

# GAVEL & GLASS

JANUARY 2023 - CELEBRATING 40 YEARS

# "The Society"



THE OFFICIAL  
NEWSLETTER OF  
SOCIETY OF AUCTIONEERS  
& APPRAISERS (SA) INC

## Representing:

Auctioneers, Appraisers,  
Agents, Sales Consultants,  
and

Property Managers

- Real Estate
- General
- Livestock





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The Society of  
Auctioneers and  
Appraisers (SA) Inc.

THE  
INDUSTRY  
CHOICE OF  
PROFESSIONALS



Look for the logo  
– its your guarantee

[auctioneers.com.au](http://auctioneers.com.au)

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## THE BOARD

### Board Members

John Morris  
**President**



Vincent Wang  
**Vice President**



Anthony DeMarco



Sarah Bower



Vincent Doran



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# SOCIETY OF AUCTIONEERS, APPRAISERS, AGENTS AND MANAGERS



## SOCIETY'S GOLDEN GAVEL LIVE 2023

**NOW OPEN FOR  
ENTRIES FOR THE  
2023 AWARDS  
FOR REAL ESTATE  
GENERAL  
LIVESTOCK**

### Senior Real Estate Heats:

[Click here for details and nomination form](#)

Auctioneers upload a live Auction to the Society's Facebook page. A panel of Judges will judge and recognise the top 5.

- There will be a final for the Senior Real Estate category, the Top 5 Finalists will be announced and awarded at the Awards which will be held in May 2023.
- The top 5 finalists will compete in a final.
- The final will follow the Australasian format and judging criteria with participants being held in lock-up prior to performing in front of Judges and Bidders.
- The top 2 point scorers will be the South Australian AUSTROS representatives, and the highest point scorer will be the 2023 GOLDEN GAVEL CHAMPION.
- Entrants will need to agree to fund their own expenses to attend the AUSTROS in Auckland, New Zealand in 2023.

### General & Livestock:

- General & Livestock Auctioneers are to submit the opening terms & conditions and at least 10 minutes of continuous selling. The 10 minutes of continuous selling can be from any part of the auction (not necessary from the start) two separate videos can be uploaded.

### Rising Stars:

- Rising Stars will perform at a designated location and will be judged on-site.
- The Rising Stars will perform by auctioning a property from a brochure and details supplied with the 3 Finalists and Outright Winner to be announced at the Awards in May 2023.
- To be eligible, you must have performed no more than 10 Real Estate Auctions in the field prior to the 28th of February 2023 and you have not won this award previously.
- All participants will auction the same property.
- The subject property will be provided to you several days prior to the event to allow for preparation.

**FULL CONDITIONS AND ENTRY FORM SEE [AUCTIONEERS.COM.AU](https://www.auctioneers.com.au) "GOLDEN GAVEL"**

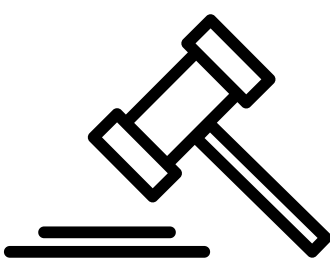
# Gavel & Glass



THE SOCIETY OF AUCTIONEERS, APPRAISERS,  
AGENTS AND MANAGERS



New Auction  
Strategies for  
2023



[Download  
Brochure  
here](#)

Nationally Accredited Trainer  
Brett Roenfeldt F.S.A.A. (Life)

The Auction Market has changed dramatically- Now more than ever you Auction Bidding Strategy is crucial to the success of your Auction and your ability if not sold under the hammer to set up the post auction marketing plan to ensure it's sold with a few days.

- How you set up the Auction with no registered bidders at all.
- How you set up the auction with one only registered bidder.
- Negotiating techniques to use when Vendor is overly optimistic in their expectations.
- Do you ever cancel the auction because of a lack of perceived interest.
- Why would you auction in this changing market?

**Learn NEW BIDDING STRATEGIES TO ENSURE YOUR AUCTIONS ARE EFFECTIVE AND SUCCESSFUL.**

This half-day intensive and exclusive workshop is designed to fine tune your performance in the pursuit of excellence. Be prepared to challenge yourself and your performance and work outside your comfort zone to deliver the ultimate auction performance.

- Develop your own unique style to create a powerful inspiring presentation.
- Learn advance bidding techniques that ensure you maximise results for your Vendor and become an Auctioneer that is very effective in the marketplace building your credibility, passion and reputation.

**THURSDAY 2ND FEB 2023**  
**8AM for 8:30AM start to 1:00PM**

**VENUE:** Osmond room, Arkaba Hotel  
150 Glen Osmond Road, FULLARTON  
(For accommodation enquiries Please call: 8338 1100)

**COST:** \$165 each

(Non members are invited to join prior to attending)

**All Practicing Real Estate Auctioneers should attend.**

For further information about this dynamic program, talk to the presenters personally  
Brett Roenfeldt 0411 180 960  
Garry Topp 8372 7830

KEY SPONSORS



PARTNERS



**Credit Card Authority for Expenses TAX INVOICE ABN: 82 855 149 245**  
Society of Auctioneers & Appraisers(SA) Inc - 22 Greenhill Road, Wayville SA 5034  
**Telephone (08) 8372 7830 - Email: admin@auctioneers.com.au**

**Direct Debit:** BankSA BSB 105 011 Acc 106 198 240 **Name** Society of Auctioneers & Appraisers

**Credit Card Type** (Please tick) ☐ Visa ☐ Mastercard ☐ Amex

**Card No.**

**Amount \$**  **Expiry**  /  **CVV/CVC**

**Name on Card**

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**NON-MEMBERS Please advise Address**

**Ph**  **Email**



Gavel & Glass



# NEW YEAR

# 2023

## DRINKS



with

*Society CEO, Sponsors and  
Board Members*

[Download  
Brochure  
here](#)

**WHEN:** THURSDAY 9TH FEBRUARY 2023

**TIME:** FROM 5.00 PM

**VENUE:** HWY. THE HIGHWAY

**ADDRESS:** 290 ANZAC HWY, PLYMPTON  
SA 5038

**COST: \$25 EACH TO  
COVER FOOD.**



**OPEN BAR AT  
COST**



#### KEY SPONSORS



#### ALSO SUPPORTED BY



#### PARTNERS



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Please post with cheque or fax to Society of Auctioneers & Appraisers(SA) Inc

Telephone (08) 8372 7830 22 Greenhill Road, Wayville SA 5034

Email: [admin@auctioneers.com.au](mailto:admin@auctioneers.com.au)

Direct Debit: BankSA BSB 105 011 Acc 106 198 240 Name Society of Auctioneers & Appraisers

Credit Card Type (Please tick) ☐ Visa ☐ Mastercard ☐ Amex

Card No.

Amount \$  Expiry  /  CVV/CVC

Name on Card

Names Attending

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UPCOMING EVENTS

THE SOCIETY OF AUCTIONEERS, APPRAISERS,  
AGENTS AND MANAGERS



Nationally Accredited Trainer  
Brett Roenfeldt F.S.A.A. (Life)

2 Day  
Auctioneers  
Licence  
Workshop



Ferngood Pty Ltd trading as  
Academic Pavilion  
171-173 Halifax Street  
ADELAIDE SA 5000  
Provider Number 91421

BOOK EARLY TO  
ALLOW FOR  
COURSE  
PREPARATION

[Download  
Brochure  
here](#)

Including Nationally Accredited Auction Training Module

CPPREP4162 (CONDUCT AND COMPLETE SALE BY AUCTION)

Society of Auctioneers & Appraisers (SA) Inc. Real Estate Auction Academy

This is the only Auction Academy run by five times Golden Gavel Winner Brett Roenfeldt, giving participants an insight into his experience in conducting over 16,000 Real Estate Auctions in South Australia

This Training Package is available to train Participants on how to conduct a Public Auction of Real Estate and qualify for Registration as an Auctioneer in South Australia.

\*Prior accreditation is required in CPPDM4019A (Prepare Auction and Complete Sale). Prior registration as a Sales Representative or Agent is a prerequisite  
You will receive specific training on:

- ✓ Inspire trust in your bidders

✓ Build excitement in your presentation

✓ Delivery Techniques

✓ Voice Projection and Modulation

✓ How to design your open and welcome

✓ Body Language

✓ What Conditions of Sale to highlight

✓ Taking Bids

✓ Crowd Control
- ✓ How to utilize Best Practice

✓ Procedures

✓ Answering questions

✓ Legislative questions

✓ Auction Documentation

✓ Closing

✓ Dialogue with Vendor

✓ Highest Bidder Negotiation

Effective use of the 3 calls

- 3.5 decades as a Real Estate Auctioneer
- 16,000+ Auctions of farms, vineyards, hotels, motels, and commercial and industrial - including all South Australian Hungry Jack's outlets, Red Roosters, Pizza Huts, major iconic farms in the mid-north, sheep stations, Lindsay Park Stud, residential homes, and vacant landholdings.
- The only trainer to win five 'The Society' Golden Gavels and represent SA in the Australasian Auctioneering Championships as a contestant and judge

Brett will impart intricate knowledge gained over the last 35 years to give participants the best possible knowledge to commence their career or enhance current skills.  
The training is all about bringing out your own natural personality into your performance and painting emotional pictures of lifestyle benefits to ensure your performance is powerful and unique.

For further information about this dynamic program, talk to the presenters personally  
Brett Roenfeldt 0411 180 960  
Garry Topp 8372 7830

WEDNESDAY 22nd MARCH  
AND THURSDAY 30TH MARCH  
8AM for 8:30AM to 6:00PM

VENUE: Boardroom, Arkaba Hotel  
150 Glen Osmond Road, FULLARTON  
(For accommodation enquiries Please call: 8338 1100)  
COST: \$1,150 for members requiring license  
COST: \$750 for members already licensed  
  
(Non members are invited to join prior to attending)

Credit Card Authority for Expenses    TAX INVOICE    ABN: 12 010 992 766  
Academic Pavilion

If Paying \$1150    ABN: 12 010 992 76

Direct Debit: Commonwealth Bank    BSB 062 107    Acc 10541448    Name Academic Pavilion

If Paying \$750    ABN: 82 885 149 245

Direct Debit: BankSA    BSB 105 011    Acc 106 198 240    Name Society of Auctioneers & Appraisers

Credit Card Type (Please tick)    ☐ Visa    ☐ Mastercard    ☐ Amex    ☐ Direct Debit

Card No.

Amount \$        Expiry     /     CVV/CVC

Name on Card

Names Attending

NON-MEMBERS Please advise Address

Ph        Email

Gavel & Glass



# SOCIETY'S AUCTIONS



GLEN OSMOND, 10 Leslie Street  
SOLD for \$1,500,000

**Agent:** Leon Yuan  
**Auctioneer:** Brett Pilgrim



FULHAM GARDENS, 5 Debney Street  
SOLD for \$920,000

**Agent:** Thomas Crawford  
**Auctioneer:** Vincent Doran



BETHANY, 215 Bethany Road  
SOLD for \$1,355,000

**Agent:** David Braunack  
**Auctioneer:** Brett Roenfeldt



CAMPBELLTOWN, 35 Meadow Avenue  
SOLD for \$1,660,000

**Agent:** George DeVizio  
**Auctioneer:** Troy Tyndall

## Gavel & Glass



# SOCIETY'S AUCTIONS



ROSTREVOR, 3 Heyes Crt  
SOLD for \$1,225,000

**Agent:** Alex Parzis & Hayley Parzis  
**Auctioneer:** Bronte Manuel



ROSTREVOR, 16 Karrawirra Ave  
SOLD for \$1,062,000

**Agent:** Gary Musolino  
**Auctioneer:** Tony Tagni



MALVERN, 3 Dover Street  
SOLD for \$1,410,000

**Agent:** David Smallacombe & Sadie White  
**Auctioneer:** David Smallacombe



ALLENBY GARDENS, 8 Barham St  
SOLD for \$875,000

**Agent:** Grant Wills  
**Auctioneer:** Tim Thredgold

## Gavel & Glass



# SOCIETY'S AUCTIONS



HALLETT COVE, 10 Ramrod Avenue  
SOLD for \$5,000,000

**Agent:** Tim Pozza  
**Auctioneer:** Simon Lambert



BROADVIEW, 129 Galway Avenue  
SOLD for \$955,000

**Agent:** Heather Dunn  
**Auctioneer:** Jarrod Tagni



BELAIR, 11 Culley Ave  
SOLD for \$882,000

**Agent:** Sharon Gray  
**Auctioneer:** Sharon Gray



GREENACRES, 20 Manoora Street  
SOLD for \$1,172,500

**Agent:** Stefan Siciliano  
**Auctioneer:** John Morris



# SOCIETY'S AUCTIONS



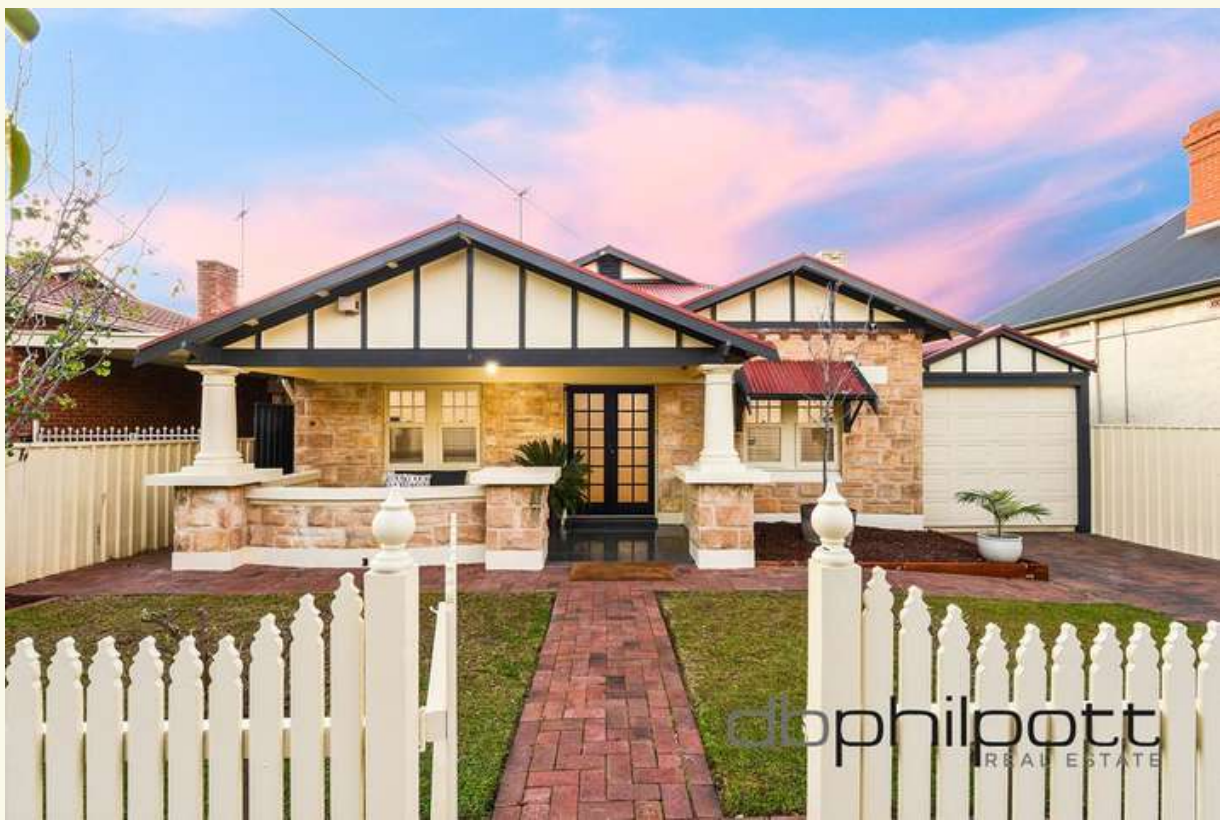
GREENWITH, 136 Green Valley Drive  
SOLD for \$1,500,000  
**Agent:** Sam Doman  
**Auctioneer:** Sam Doman



KENSINGTON PARK, 23 May Tce  
SOLD for \$1,180,500  
**Agent:** Nathan Fox  
**Auctioneer:** John Raptis



GLENELG NORTH, 144 Augusta Street  
SOLD for \$1,400,000  
**Agent:** Rod Smitheram  
**Auctioneer:** Rod Smitheram



PROSPECT, 4 Moore St  
SOLD for \$1,200,000  
**Agent:** David & Beverly Philpott  
**Auctioneer:** Jonathon Moore



# SOCIETY AUCTIONEERS REPORTING THEIR AUCTIONS ON THE SOCIETYS UPCOMING AUCTIONS APP



Troy Tyndall



John Morris



Tony Tagni



Jarrod Tagni



AJ Colman



Tim Thredgold



Simon Lambert



Rod Smitheram



Geoff Schell



Jonathon Moore



Michael Cavuoto



John Raptis



Peter Economou



Richard Thwaites



Brett Pilgrim



Sam Doman



Anthony DeMarco



# SOCIETY AUCTIONEERS REPORTING THEIR AUCTIONS ON THE SOCIETYS UPCOMING AUCTIONS APP



Bronte Manuel



Nathan Casserly



Brett Roenfeldt



Nick Ploubidis



Matt Smith



Paul Arnold



Hamish Mill



David Smallacombe



George Kargiotis



Sarah Bower



Vincent Doran



Sharon Gray



Marc duPlessis



Richard Ward



Mark Griffin



Joshua Bagley



Michael Fenn



Simon Tanner



Angus Barnden



James Wardle





# '40 YEARS OF HISTORY'

Highlighting 40 years of achievements celebrating and recognising the dedication and passion of The Society Family.

[\*\*CLICK HERE AND WATCH THE VIDEO\*\*](#)





# Direct Connect

## Peace of mind

You can be assured that you're moving with the best in the business. As Australia's No. 1 Moving Services company, Direct Connect have helped over 1.2 million people move since 2004. Best of all, our service is free.



## A personalised moving service

Complete reliability & completely free



We guarantee you peace of mind with our Always On Guarantee\*. Simply connect with one of our leading electricity and gas suppliers and we guarantee your connections will be ready on the day you move in.

For more information visit our website [directconnect.com.au](http://directconnect.com.au) or call 1300 650 767

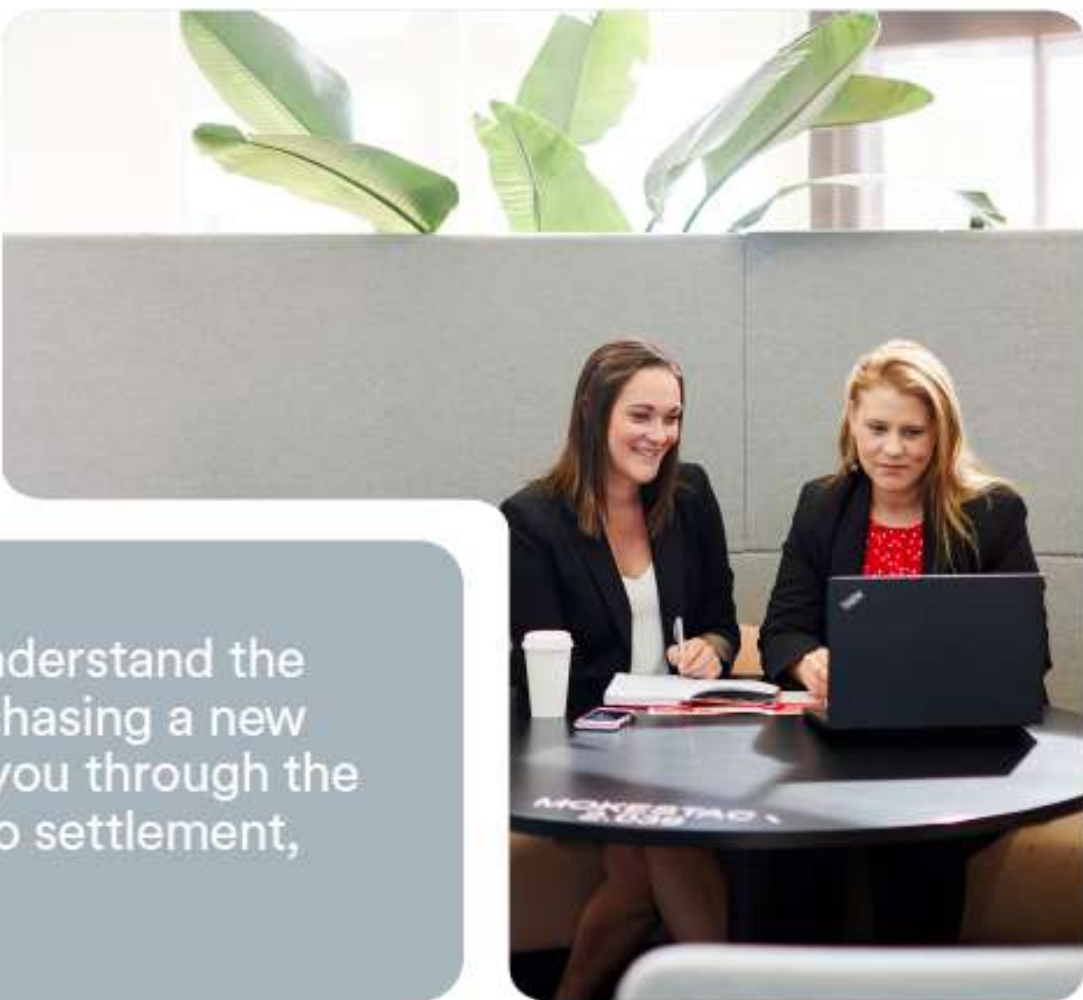
\* For Terms and Conditions visit [directconnect.com.au/terms-conditions](http://directconnect.com.au/terms-conditions)



## WE'VE GOT YOU COVERED

Direct Connect's free home buyer service provides you a personalised service with a dedicated contact person to guide you through every aspect of your move. You can choose to use as many or as few of our services as you require and we'll ensure that everything is covered and connected, ready for the day you move in.

## We understand the moving process



## SERVICES WE CONNECT

We can connect you with a wide range of market leading gas and electricity suppliers. With our Always On Guarantee\* you can be assured that your electricity and gas will be connected on the day you move in!

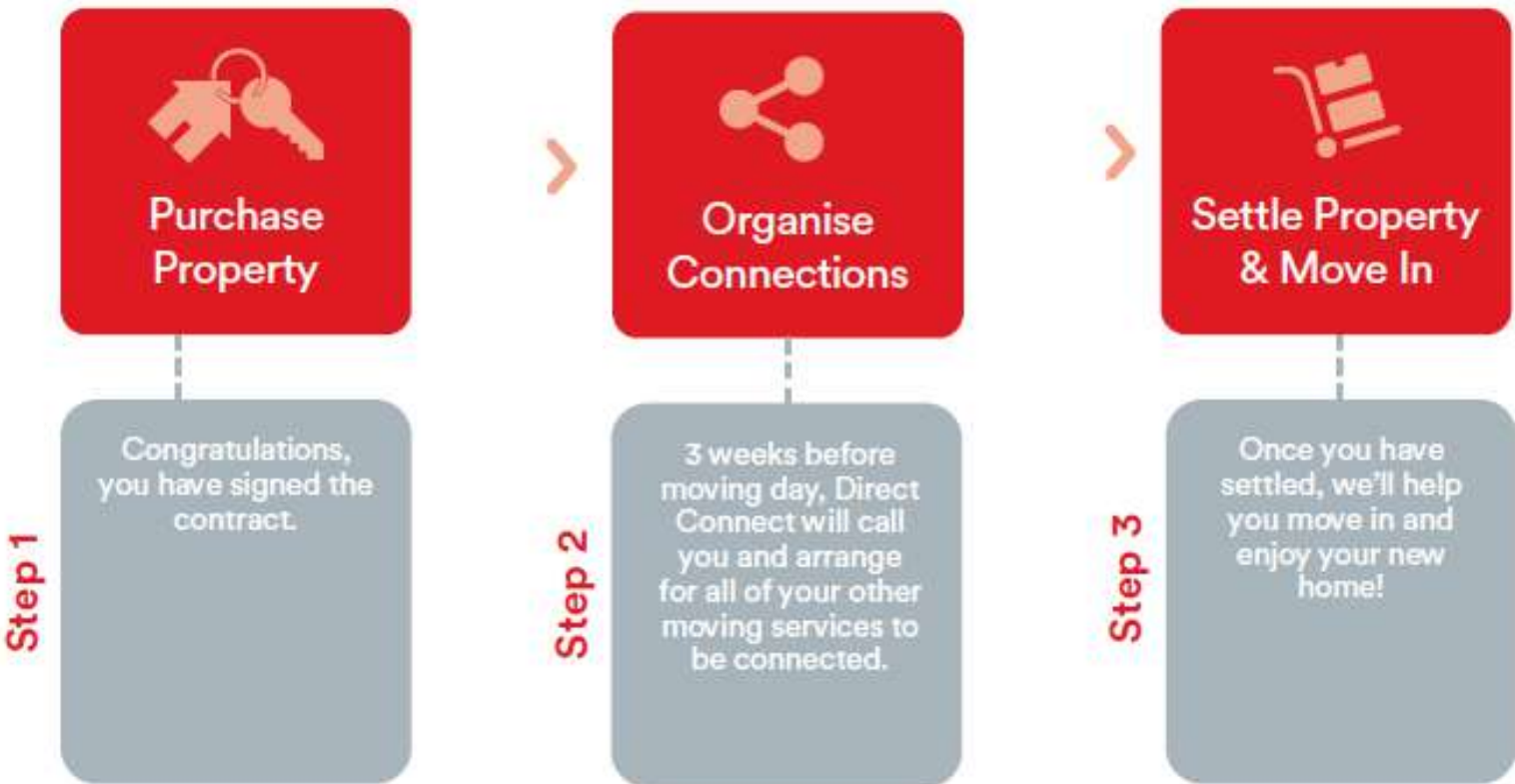


Our telecommunication experts can advise you on a great range of phone, broadband and mobile solutions, tailored to suit your needs.



Plus, ask our expert team about other services we can help with such as truck hire, removalists and cleaning.

At Direct Connect we understand the stress involved with purchasing a new property and can guide you through the process from purchase to settlement, and beyond.





# Read Signs

## Real Estate Sign Specialists

### Complete Real Estate Sign Management

Our quick and easy online ordering system has provided an edge to the market for Real Estate Signs, saving you time and enabling you to spend more productive time listing clients and selling properties.

### Services

- Manufacture, printing, installation and removal of your real estate signs.
- Easy online ordering, and tracking.
- Attention to detail meeting client's needs.
- Versatile print options including photos.
- Fast efficient service.

3D Signs

Banners

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Illuminated Signs

Vehicle Signs

Signage Projects



**READ BROTHERS**

SIGNS | GRAPHICS | DISPLAYS

**Darren Read**

**Director**

**T: 8443 3400**

**E: [darren@readbros.com.au](mailto:darren@readbros.com.au)**

**w: [www.readbros.com.au](http://www.readbros.com.au)**



To partner with  
Read Brothers  
please contact  
Darren Read

# Gavel & Glass





# Exclusive Members Only Special Offer

All members of The Society of Auctioneers & Appraisers (SA) receive **30% off any wine purchase!** Select from our multi-award winning range, whether it's our best selling Single Vintage Chardonnay 2018 or gold winning 94pt Single Vintage Cabernet Shiraz 2016 - we have a wine to suit any occasion.

**THIS OFFER INCLUDES**

- Available to any variety or vintage 6 bottle order minimum
- No capped orders Only while stock lasts
- Free shipping Australia wide

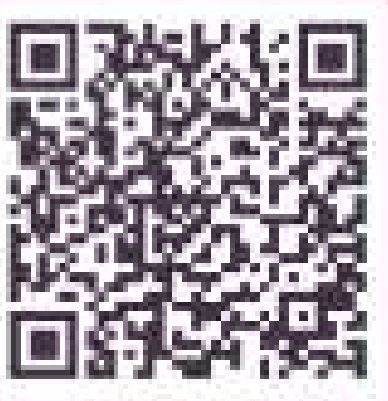
Simply enter the coupon code at the checkout when you order online.

COUPON CODE: **SOLD**

Winner of 8  
Wine Showcase  
Magazine Awards



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P 0447 805 262



[eightatthegate.com.au/society-offer](http://eightatthegate.com.au/society-offer)



# Corporate Gift Packs for every occasion

Give the gift worth celebrating, our *twin bottle gift packs* are the perfect way to congratulate your customers. Our award winning wines, that are guaranteed to leave a good taste and a lasting impression. With plenty of mix & match options, we can provide to best match for every occasion.

### WHAT WE OFFER

- Award winning Australian wine
- Support a local family run business
- Special discounts apply pending total order  
6, 12 or 24 bottles per month
- Gift packaging included

### GET IN TOUCH

Send your enquiry to [jane@eightatthegate.com.au](mailto:jane@eightatthegate.com.au)  
or give us a call on 0447 805 262



RRP \$50.00  
SOCIETY MEMBERS \$30.00  
Single Vineyard Gift Pack



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Wrattenbully SA 5271  
E [hello@eightatthegate.com.au](mailto:hello@eightatthegate.com.au)  
P 0447 805 262

[eightatthegate.com.au/society-offer](http://eightatthegate.com.au/society-offer)



# Perspective Media



Video is the most powerful marketing tool a business can have. Perspective Media specialize in corporate, promotion and real estate video.

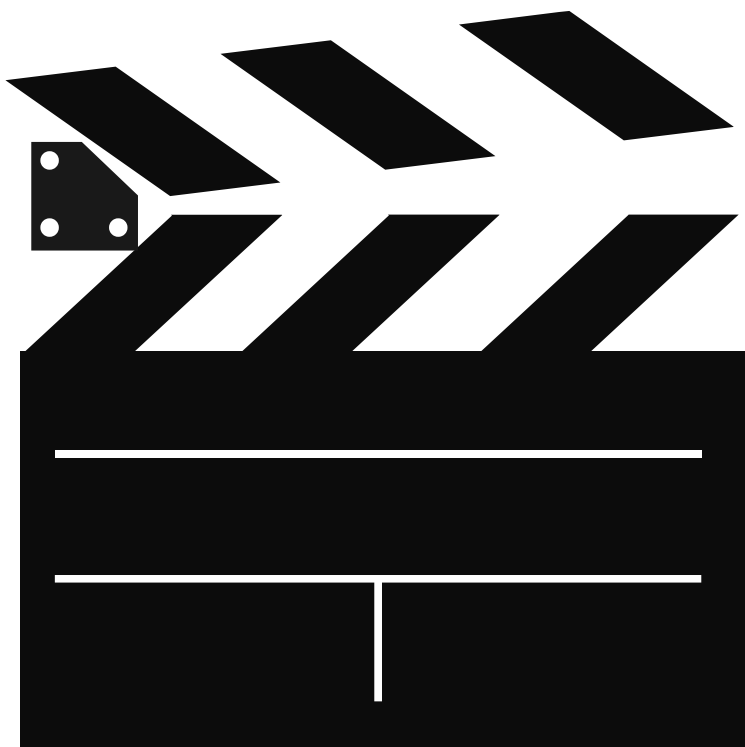
Everything is here, from our unparalleled ability to obtain imaginative footage from any angle (including the air) through to our SFX (special effects) department, where with the latest software we can make the surreal become real.

We will make the entire video creation process easy, time efficient and fun.

We utilize a variety of filming techniques to present a dynamic finished product.

Ask us about various other resources we have available to get amazing footage, very cost effectively.

Perspective Media uses that intense blend of creative filming and appropriate music to inject interest into your project.



**Call Larissa on 0422235442  
to discuss your filming needs**



# ECKERMANNS

Delivering professional services to the SA property industry

## ECKERMANN PROPERTY FORMS

- Form 1 Preparation



## ECKERMANN CONVEYANCERS

- Residential & Commercial
- Land Divisions
- Matrimonial & family transfers

## ECKERMANN LAWYERS

- Form 3 (Form 1 waivers)
- Commercial Property
- Commercial Leases
- General Commercial



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## Gavel & Glass





# Real Estate Training in South Australia

Academic Pavilion - Providing all SA real estate licensing courses.



**Certificate IV (Property Services) Real Estate**  
Property Management

Sales Representative

**Diploma of Property Services (Agency Management)**

Diploma/RLA

Auction training in conjunction with The Society of Auctioneers & Appraisers (SA) Inc.

\* Training in, Conveyancing, Legal Studies, Leadership & Management also available

Sourcing Government funding is a specialty.

## ACADEMIC PAVILION

REGISTERED TRAINING ORGANISATION - RTO 91421



**Lyn Melville**

CEO

0413 077 135

[academicpavilion.edu.au](http://academicpavilion.edu.au)

## Gavel & Glass



# 21 ADVANTAGES OF AUCTION

SOCIETY OF AUCTIONEERS & APPRAISERS S.A. INC.

## The 21 Advantages of using Auction as Your Preferred Marketing Process



### POWERFUL MARKETING TOOL

#### Auction puts the Focus on Your Property

#### What are the Advantages to me as a Vendor?

1. **Control**, as Vendor you set the terms and conditions.
2. **You get a cash unconditional contract**.
3. **10% deposit** on the fall of the hammer.
4. **No cooling off period** applies.
5. **Allows 3 opportunities to sell** – before, at Auction or immediately after – and reduces the overall selling time in the market.
6. **Creates a sense of urgency**, which motivates purchasers to action.
7. **Allows all potential buyers to compete** amongst themselves to offer you the best price.
8. Can be used as part of a **total marketing package** where auction is the component that gets the buyers to act.
9. **Price is usually not disclosed** so you remove the objection factor.
10. **Forces buyers to make decisions** to a deadline of the auction date and brings negotiations to a head.
11. **The Auctioneer's skills**, enthusiasm and techniques can maximise the price.
12. **Vendors control their reserve price** and settlement date and accept or reject varied terms and get cash contracts, which usually settle in 30 days.

13. In every other form of marketing the buyer is in control. The buyer will dictate the offer, terms, subject to finance, subject to sale, subject to building inspection etc. and get a cooling off period. The buyer will negotiate from a position of strength. **With Auction the Vendor dictates the terms.**
14. **Auction opens the door** to more motivated buyers.
15. The Auction marketing campaign that you choose will be tailored to deliver **maximum exposure within the first few weeks on the market** – the time frame during which it is most likely to sell.
16. Your home is only open at times that suit you with a predetermined schedule of opens.
17. **The level of market interest** will help you gauge your reserve price.

#### What is an Auction?

**Auction is a process which allows interested parties to make competitive bids which establishes the current market value of the property in an open, transparent and public form utilising the skills of an experienced auctioneer.**

18. **The competitive Auction environment** offers the greatest chance for a premium price.
19. **Auction negates the need for commissioner's approval** when dealing with associates under legislation saving valuable time.
20. Unlike other marketing methods where buyers generally negotiate down from the asking price, **at Auction buyers increase their offers commensurate with the skills of the Auctioneer.**
21. **On the fall of the hammer the Vendor becomes a cash buyer** subject to settlement only.

#### Why Auction Real Estate?

**Real Estate Auctions have become one of the most popular methods of buying and selling property in Australia with substantial benefits for both Vendors and Purchasers. Auction is used as the preferred method of sale by Beneficiaries, Governments, Banks, Administrators, Executors & Trustee Companies, Corporations and Private Vendors and has been proven to be the best method of establishing true market value.**

**Committed Vendors sell their property by Auction!**

**If you're not auctioning your property you are missing out on the highest bid – it costs no more to have Auction as part of your marketing strategy**

© 2018 Society of Auctioneers and Appraisers (SA) Inc.

[www.auctioneers.com.au](http://www.auctioneers.com.au)

# Gavel & Glass



# reaforms™



# reaforms

REAL ESTATE AUSTRALIA FORMS

You can now search SAILIS (Land Services SA) from within **reaforms** and purchase Title Details, including CT reference, registered proprietors, land area, full description of land, last sales details, constraints and valuation number

Our integration allows **reaforms** users to automatically populate data for Contracts, Agency Agreements and Property Management Agreements

Save time and money on searches and completing forms

Owner details, title reference and property description are imported into the form.

PROFESSIONAL PRACTICE FORMS FOR REAL ESTATE AGENTS IN AUSTRALIA

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Phone: 08 8235 3939

Email: [sales@reaforms.com.au](mailto:sales@reaforms.com.au)

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# Gavel & Glass





# reaforms

REAL ESTATE AUSTRALIA FORMS

## Professional Practice Forms for the Property Industry

### Why choose reaforms?

- User friendly format - easy to fill in
- Professionally presented documents incorporating your company logo
- Only one office Principal required to be a Society member for all in the office to use the documents
- Built in electronic signing included - no need for a DocuSign subscription
- Built-in SMS verification for electronic signing
- Integrated with most major Agent CRMs
- Prepare, edit, print and email anytime, anywhere
- Create forms offline - the forms then sync to the Cloud and back up to your office when you next connect
- Special Conditions and other professionally drafted conditions provided
- Simplified, easy to understand GST in Agency Agreement and Contract
- Mandarin translations
- Regular training available and legislative updates provided

Computerised and cloud based Agent Practice Forms for Residential, Rural, Commercial and Industrial. Sales Agency, Contract, Form 1 and Property Management documentation.

**Our pricing tiers are extremely competitive and in many cases much lower than the cost of comparative providers once membership fees and other incidental subscriptions are considered. Please call us for further detail.**



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# UPCOMING AUCTIONS APP

**Taking Auction Marketing  
to a Whole New Level!**



## GROUND BREAKING APP

Use your smart phone to search for upcoming Auctions!

## GAUGE THE MARKET

The best way by monitoring Auctions!

## DOWNLOAD

The Society's Upcoming Auctions App can be downloaded from your favourite App store.  
Just search "upcoming auctions"

## SEARCH WITH EASE

Drive around, see what's happening and search by Auctioneer, Agent, Suburb, Date and Time

## INSTANT UPDATE

The moment you add or update an auction to the web page, the app will adjust accordingly

## LIST

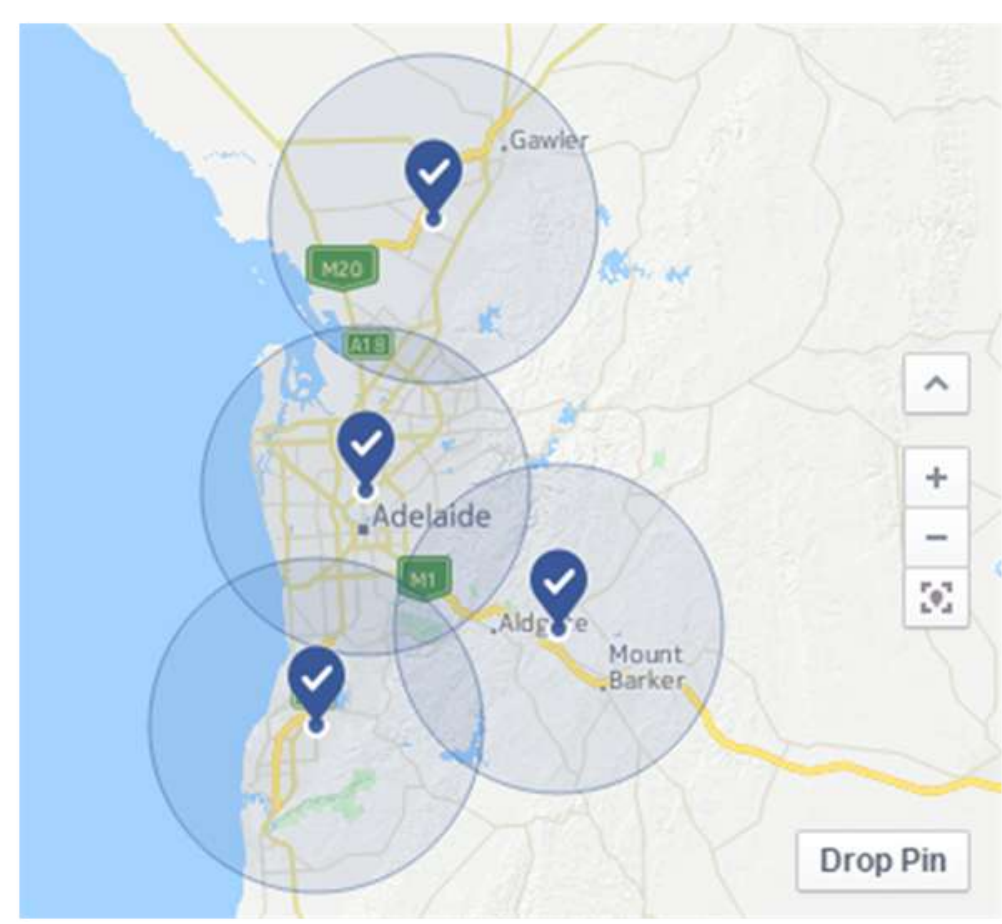
Please ensure all Upcoming Auctions are posted on our web site the minute they are listed!

**All auctions  
submitted to the  
website will  
automatically be  
uploaded to the  
phone app,  
ABSOLUTELY FREE!**



We're targeting Everyone in the mapped out areas 25 years old+, using both Apple and Android phones.

What this means for our members...  
**MORE BUSINESS!** With so much more exposure, downloads of our app, and awareness of auctions around Adelaide and maximise your benefit by submitting all your auctions to our website!



**Make sure you tell your vendors that their auction will be advertised to thousands of the general public for free through this Smartphone app!**

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Contact Chris Gill  
The Form 1 Company

**Phone:** 08 7221 4908

**Fax:** 08 7221 4909

**Email:** form1@form1.net.au

**The first and only independent Form 1 service provider in South Australia**



**For Form 1 preparation please contact Chris Gill on 7221 4908**

Chris has been involved with the Society of Auctioneers & Appraisers as a trainer and board adviser since 1995 and has been conveyancing since 1985.

Chris runs specialist training workshops for sales agency, contracts and Form 1 and has an intricate knowledge of the legislation and agency practice.

[www.form1.net.au](http://www.form1.net.au)





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