terms and conditions.
2. **You get a cash unconditional contract.**
3. **10% deposit** on the fall of the hammer.
4. **No cooling off period** applies.
5. **Allows 3 opportunities to sell** – before, at Auction or immediately after – and reduces the overall selling time in the market.
6. **Creates a sense of urgency**, which motivates purchasers to action.
7. **Allows all potential buyers to compete** amongst themselves to offer you the best price.
8. Can be used as part of a **total marketing package** where auction is the component that gets the buyers to act.
9. **Price is usually not disclosed** so you remove the objection factor.
10. **Forces buyers to make decisions** to a deadline of the auction date and brings negotiations to a head.
11. **The Auctioneer's skills, enthusiasm and techniques** can maximise the price.
12. **Vendors control their reserve price** and settlement date and accept or reject varied terms and get cash contracts, which usually settle in 30 days.
13. In every other form of marketing the buyer is in control. The buyer will dictate the offer, terms, subject to finance, subject to sale, subject to building inspection etc. and get a cooling off period. The buyer will negotiate from a position of strength. **With Auction the Vendor dictates the terms.**
14. **Auction opens the door** to more motivated buyers.
15. The Auction marketing campaign that you choose will be tailored to deliver **maximum exposure within the first few weeks on the market** – the time frame during which it is most likely to sell.
16. Your home is only open at **times that suit you** with a predetermined schedule of opens.
17. **The level of market interest** will help you gauge your reserve price.

#### What is an Auction?

**Auction is a process which allows interested parties to make competitive bids which establishes the current market value of the property in an open, transparent and public form utilising the skills of an experienced auctioneer.**

18. **The competitive Auction environment** offers the greatest chance for a premium price.
19. **Auction negates the need for commissioner's approval** when dealing with associates under legislation saving valuable time.
20. Unlike other marketing methods where buyers generally negotiate down from the asking price, **at Auction buyers increase their offers commensurate with the skills of the Auctioneer.**
21. **On the fall of the hammer the Vendor becomes a cash buyer** subject to settlement only.

#### Why Auction Real Estate?

**Real Estate Auctions have become one of the most popular methods of buying and selling property in Australia with substantial benefits for both Vendors and Purchasers. Auction is used as the preferred method of sale by Beneficiaries, Governments, Banks, Administrators, Executors & Trustee Companies, Corporations and Private Vendors and has been proven to be the best method of establishing true market value.**

**Committed Vendors sell their property by Auction!**

**If you're not auctioning your property you are missing out on the highest bid – it costs no more to have Auction as part of your marketing strategy**

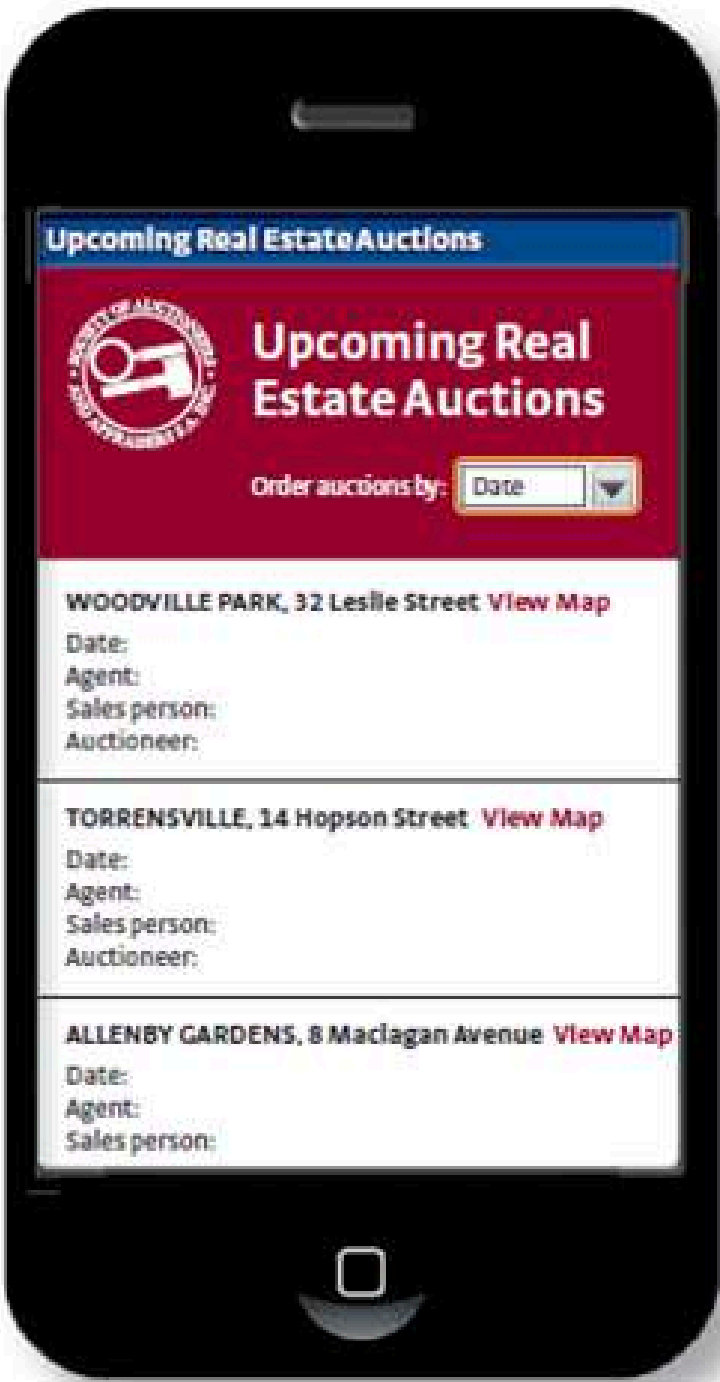
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[www.auctioneers.com.au](http://www.auctioneers.com.au)



# UPCOMING AUCTIONS APP

**Taking Auction Marketing to a Whole New Level!**



## GROUND BREAKING APP

Use your smart phone to search for upcoming Auctions!

## GAUGE THE MARKET

The best way by monitoring Auctions!

## DOWNLOAD

The Society's Upcoming Auctions App can be downloaded from your favourite App store.

Just search "upcoming auctions"

## SEARCH WITH EASE

Drive around, see what's happening and search by Auctioneer, Agent, Suburb, Date and Time

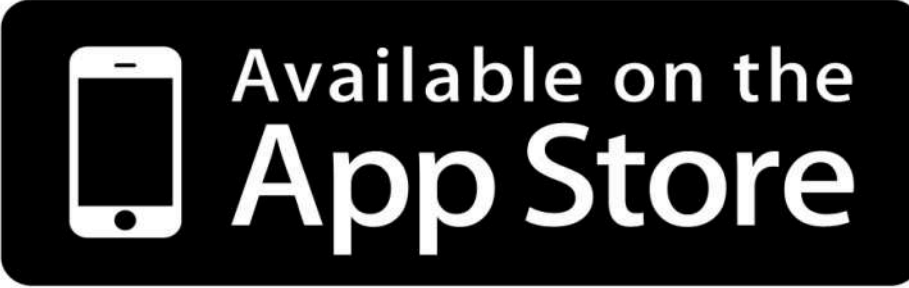
## INSTANT UPDATE

The moment you add or update an auction to the web page, the app will adjust accordingly

## LIST

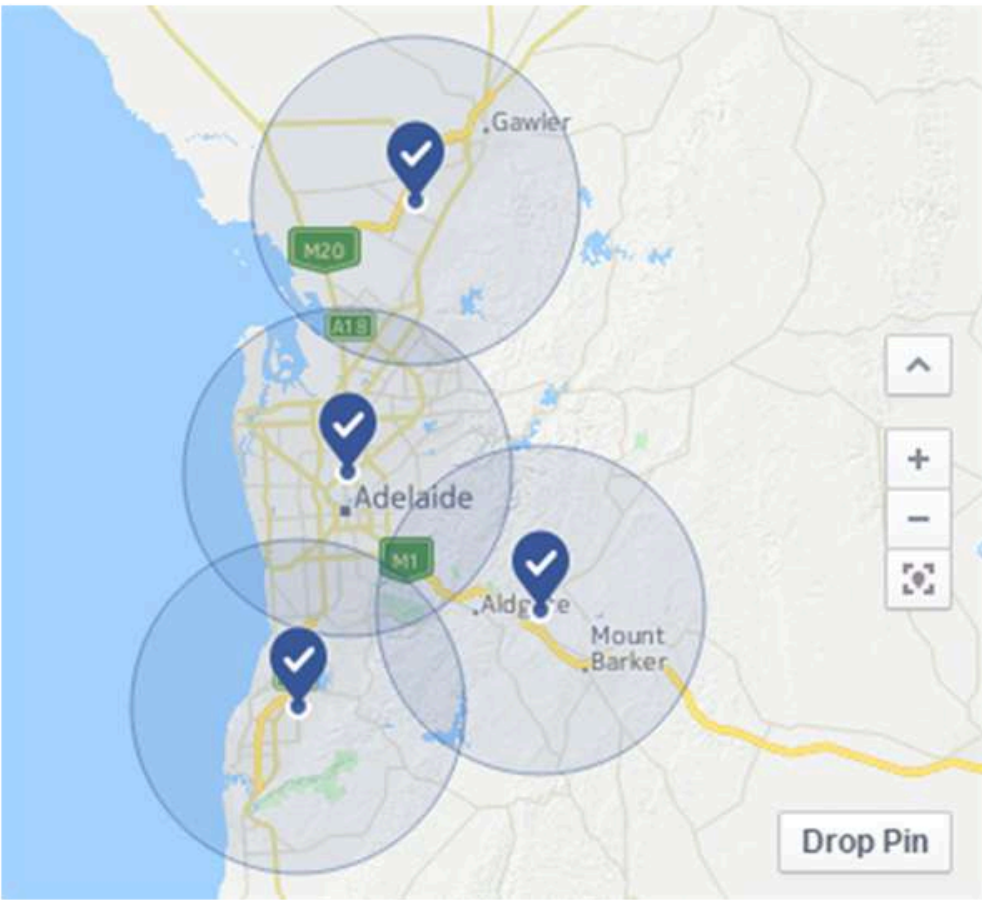
Please ensure all Upcoming Auctions are posted on our web site the minute they are listed!

**All auctions submitted to the website will automatically be uploaded to the phone app, ABSOLUTELY FREE!**



We're targeting Everyone in the mapped out areas 25 years old+, using both Apple and Android phones.

What this means for our members...  
**MORE BUSINESS!** With so much more exposure, downloads of our app, and awareness of auctions around Adelaide and maximise your benefit by submitting all your auctions to our website!



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