



THE SOCIETY

**We represent Auctioneers, Appraisers, Agents,
Sales Consultants, and Property Managers
across various sectors, including Real
Estate, General, and Livestock.**

JANUARY 2025





CONTENTS

Now open! Golden Gavel Live 2025	03
Welcome to the Board!	04
The Board	05
Upcoming Events	06
Society Christmas Drinks 2024	07
Society’s Auctions	09
Auction Monthly Results	12
Society’s Auctioneers	17
40 Years of History	20
Sponsors	21



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INDUSTRY
CHOICE OF
PROFESSIONALS



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GOLDEN GAVEL LIVE

2025

**Nominations are
now open!**



[Conditions of Entry](#)

[Nomination Form](#)

Let the Auctions begin!

We suggest you upload every auction you conduct as you will never know which will be your best performance until after the event and don't be impressed if you get a really good price because the judges will judge your performance and not the sale price.



Welcome to the Board

Nathan Janda

My goals and aspirations for the Society & Members are as follows:

To have a united Society that provides ample social/networking opportunities but a united voice on issues impacting our industry.

A variety of training options in addition to the Auction offering, to help elevate professional standards and also increase the confidence of the public on the Auction process.

I would like to achieve the following as Board Member:

I would like to help develop and drive innovation within the Society to help with member engagement retention but also public awareness. Additionally, I would like to determine ways to assist with strengthening the Society’s influence within the Real Estate Community. I believe a strong part of this can be exploring avenues to engage the Property Management community also.

My experience is:

I have been working in the real estate industry for over a decade, covering both solo and property management. I currently manage over 250 residential properties. I have also been a long-standing member of the First National SA/NT Regional Council participating in the decision-making and driving initiatives within the First National Network.

About me personally & my passions in life:

I’m 27 years old with over a decade of experience in our real estate family business. In my downtime, I enjoy being busy, out and about or being active. I love AFL football and I am die-hard supporter of Norwood in the SANFL. I also love Formula 1 and watch every race live, no matter the time of day or night!





THE BOARD



Trent Godfrey
President



Trish Johnson
Vice President

Board Members



John Raptis



John Young



Jacob Kinsman



Nathan Janda





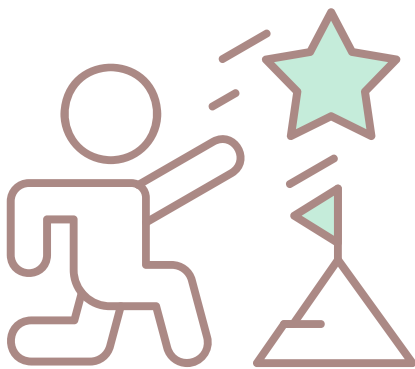
Social Networking with Purpose

For Society members, sponsors, guests and colleagues



Cost \$22
for food
Bar open
at cost

Thursday 6th February 2025
From 5PM
Beer Garden, Windmill Hotel
94 Main North Road
PROSPECT SA 5082



[Download Brochure](#)



Society Christmas Drinks 2024

What a sensational celebration of a productive year. With a forecast of 37 degrees. We were a bit apprehensive how the Society Christmas drinks 2024 would turn out at the ever-popular beer garden at the HWY.



Nothing to worry about as the Temperature in the Beer Garden was quite manageable, complimented by the venue’s cooling mist sprays.



Members attended from as far away as the mid-north, Jamestown and Barossa Valley.





There was some vibrant conversations with members able to talk about the year that was with everyone making predictions for 2025 from both Country and City members.

We all had an absolutely great time, with some members attending their first Society Christmas Drinks who we are sure we will be back to celebrate Christmas again with us next year.





SOCIETY'S AUCTIONS



WOODVILLE WEST
8 Elizabeth Street
SOLD for \$1,304,000

Agent: Ray White Henley Beach
Auctioneer: Jonathan Moore



KLEMZIG
17 Wilpena Avenue
SOLD for \$1,613,000

Agent: Ray White Prospect
Auctioneer: John Morris



MILE END
17 Tarragon Street
SOLD for \$1,465,000

Agent: Gary J Smith Real Estate
Auctioneer: Brett Roenfeldt



PARALOWIE
6 Border Court
SOLD for \$750,000

Agent: Professional Robins 888
Auctioneer: Vincent Wang



SOCIETY'S AUCTIONS



GRANGE
7 Sharon Place
SOLD for \$1,100,000

Agent: Ray White Glenelg
Auctioneer: Rod Smitheram

INGLE FARM
8 Celtic Street
SOLD for \$752,000

Agent: All Adelaide City Edge
Auctioneer: Ben Krieg



ST PETERS
44 Winchester Street
SOLD for \$2,925,000

Agent: Toop + Toop
Auctioneer: Bronte Manuel

PASADENA
7 Port Lincoln Boulevard
SOLD for \$1,350,000

Agent: Toop + Toop
Auctioneer: Glenn McMillan



SOCIETY'S AUCTIONS



MAGILL

7B Giles Street

Sold for \$765,000

Agent: Smallacombe Real Estate
Auctioneer: John Raptis

GAWLER

21 Second Street

SOLD for \$408,000

Agent: Harcourts Playford
Auctioneer: Jarrod Tagni



PARA HILLS WEST

2/1391 Main North Road

SOLD for \$796,000

Agent: McGees Property
Auctioneer: Simon Lambert

PLYMPTON PARK

40 Shakespeare Avenue

SOLD for \$817,000

Agent: EXP Australia
Auctioneer: Rod Smitheram



DECEMBER

AUCTIONS RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
FINDON	5 Starr St	Sunday, 01/12/2024	Ray White Flinders Park	John Morris	\$1,455,000
SMITHFIELD PLAINS	8 Bell Street	Sunday, 01/12/2024	Brian Conway Real Estate	Brett Roenfeldt	\$450,000
MODBURY	422A Wright Road	Sunday, 01/12/2024	All Adelaide City Edge	Brett Roenfeldt	\$855,000
WEST BEACH	56 Ingerson St	Sunday, 01/12/2024	Ray White Henley Beach	John Morris	Sold Prior
WOODVILLE WEST	8 Elizabeth St	Sunday, 01/12/2024	Ray White Henley Beach	Jonathon Moore	\$1,304,000
PARALOWIE	56 Tarqui Dr	Monday, 02/12/2024	Ray White Salisbury	John Morris	\$635,000
GOLDEN GROVE	22 Pistachio Way	Monday, 02/12/2024	Ray White Prospect	John Morris	\$1,078,000
KLEMZIG	17 Wilpena Ave	Tuesday, 03/12/2024	Ray White Prospect	John Morris	\$1,613,000
TRANMERE	20 Athol Ave	Tuesday, 03/12/2024	Huhme Real Estate	Jonathon Moore	\$1,395,000
DERNANCOURT	Lot 72, 8 Beck Street	Tuesday, 03/12/2024	All Adelaide City Edge	Brett Roenfeldt	\$490,000
MODBURY	7D Gorman Street	Tuesday, 03/12/2024	Stadium Real Estate	John Morris	\$800,000
DERNANCOURT	Lot 72, 8 Beck Street	Tuesday, 03/12/2024	All Adelaide City Edge	Brett Roenfeldt	\$490,000
TAPEROO	9 Grantala St	Wednesday, 04/12/2024	Ray White Semaphore	John Morris	\$715,500



DECEMBER

AUCTIONS RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
NEWTON	40 Frost St	Wednesday, 04/12/2024	Ray White Kensington	John Morris	\$1,887,000
ATHELSTONE	14 Sheoak Drive	Wednesday, 04/12/2024	Real Estate Partners SA	Paul Arnold	Sold Prior
SOMERTON PARK	1 Vincent Ave	Thursday, 05/12/2024	Commercial SA	Jonathon Moore	\$1,570,000
KANGARILLA	33 Cuthill Rd	Thursday, 05/12/2024	Ray White Mount Barker	Jonathon Moore	\$770,000
PARALOWIE	11 Panto Ave	Thursday, 05/12/2024	Ray White Salisbury	John Morris	\$686,000
ALBERT PARK	1074 Old Port Rd	Friday, 06/12/2024	Commercial SA	Jonathon Moore	\$1,030,000
PARA HILLS	38 Goodall Rd	Saturday, 07/12/2024	KAIDE Real Estate	Jonathon Moore	\$806,000
WOODVILLE SOUTH	70 Ledger Rd	Saturday, 07/12/2024	Ray White Woodville	Jonathon Moore	\$990,000
SURREY DOWNS	15 Sylvan Cres	Saturday, 07/12/2024	DB Philpott Real Estate	Jonathon Moore	\$645,000
WALKLEY HEIGHTS	4 Dene Street	Saturday, 07/12/2024	All Adelaide City Edge	Brett Roenfeldt	\$1,045,000
MILE END	17 Tarragon Street	Saturday, 07/12/2024	Gary J Smith Real Estate	Brett Roenfeldt	\$1,465,000
PARALOWIE	6 Border Court	Saturday, 07/12/2024	Professionals Robins 888	Vincent Wang	\$750,000
WOODVILLE GARDENS	68 Eighth Ave	Saturday, 07/12/2024	Professionals Robins 888	Vincent Wang	\$600,000
DAVOREN PARK	85 Whittington Road	Saturday, 07/12/2024	All Adelaide City Edge	Brett Roenfeldt	\$590,000
REDWOOD PARK	35 Somerset Avenue	Saturday, 07/12/2024	All Adelaide City Edge	Brett Roenfeldt	\$735,000



DECEMBER

AUCTIONS RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
LOWER MITCHAM	9 Spruce Crescent	Saturday, 07/12/2024	Brennan Rosser Real Estate	Brett Roenfeldt	\$1,220,000
COLLINSWOOD	48b Harvey St	Sunday, 08/12/2024	Ray White Woodville	Jonathon Moore	\$1,632,000
WOODVILLE WEST	35 Nicholls Tce	Sunday, 08/12/2024	Ray White Woodville	Jonathon Moore	\$1,105,000
WOODVILLE NORTH	2D Owen Streect	Sunday, 08/12/2024	Ray White Glenelg Brighton	Rod Smitheram	Sold Prior
CHRISTIES BEACH	39 Maturin Avenue	Sunday, 08/12/2024	Ray White Glenelg Brighton	Rod Smitheram	\$830,000
SALISBURY NORTH	19 Edith Rd	Monday, 09/12/2024	Ray White Salisbury	John Morris	\$501,000
SEMAPHORE PARK	2/13 Curlew Ct	Tuesday, 10/12/2024	Ray White Semaphore	John Morris	\$870,000
PARA HILLS WEST	2/1391 Main North Road	Tuesday, 10/12/2024	McGees Property	Simon Lambert	\$796,00
MARLESTON	3/14 Bruce Ave	Wednesday, 11/12/2024	Upstream Property Solutions	Jonathon Moore	\$1,127,500
OAKDEN	4 Attingham Crescent	Wednesday, 11/12/2024	Ray White Prospect	Brett Roenfeldt	\$740,000
NORWOOD	6 Florence St	Wednesday, 11/12/2024	Ray White Kensington	John Morris	\$1,225,000
MODBURY	1A Meadowvale Rd	Wednesday, 11/12/2024	Ray White Prospect	John Morris	Sold Prior
MAWSON LAKES	2 Mary St	Thursday, 12/12/2024	Commercial SA	Jonathon Moore	\$2,300,000
MODBURY	7C Gorman Street	Thursday, 12/12/2024	Stadium Real Estate	John Morris	Sold Prior



DECEMBER

AUCTIONS RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
MYRTLE BANK	39A Riverdale Rd	Thursday, 12/12/2024	Ray White Kensington	John Morris	\$1,036,000
MURRAY BRIDGE	72-74 Swampport Rd	Friday, 13/12/2024	Commercial SA	Jonathon Moore	\$2,770,000
WOODVILLE SOUTH	21 Glen Rowan Rd	Saturday, 14/12/2024	Ray White Woodville	Jonathon Moore	\$975,000
ST CLAIR	14 Carbone Tce	Saturday, 14/12/2024	Ray White Woodville	Jonathon Moore	\$750,000
LOCKLEYS	6 Noble Ave	Saturday, 14/12/2024	Ray White Henley Beach	Jonathon Moore	\$1,400,000
GLYNDE	56 Barnes Rd	Saturday, 14/12/2024	DB Philpott Real Estate	Jonathon Moore	\$1,075,000
HECTORVILLE	31 Sare St	Saturday, 14/12/2024	Ray White Campbelltown	Jonathon Moore	\$2,510,000
PARALOWIE	73 Fazzolari Cct	Saturday, 14/12/2024	Ray White Salisbury	John Morris	Sold Prior
BURTON	36 Wattlebird Dr	Saturday, 14/12/2024	Ray White Salisbury	John Morris	Sold Prior
ATHELSTONE	7 Linda Drive	Saturday, 14/12/2024	Mastracorp Real Estate	Brett Roenfeldt	Sold Prior
CAWLER SOUTH	21 Second Street	Saturday, 14/12/2024	Harcourts Playford	Jarrold Tagni	\$408,000
GRANGE	7 Sharon Place	Saturday, 14/12/2024	Ray White Glenelg	Rod Smitheram	\$1,100,000
CAMDEN PARK	6/23 Creslin Terrace	Saturday, 14/12/2024	Ray White Glenelg Brighton	Rod Smitheram	\$450,000
SHEIDOW PARK	51 Rees Street	Saturday, 14/12/2024	Ray White Glenelg Brighton	Rod Smitheram	\$695,000



DECEMBER

AUCTIONS RESULTS

Suburb	Address	Date	Agent	Auctioneer	Sold Price
MITCHELL PARK	13 Cummings Crescent	Sunday, 15/12/2024	Ray White Glenelg Brighton	Rod Smitheram	\$976,000
SALISBURY EAST	8 Briar Ave	Monday, 16/12/2024	Ray White Salisbury	John Morris	Sold Prior
LENELG NORTH	1/27 Richardson Avenue	Wednesday, 18/12/2024	Ray White Glenelg Brighton	Rod Smitheram	Sold Prior
SALISBURY EAST	8 Briar Ave	Monday, 16/12/2024	Ray White Salisbury	John Morris	Sold Prior
PROSPECT	18 Linley Avenue	Tuesday, 17/12/2024	Scott Murphy Real Estate	Brett Roenfeldt	\$1,150,000
SEMAPHORE	19/30 Semaphore Road	Wednesday, 18/12/2024	Harcourts Shepphard	Jarrood Tagni	\$416,000
HOLDEN HILL	17 Braeside Ave	Wednesday, 18/12/2024	Commercial SA	Jonathon Moore	\$1,415,000
ONKAPARINGA HILLS	582 States Road	Wednesday, 18/12/2024	Scott Murphy Real Estate	Brett Roenfeldt	\$1,150,000
GLENELG NORTH	1/27 Richardson Avenue	Wednesday, 18/12/2024	Ray White Glenelg Brighton	Rod Smitheram	Sold Prior
LONSDALE	5 Ellemsea Crt	Thursday, 19/12/2024	Commercial SA	Jonathon Moore	\$1,590,000
SALISBURY	5/46B York Terrace	Sunday, 22/12/2024	Ray White Salisbury	John Morris	Sold Prior
MUNNO PARA	4 Lulama Cres	Monday, 23/12/2024	Ray White Grange	John Morris	Sold Prior



**SOCIETY AUCTIONEERS REPORTING
THEIR AUCTIONS ON THE SOCIETYS
UPCOMING AUCTIONS APP**



Troy Tyndall



John Morris



Tony Tagni



Jarrod Tagni



Aj Colman



Brett Roenfeldt



Bronte Manuel



Rod Smitheram



Geoff Schell



Jonathon Moore



Michael Cavuoto



John Raptis



Simon Lambert



Peter Economou



Richard Thwaites



Brett Pilgrim



**SOCIETY AUCTIONEERS REPORTING
THEIR AUCTIONS ON THE SOCIETYS
UPCOMING AUCTIONS APP**



Anthony DeMarco



Vincent Doran



Angus Barnden



Trent Godfrey



James Wardle



Hamish Mill



David Smallacombe



Nathan Casserly



Mark Griffin



Michael Fenn



Glenn McMillan



Vincent Wang



**SOCIETY AUCTIONEERS REPORTING
THEIR AUCTIONS ON THE SOCIETYS
UPCOMING AUCTIONS APP**



Marc duPlessis



Simon Tanner



Andy Edwards



James Pedlar



Scott Newton



Matt Smith



Paul Arnold



Sharon Gray



Paul Kilby



Enrique Bisbal



'40 YEARS OF HISTORY'

Highlighting 40 years of achievements
celebrating and recognising the dedication
and passion of The Society Family.



CLICK HERE AND
WATCH THE VIDEO

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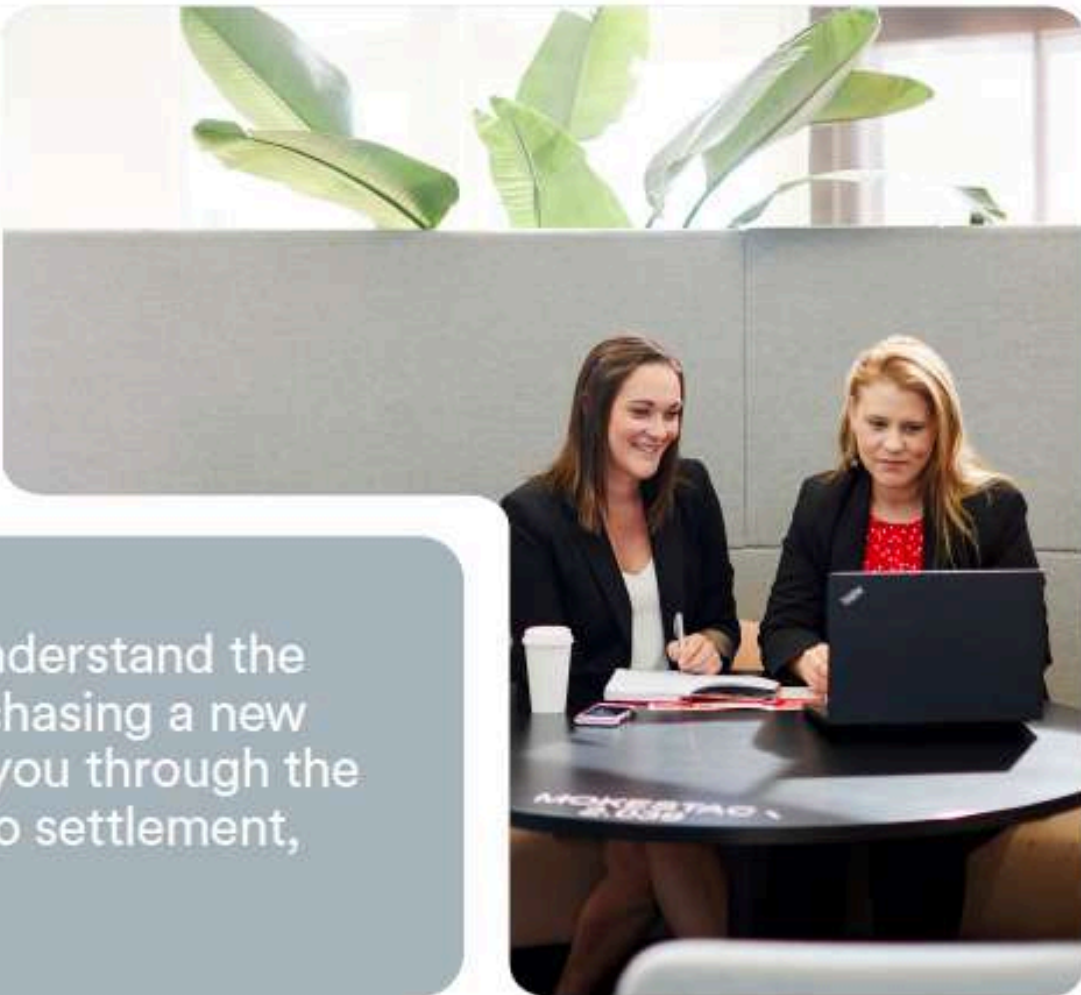
* For Terms and Conditions visit directconnect.com.au/terms-conditions



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Direct Connect's free home buyer service provides you a personalised service with a dedicated contact person to guide you through every aspect of your move. You can choose to use as many or as few of our services as you require and we'll ensure that everything is covered and connected, ready for the day you move in.

We understand the moving process



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We can connect you with a wide range of market leading gas and electricity suppliers. With our Always On Guarantee* you can be assured that your electricity and gas will be connected on the day you move in!



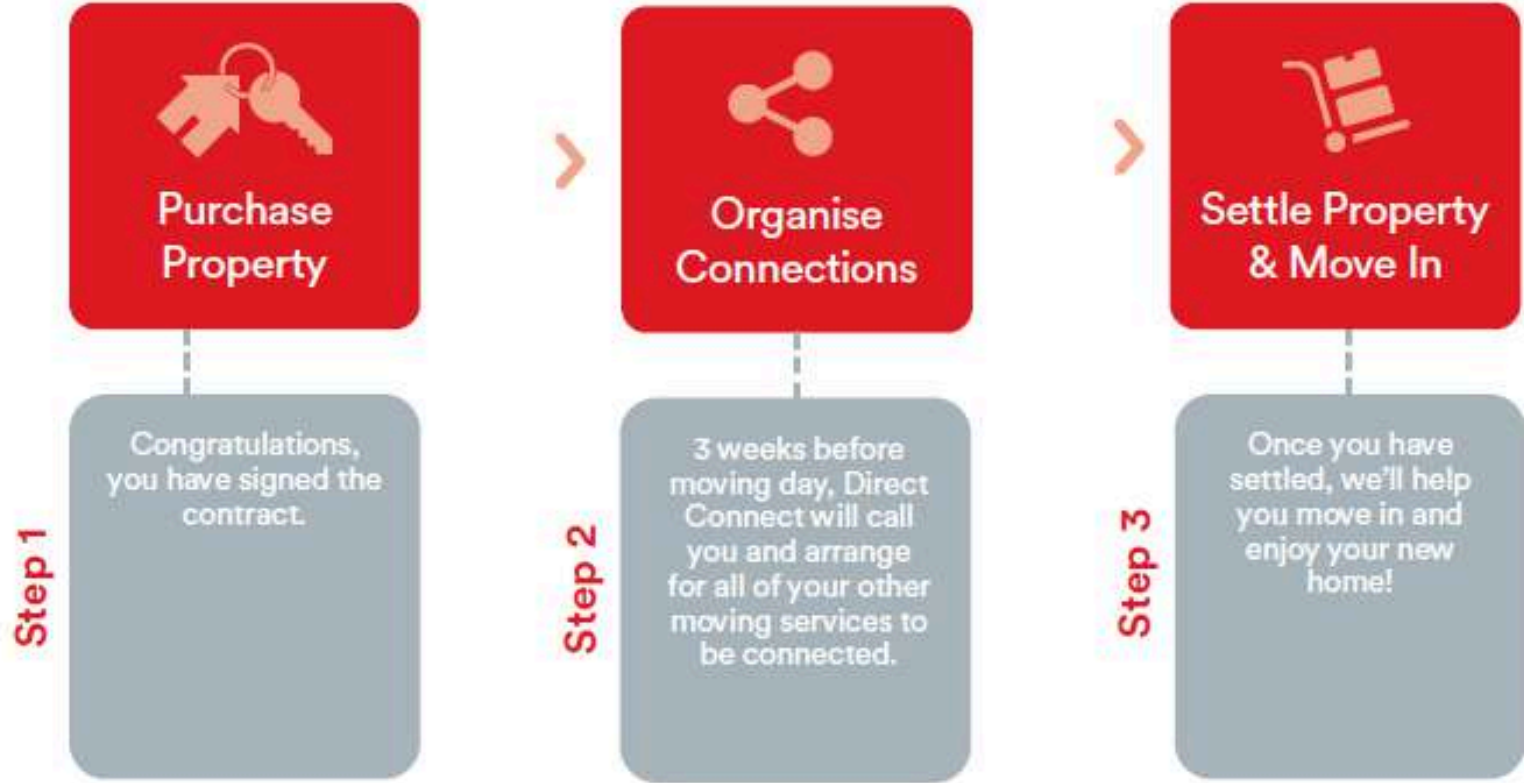
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At Direct Connect we understand the stress involved with purchasing a new property and can guide you through the process from purchase to settlement, and beyond.



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- Attention to detail meeting client's needs.
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- Fast efficient service.

Services

3D Signs

Banners

Commercial Signage

Illuminated Signs

Vehicle Signs

Signage Projects



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Darren Read
Director

T: 8443 3400

E: darren@readbros.com.au

w: www.readbros.com.au

To partner with
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please contact
Darren Read

eight at the gate



Exclusive Members Only Special Offer

All members of The Society of Auctioneers & Appraisers (SA) receive **30% off any wine purchase!** Select from our multi-award winning range, whether it's our best selling Single Vintage Chardonnay 2018 or gold winning 94pt Single Vintage Cabernet Shiraz 2016 - we have a wine to suit any occasion.

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PerspectiveMedia

Video is the most powerful marketing tool a business can have.
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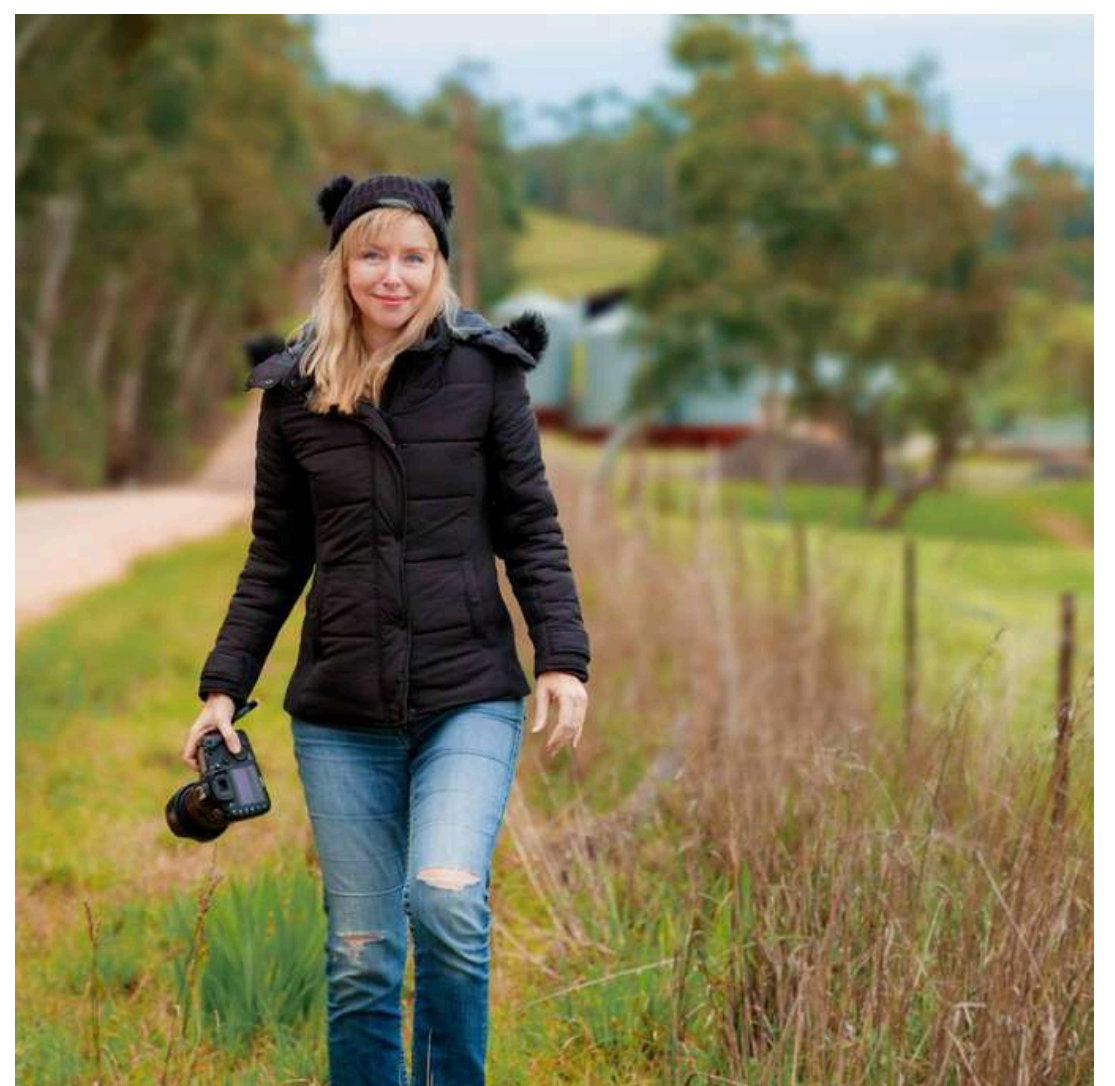
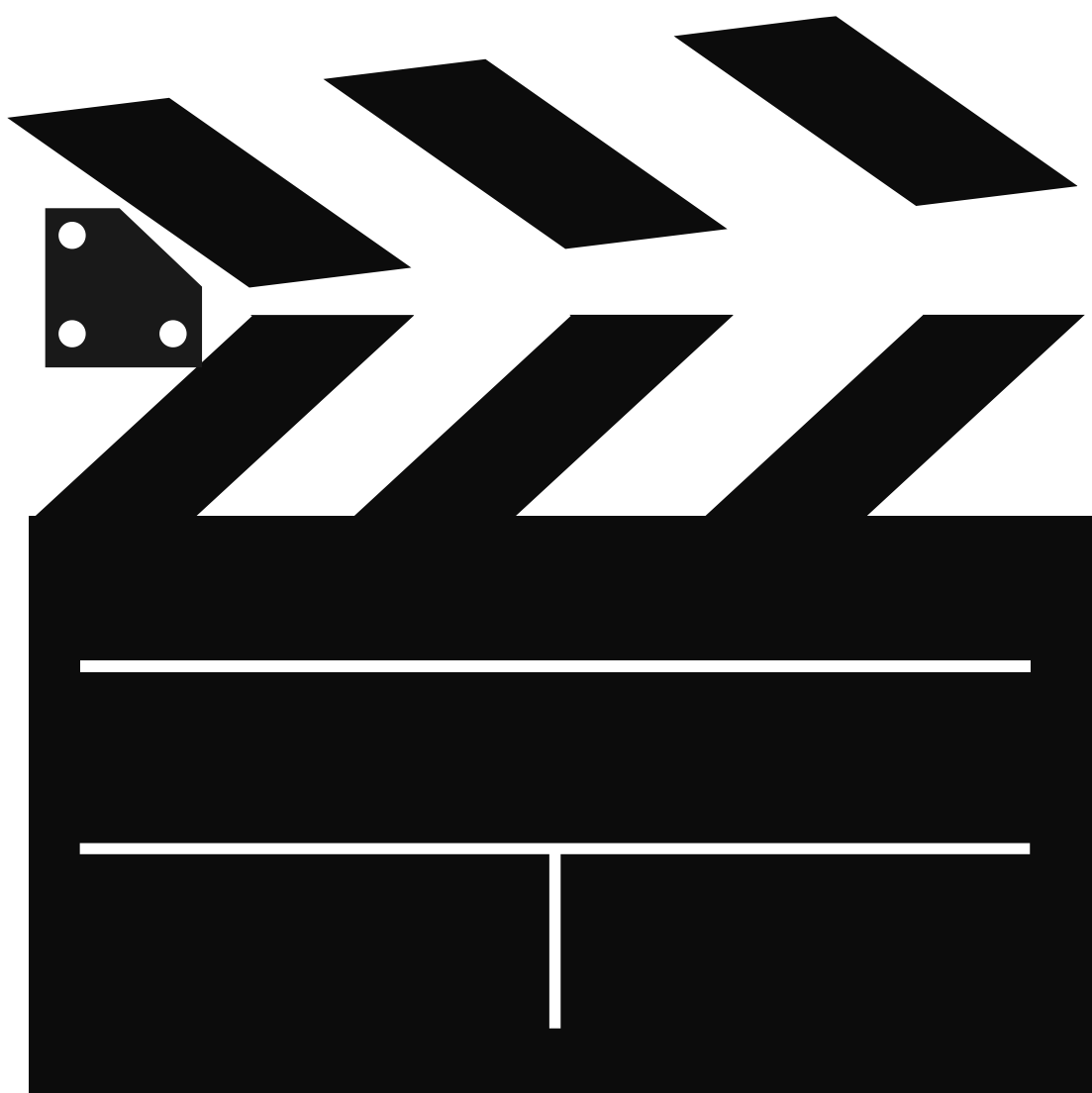
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We will make the entire video creation process easy, time efficient and fun.

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†The Form 1 Company™

The Form 1 Company is a specialist provider of the statutory Form 1 to the real estate, legal and conveyancing professions.

The complexity associated with Form 1 preparation now requires specialist attention. If a Form 1 is defective the contract may be at risk so it is imperative the Form 1 is prepared correctly.

We sign the Form 1 for the agent, the Form 1 is then posted on our website to download and serve on the purchaser.

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For Form 1 preparation please contact Chris Gill on 7221 4908

Chris has been involved with the Society of Auctioneers & Appraisers as a trainer and board adviser since 1995 and has been conveyancing since 1985.

Chris runs specialist training workshops for sales agency, contracts and Form 1 and has an intricate knowledge of the legislation and agency practice.

www.form1.net.au



Estate & Downsizing Services

- Helping older South Australians who are moving into Retirement Villages.
- Working with families to pack up the Estate of a loved one.
- Home Contents packed up & sorted, rubbish removed, items transported to Auction.
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Estate Auctions
& Downsizing
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Property
Auctions



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Property Management

Sales Representative

Diploma of Property Services (Agency Management)

Diploma/RLA

Auction training in conjunction with The Society of Auctioneers & Appraisers (SA) Inc.

* Training in, Conveyancing, Legal Studies, Leadership & Management also available

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Lyn Melville

CEO

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21 ADVANTAGES OF AUCTION

SOCIETY OF AUCTIONEERS & APPRAISERS S.A. INC.

The 21 Advantages of using Auction as Your Preferred Marketing Process





POWERFUL MARKETING TOOL

Auction puts the Focus on Your Property

What are the Advantages to me as a Vendor?

- 1. Control**, as Vendor you set the terms and conditions.
 - 2. You get a cash unconditional contract.**
 - 3. 10% deposit** on the fall of the hammer.
 - 4. No cooling off period** applies.
 - 5. Allows 3 opportunities to sell** – before, at Auction or immediately after – and reduces the overall selling time in the market.
 - 6. Creates a sense of urgency**, which motivates purchasers to action.
 - 7. Allows all potential buyers to compete** amongst themselves to offer you the best price.
 - 8. Can be used as part of a total marketing package** where auction is the component that gets the buyers to act.
 - 9. Price is usually not disclosed** so you remove the objection factor.
 - 10. Forces buyers to make decisions** to a deadline of the auction date and brings negotiations to a head.
 - 11. The Auctioneer's skills, enthusiasm and techniques** can maximise the price.
 - 12. Vendors control their reserve price** and settlement date and accept or reject varied terms and get cash contracts, which usually settle in 30 days.
- 13.** In every other form of marketing the buyer is in control. The buyer will dictate the offer, terms, subject to finance, subject to sale, subject to building inspection etc. and get a cooling off period. The buyer will negotiate from a position of strength. **With Auction the Vendor dictates the terms.**
 - 14. Auction opens the door** to more motivated buyers.
 - 15.** The Auction marketing campaign that you choose will be tailored to deliver **maximum exposure within the first few weeks on the market** – the time frame during which it is most likely to sell.
 - 16.** Your home is only open at **times that suit you** with a predetermined schedule of opens.
 - 17. The level of market interest** will help you gauge your reserve price.

What is an Auction?
Auction is a process which allows interested parties to make competitive bids which establishes the current market value of the property in an open, transparent and public form utilising the skills of an experienced auctioneer.

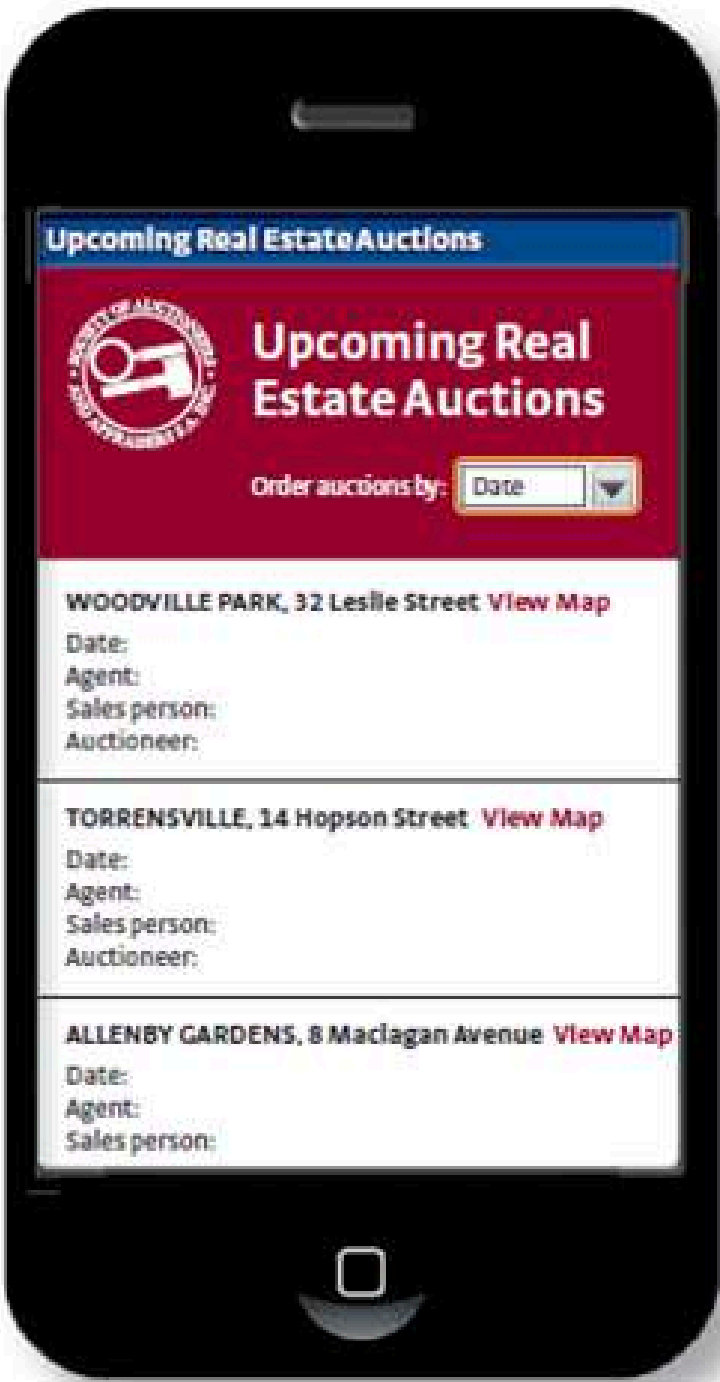
- 18. The competitive Auction environment** offers the greatest chance for a premium price.
- 19. Auction negates the need for commissioner's approval** when dealing with associates under legislation saving valuable time.
- 20.** Unlike other marketing methods where buyers generally negotiate down from the asking price, **at Auction buyers increase their offers commensurate with the skills of the Auctioneer.**
- 21. On the fall of the hammer the Vendor becomes a cash buyer** subject to settlement only.

Why Auction Real Estate?
Real Estate Auctions have become one of the most popular methods of buying and selling property in Australia with substantial benefits for both Vendors and Purchasers. Auction is used as the preferred method of sale by Beneficiaries, Governments, Banks, Administrators, Executors & Trustee Companies, Corporations and Private Vendors and has been proven to be the best method of establishing true market value.
Committed Vendors sell their property by Auction!

If you're not auctioning your property you are missing out on the highest bid – it costs no more to have Auction as part of your marketing strategy

UPCOMING AUCTIONS APP

Taking Auction Marketing to a Whole New Level!



GROUND BREAKING APP

Use your smart phone to search for upcoming Auctions!

GAUGE THE MARKET

The best way by monitoring Auctions!

DOWNLOAD

The Society's Upcoming Auctions App can be downloaded from your favourite App store.

Just search "upcoming auctions"

SEARCH WITH EASE

Drive around, see what's happening and search by Auctioneer, Agent, Suburb, Date and Time

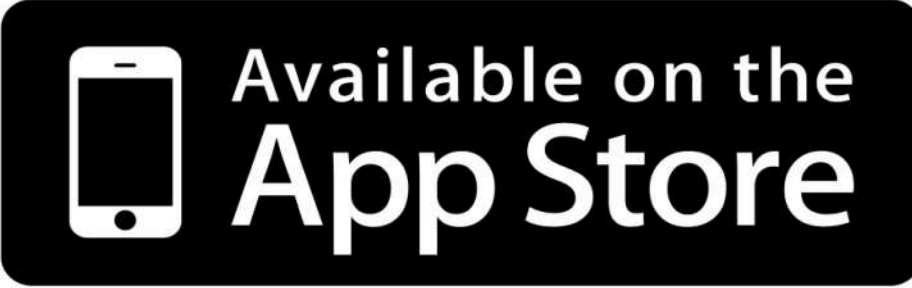
INSTANT UPDATE

The moment you add or update an auction to the web page, the app will adjust accordingly

LIST

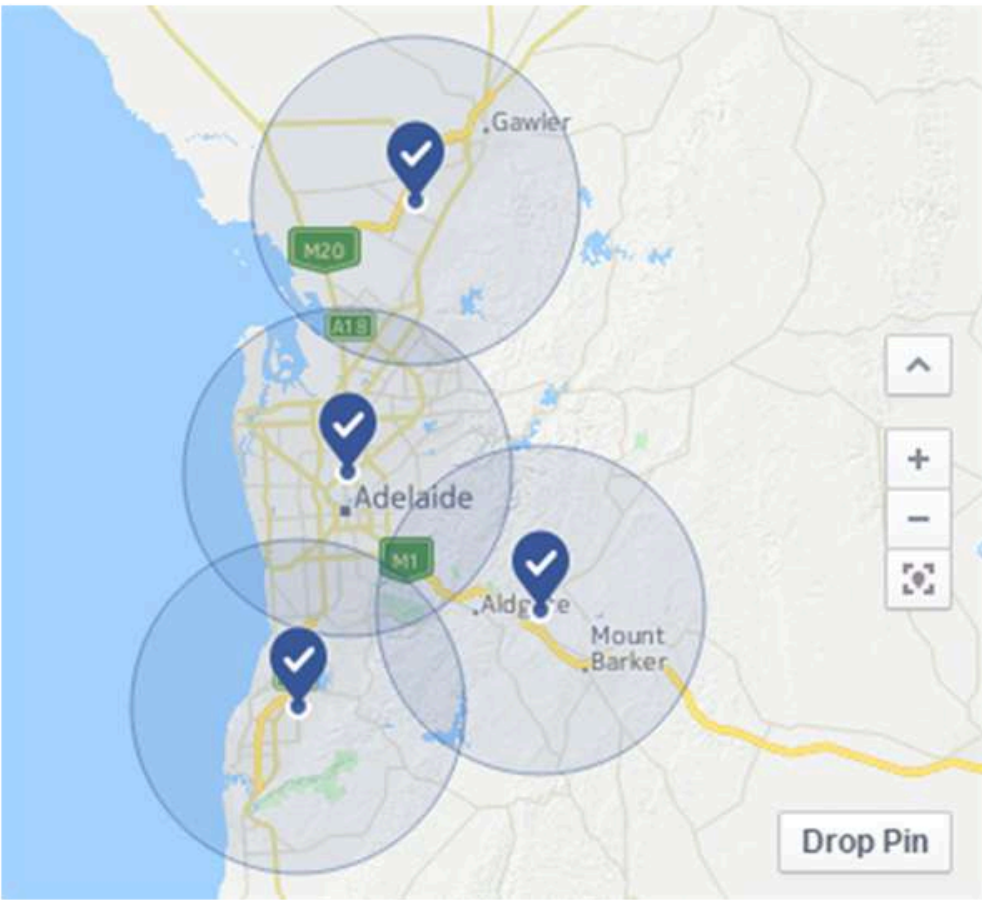
Please ensure all Upcoming Auctions are posted on our web site the minute they are listed!

All auctions submitted to the website will automatically be uploaded to the phone app, ABSOLUTELY FREE!



We're targeting Everyone in the mapped out areas 25 years old+, using both Apple and Android phones.

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