



Members Free One Hour Motivational Update

Members Briefing

- Vision for 2011 – Sharon Gray
- Embracing the latest technology – Jamie King
- Enhancing communication – Jamie King
- How Facebook can be utilised to source listings – Jamie King
- Golden Gavel and School's Auction Idol update – Lindsay Warner
- Legislation Update – Michael Brock

At The Arkaba Boardroom
150 Glen Osmond Road, Fullarton

Wednesday 2nd February 2011
4.45pm for 5pm start to 6pm

Cost: Free to Members
Drinks at the bar afterwards

Please RSVP to CEO, Garry Topp
society@auctioneers.com.au



Sharon Gray
President

Sharon Gray will outline her vision for the Society in 2011:

- To embrace the latest technology
- Focus on increasing the amount of properties that go to auction
- Provide meaningful representation to Auctioneers and Appraisers of real estate, livestock and general

facebook

Jamie King will outline the benefits of Social Networking and how Facebook can be utilised to source listings:

- The new medium for real estate sales
- Capture prospective vendors
- Build client relationships
- Generate tens of thousands of dollars commission in the process



Jamie King

Lindsay Warner will outline initiatives for the 2011 Golden Gavel Competition and Awards and the School's Auction Idol.



Lindsay Warner

Michael Brock will highlight the changes sought in the Legislative Review, the likely outcome and when we can expect the changes to commence.



Michael Brock

All Auctioneers and Appraisers are encouraged to attend to assist the Society in taking Members to their next level of success and professionalism through Networking, Training, Competition and Technology.

The CEO and Board look forward to welcoming you at this inaugural event.